



## **Six Months Financial Report**

(According to the provisions of the Law 3556/2007)

SEPTEMBER 2011



## **CONTENTS**

- I. Statement (According to the article 5 of the Law 3556/2007).
- II. Board of Directors Report for the six months, ended 30th June 2011 according to the Law 3556/2007.
- III. Report on Review of Interim Financial Information by the Independent Auditor of the Entity.
- IV. Condensed Interim Financial Information on Consolidated and Stand alone basis for the period from January 1st, 2011 to June 30th, 2011.
- V. Financial data and Information for the period from January 1st, to June 30th, 2011.



## STATEMENT

According to article 5 of the Law 3556/2007, to the best of our knowledge:

The Interim Financial Information have been prepared in accordance with the applicable International Financial Reporting Standards and give a fair and true view of the assets, liabilities and financial position of TT HELLENIC POSTBANK S.A. as well as the entities that included in the consolidation, considered as total, as provided in article 5 par. 3 - 5 of Law 3556/2007

the Board of Director's interim report as of 30 June 2011 provides all information required by art. 5 par. 6 of Law 3556 /2007.

Chairman  
of the BoD

Vice-Chairman  
of the BoD

Member  
of the BoD

\_\_\_\_\_  
Kleanthis Papadopoulos

\_\_\_\_\_  
Spyros Pantelias

\_\_\_\_\_  
Sofia Papadopoulou



**SEMI - ANNUAL MANAGEMENT REPORT**  
**OF THE BOARD OF DIRECTORS OF**  
**“TT HELLENIC POSTBANK S.A.”**  
**ON A CONSOLIDATED AND STAND ALONE BASIS**

**On the activities of the period**  
**from 1/1/2011 to 30/06/2011**

**SEPTEMBER 2011**



**MANAGEMENT REPORT**  
**OF THE BOARD OF DIRECTORS OF**  
**“TT HELLENIC POSTBANK S.A.”**  
**ON A CONSOLIDATED AND STAND ALONE BASIS**  
**FOR THE PERIOD FROM 1/1/2011 TO 30/06/2011**

Dear shareholders,

This Interim Report of the Board of Directors concerns the time period of the first semester of the current fiscal year 2011 and has been drawn according to the provisions of paragraph 6, of article 5, of Law 3556/2007 and the decisions of the Board of Directors of the Hellenic Capital Market Commission article 4, No. 7/448/2007 and article 3, No. 1/434/2007.

This Report summarizes financial information about the Bank and the Group, aimed at providing general information about the development of financial figures, the results and the changes of said figures during the first six months of the current fiscal year, the significant events that took place during this period and their effect in the financial statements, and refers to the potential main risks that the Bank and the Group may face during the second semester of the 2011, as well as to the most important transactions occurred between the Bank and its related parties.

## **1. PERFORMANCE AND FINANCIAL POSITION**

The first six month period of 2011 was characterized by the deterioration of conditions in the international markets and subsequently in the Greek market, especially in the financial sector. The serious concerns of international investors about the development of financial figures and the perspective, not only of the Greek economy, but also of other countries in the Eurozone, such as Portugal, Ireland, Italy and Spain, has triggered the further downgrade of the creditworthiness of the country and pushed the spreads of Greek Government Bonds (GGB) at significantly high levels. However, significant uncertainty, at an international level was created by the downgrade of the creditworthiness of the U.S. economy, which has caused commotion to the international capital markets, leading to a worsening of the market capitalization of the listed companies in almost all international Stock Exchanges.

The growing financial crisis in the Eurozone, provoked the intervention of the European Union (E.U.) which, during the Extraordinary Summit held in March, in Brussels, has decided, inter alia, to extend the 110-bln-Euro Greek loan repayment, until 2023, as well as the reduction of the loan interest rate by one percentage point (1%), i.e. from 5,2% to 4,2%, thus reducing the cost serving of the loan, throughout its duration, by approximately 6 billion Euros.

In July, the Extraordinary Summit took further significant decisions regarding the financial rationalization and stability of the Eurozone countries, and specifically for Greece, through a framework of resolutions for the support and strengthening of the Greek economy, estimated at approximately 109 billion Euros, with the voluntary participation of the private sector as well. This framework is expected to provide a relief to the cash obligations of the Hellenic Republic, and enhance the sustainability of the public debt, though at the same time it commits the country to quickly implement a number of structural interventions and reforms, which apply to a wide range of its fiscal policy and affects the whole economic activity of the country.

Portugal also resorted to the support mechanism of the E.U. in April, securing, under similar conditions with Greece, a loan of 80 billion Euros from the country members of the European Union, the European Central Bank (ECB) and the International Monetary Fund.

During the same period, a significant rise was noticed in the spreads of the government bonds of other Eurozone countries (Italy, Spain and France), resulting in the intervention by the European Central Bank (ECB), which purchased of the abovementioned government bonds, in order to reduce the pressure in the relevant spreads.

Following these developments, and in combination with the increased difficulty to access capital markets, there were also other countries, such as Italy, which in order to calm the international money markets and to achieve a reduction of its government bond spreads, approved and took urgent measures in the amount of 47 billion Euros, by 2014.

The European Central Bank, during the first half of 2011, has increased its basic interest rate of funding twice, and as a result, said rate now stands at 1,50%. The difficulty in financing the Greek Banking System through the interbank market, and mainly the continuing decrease of the Greek Banks' deposits, , has led them to increase their financing by the ECB against collateral in securities, primarily, issued by the Greek Government. The Greek Banking System has obtained liquidity from the ECB amounting to more than 100 billion Euros (source: Bank of Greece, published in June: 103 bil. Euros), while the Bank, as of 30/6/2011, has drawn funding of 4,2 billion Euros.

However, the worsening of the credit rating of the country and the expansion of the credit spread of the Greek Government Bonds, compared to the corresponding German government bonds, reduced the market value of the Greek Bond portfolio held by the Greek banks and reduced even further their ability to draw liquidity from the Eurosystem through a value "haircut", which now ranges from 5,5% to 46%. This development created the necessity for the Banks, not only to maintain their deposits, but also to attract new, thus raising their cost to levels higher than the ones in 2010.

The uncertainty that was created in the Greek market from the developments in the financial figures and their potentially negative effects to the national credit institutions, was the main reason for the significant decrease of the deposits of their clients, while said reduction is also attributed to the need to supplement house hold income. It is estimated that the reduction of the deposits in the credit institutions of the country reached approximately 21,4 billion Euros (a 10% percentage reduction) from December of 2010 until the end of June 2011, while for the entire year of 2010, said reduction reached the amount of 28 billion Euros (a 12% percentage reduction) (source: Bank of Greece).

Also, the reduction of the main sources of liquidity of the banks that was realized during the first six month period of 2011, that is, the decrease of the deposits and the value of the available securities portfolio that were acceptable by the ECB for refinancing purposes, in combination with the continuous increase of delays in loan serving (which creates an increased and continuous need for further provisions for potential impairment in the future), created a significant slowdown in funding new loans with a corresponding impact,

mainly on businesses rather than on households. This is also reflected in the records published by the Bank of Greece, while the balances of loans in Greece were reduced during the first six month period by 4,4 bil Euros, indicating that the new loan disbursements are not covering the repayments of the existing loans.

An upward course was noted in the interest rates of deposits, especially time deposits, a fact which is attributed to the efforts of the banks to limit and/or to stop the reduction of deposits. This reduction, while it has limited the cost of debit interest paid by the banks, it has also created liquidity problems, thus leading to the abovementioned increase in funding the Greek banks have raised from the European Central Bank.

However, despite the difficulties that the credit system of the country is facing, the new stress test that was conducted in a European level (2011 EU Wide Stress Testing Exercise of European Banks) in July of 2011, by the European Banking Authority, in cooperation with the Bank of Greece, the European Central Bank (ECB) and the European Commission, has indicated, based on the figures of statement of financial position as of 31 of December 2010, the satisfactory capital adequacy of the large Greek Banks, both for the current and for the next year. Specifically, Hellenic Postbank was ranked third among the six Greek bank groups that participated in the Stress Test, by achieving, upon the application of the "worst" scenario, a Core Tier 1 index of 5,5%, while if the additional improvement measures of the Capital Adequacy Ratio are included, this index rises to 7,1%, sufficiently covering the set minimum limit of 5%.

The abovementioned developments at international level but especially in Greece had a negative effect on the figures of the financial position and the results of the first six month period for both the Bank and the Group. The limitation of the Bank's liquidity, due to the loss of deposits, reasonably affected, the rate of its credit expansion, during the first six month period of 2011, while the strategy for the creation of adequate provisions against the credit risk on its loan portfolio, lead to a reduction in the results of the period.

However, besides the abovementioned effects, the financial figures for the first six month period of 2011 have been also affected by the abovementioned decisions of the Extraordinary Summit of the 21st of July of 2011, in regard to the Private Sector Involvement (PSI) for the further strengthening of the overall viability of the Greek public debt.

The Group, since it intends to participate in this plan, thus contributing to the set critical limit of the participation of the private sector and the achievement of the goal for further reinforcing of the overall viability of the Greek public debt, proceeded, on 30.6.2011, to an estimation of the expected impairment of specific Greek Government Bonds it holds in its portfolio and recorded, in the current interim Financial Information, a loss of 451,77 million Euros after tax, as described in detail in paragraph 2., VII., below.

Besides the above, the Bank and the Group maintained its increasing rate in net interest income, with an increase of 12,62% compared to the corresponding period of last year, while maintaining their operating expenses at the same levels.

In more detail, total assets in a consolidated basis, as of 30 June 2011, amounted to 16,40 billion Euros, indicating a small decrease of 1,03% compared to the 31st of December 2010 and a reduction of 9,75% compared to the 30th of June 2010. Subsequently, total assets on a stand alone basis, amounted, as of the 30th of June 2011, to 16,40 billion Euros, indicating a small reduction of 0,97% compared to the 31st of December 2010 and a corresponding reduction of 9,75% compared to the 30th of June 2010.

The liquidity of the Group and the Bank amounted to 1.419,60 million Euros, compared to 1.293,75 million Euros on the 31st of December 2010, and 2.856,69 million Euros on the 30th of June 2010.

The portfolio of the loans and advances to customers amounted to 8,03 billion Euros, presenting a reduction of 2,27% when compared to the balances of the 31st of December of 2010 and a decrease by 0,71% when compared to the corresponding last year of 2010. The allowances on said portfolio amounted to 299,70 million Euros compared to 216,34 million Euros on the 31st of December 2010 and 184,45 million Euros during the corresponding last year period of 2010.

Deposits and Repos with customers amounted to 10,92 billion Euros, a decrease of 9,95% compared to the balances of the 31st of December 2010 and a decrease of 13,96% from the corresponding period of 2010, while total Equity amounted to € 605,71 million Euros.

Without taking into account the estimated losses from the impairment of the Greek Government Bonds participating in the Plan (PSI), amounting to 451,77 million Euros after tax, the results from operating activities before tax and provisions for the first six month period of 2011 presented, on a stand alone basis, losses of approximately 24,63 million Euros, compared with losses of 32,81 million Euros during the perspective period of 2010, affected mainly by a smaller effect from the valuations of the securities in the portfolio of the Bank and from the higher provisions, which are depicted respectively in the results from financial assets and the allowances for the impairment of loans, of the interim income statement. Respectively, on a consolidated basis, they presented losses of 39,49 million Euros, compared to losses of 39,75 million Euros during the corresponding period of 2010, mainly for the same reason, as mentioned above.

Additionally, without taking into account the estimated losses from the impairment of the Greek Government Bonds participating in the Plan (PSI), the net results of the Bank for the first six month period of 2011, after income tax, amounted to 30,87 million Euros losses, while for the Group amounted to 46,66 million Euros losses, against 46,26 million Euros losses (for the Bank) and 55,11 million Euros losses (for the Group) that had been recorded during the respective period of 2010, clearly affected by higher allowances on the loan portfolio (i.e. 77,19 million Euros for the Bank and 83,46 million Euros for the Group).

However, when taking into account estimated losses from the impairment of the Greek Government Bonds participating in the Plan (PSI), amounting to 451,77 million Euros after tax, the net results of the six month period of 2011, after tax, amounted to a loss of 482,64million Euros, and 498,43 million Euros, for the Bank and the Group respectfully, compared to a loss of 46,26 million Euros and 55,11 million Euros for the Bank and the Group respectfully, in the corresponding period of 2010.

The ratio of loans to deposits equals to 73,54% compared to 67,76% as of 31 December 2010, and 63,72% in the corresponding period of 2010, mainly due to the reduction of deposits, while finally the ratio of capital adequacy, without considering the estimated loss from the impairment of Greek Government Bonds participating in the Plan (PSI) amounting to 451,77 million Euros after tax, was approximately at 17,91% compared to 18,50% on the 31 December 2010 and 15,74% during the corresponding period of 2010. However, when we consider the estimated loss from impairment of the Greek Government Bonds that participate in the Plan (PSI), the ratio of capital adequacy equals approximately at 11,00%.

**The main points of the Results of the First Semester on a consolidated basis, are the following:**

➤ **Interest and similar income** were approximately 333,70 million Euros compared to 308,68 million Euros of the corresponding period of 2010, which is a decrease by 8,11%. This increase is due to the improvement of income from loan interest.



- **Interest expense and similar charges** were approximately 130,28 million Euros compared to 128,05 million Euros of the corresponding period of 2010, which resulted in a small increase of 1,74%. This increase is mainly due to the increase of the cost of time deposits.
- **Net interest income** as a result of the above, amounted to 203,42 million Euros compared to 180,63 million Euros in the corresponding period of 2010, showing a significant increase by 12,62%.
- **Fee and commission income** were 6,73 million Euros compared to 8,55 million Euros in the corresponding period of 2010, showing a decrease by 21,25%.
- **Fee and commission expenses** were 0,49 million Euros compared to 0,62 million Euros in the corresponding period of 2010, showing a decrease by 21,69%.
- **Net fee and commission income** as a result of the above were 6,24 million Euros compared to 7,92 million Euros in the corresponding period of 2010, showing a decrease by 21,22%.
- **Dividend income** were 2,09 million Euros compared to 3,55 million Euros in the corresponding period of 2010, showing a decrease by 40,98%.
- **Net gains /(losses) from financial instruments designated at fair value through profit and loss** showed a loss of 24,10 million Euros compared to a loss of 86,06 million Euros in the corresponding period of 2010.
- **Net gains/(losses) from investment securities** showed a loss of 1,05 million Euros compared to profits of 0,23 million Euros in the corresponding period of 2010.
- **Other operating income** were 0,55 million Euros compared to 0,60 million Euros of the corresponding period of 2010, showing a decrease by 8,14%.
- **Personnel expenses** were 63,91 million Euros compared to 65,04 million Euros in the corresponding period of 2010, showing a decrease by 1,74%.
- **Other operating expenses** were 43,51 million Euros compared to 43,47 million Euros in the corresponding period of 2010, showing a marginal increase of 0,10%.
- **Depreciation and amortization expense** were 5,60 million Euros compared to 5,86 million Euros in the corresponding period of 2010, showing a decrease by 4,43%.
- **Other expenses** were at the level of 3,42 million Euros compared to 3,91 million Euros of the corresponding period of 2010, which is a decrease by 12,42%, mainly due to the ineffectiveness of hedge accounting, which was 1,59 million Euros on 30/06/2010, compared to 0,13 million Euros on 30/06/2011.
- **Allowances for loan impairment** were approximately 83,46 million Euros compared to 21,58 million Euros of the corresponding period of 2010, which is a significant increase by 286,75%. The amount of allowances covers the minimum requirements set by the Bank of Greece. However, both the Bank and the Group, acknowledging that the economic conditions in the country will also be unfavorable for 2011, they proceeded to form allowances, following the usual conservative policy.
- **Impairment losses of Greek Government Bonds** that participate in the Plan (PSI) were 451,77 million Euros after tax, and include an amount of €196,7 million Euros (after tax) which concerns: a) the

total amount which was included in the “Available for sale reserve” because of previous reclassification of bonds and b) impairment loss of carrying value of GGBs, amounting to 255,06 million (after tax) which was calculated according to the present value of estimated future cash flows of the new bonds taking into account the existing suggestions of exchange as set by the plan.

➤ **The share of profits/losses from associates** showed a loss of 25,59 million Euros compared to a loss of 6,75 million Euros in the corresponding period of 2010.

➤ **The Shareholders’ Equity of the Group**, including the estimated loss from impairment of the Greek Government Bonds that participated in the Plan (PSI) was 605,71 million Euros, compared to 912,89 million Euros on the 31st of December 2010. The amount of 605,71 million Euros includes 224,96 million Euros which concerns the strengthening of shareholders’ equity (article 1 of Law 3723/2008), through Bank’s share capital increase and the issuance of preferred shares owned by Hellenic Republic.

## 2. SIGNIFICANT EVENTS OF THE FIRST SEMESTER OF THE CURRENT FISCAL YEAR

Significant events that took place during the first semester of 2011 were the following:

### I. Resolution of the Extraordinary General Meeting for the repurchase of the preferred shares of Law 3723/2008

In **January** of 2011, the Extraordinary General Meeting of Shareholders of the Bank, holding common Bank’s shares, decided the lump sum or the partial repurchase, by the Bank, of up to the sum of 60.800.000 preferred stock shares which were issued by the Bank and which are currently held by the Hellenic Republic, the total value of which amounts to 224.960.000 Euros, through payment in cash, of a value equal to the amount derived by the product of the repurchased preferred stock shares multiplied by their par value, that is, 3,70 Euros per share and up to the total amount of 224.960.000 Euros, according to the terms and conditions of Law 3723/2008 and the relevant Decrees, on the condition of acquiring the necessary approvals, of the competent authorities.

### II. Merger by absorption of the associate banking company under the trade name "T Bank S.A."

The Bank’s Board of Directors and its associate named “T BANK S.A.”, consolidated with the equity method, decided during their meetings, the merger of the two companies, with the absorption of T BANK from TT at 22/6/2011 according to the provisions of article 16 of L. 2515/1997, articles 69-77a of L. 2190/1920 and articles 1-5 of L. 2166/93 as applied and according to the Rules of Athens Stock Exchange. The merger will take place with the consolidation of assets and liabilities of the merging companies, as these are appeared on their special purpose prepared financial information as at 31st March 2011 according to paragraph 5 of article 16, L.2515/1997 and paragraph 1 of article 2 L. 2166/1993.

The Board of Directors of the aforementioned companies during their meetings at 7/7/2011, approved according to article 69 of L. 2190/1920, the Merger Agreement Plan, which was signed by their authorization on July 7th, 2011 as well. Summary of the Merger Agreement, audited by two independent chartered certified accountants, was set under the required by the law publicity formalities.

The proposed exchange ratio of “T Bank” shares to new Bank’s shares is 50 to 1. From the aforementioned stock exchange process, no change in Bank’s number of shares, held by shareholder, will arise.

The proposed merger will take place with Bank's common shares capital increase of € 58.737.719,96. The amount of € 58.737.719,96 arises from a) the merger of the absorbed (T BANK S.A.) by the amount of € 58.251.414,00 after the deduction of the amount that corresponds to the nominal value of "T Bank" shares which owned by the Bank and b) partial capitalization of Bank's premium reserve amounted to € 486.305,96, for rounding purposes by increase of the share's nominal price from € 3,70 to € 3,88 and by the issue of 1.941.713 new common with voting rights shares, that will be distributed to the shareholders of T BANK S.A. according to the proposed share's exchange rate.

The completion of the merger is subject to the approval of the Merger Agreement by the General Assembly of the merged companies' shareholders, as well as from the acquisition of necessary licences and approvals by the authorities. It is noted that according to I.F.R.S.s the date of acquisition for the initial full method consolidation will be when the General Assembly of both companies' shareholders approve the Merger Agreement Plan.

According to the decision of the Bank's Board of Directors, during the meeting of 30th August 2011, there is an intention for Extraordinary common shareholders' General Assembly to be convened, in order to decide the approval of Bank's Merged Agreement with the "T BANK S.A." by absorption of the latter from the Bank, following the provisions of article 16, of L. 2515/1997, of articles 69-77a, of main L. 2190/1920 and of the articles 1-5 of L. 2166/93.

### III. Dividend of fiscal year 2010

In **June of 2011**, the 8th Annual Ordinary General Meeting of the Bank, decided the following:

- a) the non-distribution of dividends to the common shareholders, by acknowledging the relevant proposal of the Board of Directors, given that during the fiscal year 2010, according to the approved Annual Financial Statements of said fiscal year, there were no profits, and
- b) the payment to the Greek Government of the fixed return, as calculated on an accrued annual basis, pro-rated for the period in when the Greek Government remained a preferred shareholder of the Bank, that is, for the fiscal year of 2010, a percentage of 10% of the contributed capital of preferred shares of 224.960.000 Euros, that is, an amount of 22.496.000 Euros, pursuant to Law 3723/2008.

### IV. Election of new members of the Board of Directors

In **June of 2011**, the Board of Directors accepted the resignations of Mr. Mihos Ioannis and Mrs. Katsimi Margarita who held the positions of Non-Executive Members of the Board of Directors and proceeded to the replacement of the resigned members by electing, as new Members, Mr. Taprantzis Andreas and Mr. Siganos Charalambos.

### V. Retail banking

#### i) Retail loans

The Bank, considering the difficult economic circumstances, created a new loan program **for the settlement/adjustment of consumer and mortgage loans**, which allows its current borrowers who face an objective inability to service their loan obligations, to submit an application for the settlement/adjustment of their overdue obligations, through lower installments for their loans and for a specific time period which varies up to 12 months for consumer loans and up to 24 months for mortgage loans.

**ii) Deposit product sector**

- Within the framework of the effort to maintain its deposits, and to also attract new deposits, the Bank offers a series of time deposit products with a competitive interest rate. The deposit product “ANEVAINW extra” was created on the basis of the abovementioned reasoning, has a duration of six months, a monthly return of interest and its weighted average rate is 5,08%.
- Additionally, within the first six month period of the current fiscal year, the feasibility of automatic payments from the clients of the Bank to the public sector, insurance organizations and public or private utilities was increased, such as to:
  - (a) Public Utilities (Electric, Water, Telecommunications)
  - (b) Government (Payroll tax, VAT, Income tax)
  - (c) Insurance organizations (IKA, OAEE)
  - (d) Other private companies (telecommunications, etc).

Such payments are obligations of its clients is now available through the Bank’s new service “Web Banking”, in addition to its branch network.

**VI. Development of information systems**

In the computer application development sector, projects, whose implementation began during fiscal year 2010, for the computer applications were completed within the first six months of the current fiscal year and are already operating. This includes:

- (a) the data warehouse system, which aims for the faster and structured collection of data and information both from the central as well from the peripheral systems of the Bank, so that after processing it will provide the original data of its administrative information provision (MIS reporting).
- (b) the e-banking system, which is already used by more than 4.500 clients, individual or legal persons, for their transactions,
- (c) the ERP system for the centralized service of the flow of queries and any type of expenses, commissions, and purchases of fixed assets of the Bank, their streamlining and the extraction of administrative reports, aiming, among other things, at the control of the operational costs in said area, and
- (d) the system for the singularization of the client database.

**VII. Participation in the Voluntary involvement plan for the exchange of Greek Government Bonds - Estimated impairment loss**

On July 21st, 2011, a decision of the euro zone country leaders and the members of the European Union was announced concerning the need of Private Sector Involvement (PSI) to further reinforce the sustainability of Greek Government debt. The above-mentioned plan involves the voluntary exchange of certain Greek Government Bonds (GGBs) expiring till 2020 with newly issued GGBs with duration up to 30 years. The plan will be applied according to the specific terms of four possible options, as announced by the International Institute of Finance (I.I.F.) on the aforementioned date.

Management estimates that the private sector involvement in the voluntary PSI will be adequate and that the rest of the terms of the new initiative for the refinancing of the Greek State (reduction of interest rate towards public sector, expansion of current funding by E.U. / I.M.F. from 7,5 to 15 years, active participation of E.F.S.F.

and possibility of immediate repurchase of Bonds in market prices) increase the possibilities of achieving the Mid-Term Program goals and servicing of the Greek Government debt.

The Group has the intention to participate in the aforementioned plan contributing in the achievement of the minimum participation percentage of the private sector and the goal for further reinforcement of the total sustainability of Greek Government debt.

Therefore, Management believes that the plan must be considered as an “adjusting event” according to I.A.S. 10 “Events after the reporting period”, since it confirms the conditions existed on June 30th, 2011. These conditions refer to the increased possibility of an economic restructuring of the debtor/issuer, with less favorable terms for the investors, as it was published in the aforementioned plan (requirements of paragraph 59, I.A.S. 39).

Therefore, the Group estimated the impairment of the GGBs, of its portfolio which are eligible to participate in the plan, recording an impairment loss of € 451,77 mil (after tax) in the current financial information. The impairment includes : a) the total amount which was included in the “Available for sale reserve” because of previous reclassification of bonds and b) impairment loss of the carrying value of the GGBs, which was calculated based on the present value of the estimated future cash flows of the new bonds taking into account the existing options of the exchange / roll-over as set out in the plan.

The future cash flows were estimated based on the current levels of the thirty-year mid-swap rate, as well as on the current estimate of Management regarding the four available options. Therefore, the impairment loss which will be measured at the date of the final agreement with the Greek Government (which is estimated to be in the mid October 2011), may be different because of the different rate and the final decision of Management in relation to the four available options after finalisation of their terms.

**The table below shows the estimated impairment of the eligible bonds per portfolio on 30.6.2011:**

Category (amounts in €)	Impairment of bonds	Available for sale reserve of reclassified bonds recognised in the income statement	Total effect of impairment to the income statement 1.1- 30.6.2011
Debt securities of loan portfolio	(255.807.164,98)	(239.610.413,52)	(495.417.578,50)
Securities held to maturity	(63.011.836,47)	(6.283.395,11)	(69.295.231,58)
<b>Total before tax</b>	<b>(318.819.001,45)</b>	<b>(245.893.808,63)</b>	<b>(564.712.810,08)</b>
Tax	63.763.800,29	49.178.761,73	112.942.562,02
<b>Total after tax</b>	<b>(255.055.201,16)</b>	<b>(196.715.046,90)</b>	<b>(451.770.248,06)</b>

**The carrying value of the eligible bonds per portfolio before and after the impairment on 30.6.2011 is shown in the following table:**

Category (amounts in €)	Carrying value 30.6.2011	Impairment of bonds	Carrying value after impairment on 30.6.2011
Debt securities of loan portfolio	2.304.492.739,06	(255.807.164,98)	2.048.685.574,08
Securities held to maturity	636.687.790,18	(63.011.836,47)	573.675.953,71
<b>Total</b>	<b>2.941.180.529,24</b>	<b>(318.819.001,45)</b>	<b>2.622.361.527,79</b>

### 3. MAIN RISKS AND UNCERTAINTIES FOR THE SECOND SEMESTER OF THE FISCAL YEAR

Despite the international indications for financial stability, the International and the European macroeconomic environment continues to be characterized by uncertainty, while it remains vulnerable to the increased risks associated primarily with the credit system, as well as the debt crisis in the Eurozone. Specifically for the Eurozone, according to the latest report of the European Central Bank, the developments in the public finances in its member states and their interactions with the financial sector seem to constitute the most important risk for its financial stability in the future.

Additionally, a significant deceleration in GDP growth is noted in the Eurozone, which is clearly indicated by the small increase in the second quarter of 2011, during which said increase was only 0,2%, compared to 0,8% in the first quarter of 2011. However, the recent downgrading of the American economy and the recent decisions of the U.S. Congress to proceed to the implementation of plans for the reduction of public expenditures and public deficits, unavoidably lead to the conclusion of low growth rates for the U.S. economy and, respectively, of the global GDP.

However, the recent decisions of the Extraordinary Summit of the Eurozone member states were encouraging, in regard to the intention to support and to ensure financial stability, especially for Greece, where a significant financial support was achieved both for its economy and its banking system, in a total amount of 109 billion Euros. From this amount, 34 billion Euros constitute ordinary financing, at a lower cost and longer repayment duration, 35 billion Euros constitute high rated bonds of the European Financial Stability Facility, which will be used as collateral for the Greek bonds that will be given to replace the bonds already held by the private sector (Private Sector Involvement - PSI) with longer durations, 20 billion Euros which will strengthen the Greek Financial Stability Facility, for the strengthening of the capital basis of the Greek banks, in case it is required, and 20 billion Euros which will be used to repurchase Greek debt instruments in the secondary market.

These decisions sparked a certain optimism for a potential reversal of the negative financial climate and a gradual return to a more stable macroeconomic environment, in a shorter time period, under the condition, of course, to faithfully observe the measures that are provided in the Mid-term Public Finance Framework Strategy. However, in the meantime, the implementation of these measures decelerates the growth rate and worsens the indices of the Greek economy, with an immediate effect on income and employment.

The GDP growth rate (according to information of the Hellenic Statistic Authority) showed a reduction of 6,9% during the second quarter of 2011 when compared to the corresponding quarter of 2010, while the average CPI (June 2011 - July 2010) on the basis of the harmonized CPI, increased to 4,6% compared to 2,7% in the previous corresponding twelve month period. The unemployment rate increased (in the first quarter) to 15,9% compared to 11,7% in the corresponding previous twelve month period, while in May of 2011 it increased to 16,6%. Construction activity, which affects a significant area of the activities of Greek Banks, showed a decrease of 43,1% (in a number of permits issued) for the period of January - April 2011, compared to the relevant period of 2010. These ratios record the current recession which affects the activity and the development of the figures of the Bank, both in regard to the disbursements of new loans (due to the reduction of construction activity, income and consumption, etc) as well as an increase in the delay of debt servicing.

According to the macroeconomic data of the Hellenic Statistical Authority, and the reports of the Bank of Greece, the recession will also continue in the second six month period of the current year, and probably during 2012.



However, the results from the voluntary involvement of the private sector in the program for the further strengthening of the overall sustainability of the Public Debt (PSI Plan), in combination with the implementation of the measures that are provided in the Mid-term Public Finance Strategy Plan, constitutes a critical factor for the further course and growth of the figures of the Greek economy.

Under the prism of these conditions, the domestic financial activity is subject to an increased uncertainty, which may intensify due to a recession deeper than expected, but also due to the full implementation of the measures provided in the Mid-term Public Finance Strategy Plan. Therefore, a further shrink would be expected in household income, and an increase of unemployment around the country. Such a development would negatively affect the service rate of the Bank's loans and could increase the balance of the non-performing loans, with an immediate effect on the rate of formation of allowances for potential non-performing loans. This would burden the results of the second semester as well and subsequently the Bank's equity.

The Management of the Bank, in order to deal with such a possibility and limit its expansion has designed and offers, under circumstances flexible products to facilitate the repayment of loans (indicatively, the products "Protection of the unemployed" and "Interest free loan settlement") while at the same time it provides fixed interest products to the borrowers, which they are hedged, as far as it's possible, in order the risk of loss of revenues from a potential increase of the interest rates in the market, to be eliminated.

An increase of interest rates by the ECB seems quite possible in the second semester of the current fiscal year, in order to encounter and limit the risk of increased inflationary pressures in the Eurozone, while inflation is already at 2,5%, unless the financial deceleration continues and/or the public debt crisis of the Eurozone intensifies. In such a case, the rate of debt servicing could be affected negatively, thus further burdening the need to form appropriate allowances.

The Bank has already proceeded to the formation of increased allowances, by monitoring the worsening index in both its loan portfolio and the overall market.

Due to the abovementioned expected economic events, in combination with the market's uncertainty and the worsening of the economic figures, it is possible that the reduction of retail loan demand will continue in Greece (reduction of credit expansion in the private sector by 1,2% (June 2011)). This probability, in combination with a potential shrinkage of the liquidity sources, could significantly affect the Bank's credit expansion pace, besides the already implemented stricter credit policy, therefore, the growth pace of its repeated revenues from interest.

The Bank continues to maintain significant positions in financial assets, which, under these extremely adverse conditions, may continue to be negatively affected, both in their valuations and the repercussion on its results from financial and investment transactions, thus its equity.

The Management of the Bank, in order to deal with the abovementioned risk, has readjusted the goals of the management, mainly on issues of risk and return of invested funds, by strengthening the way they are measured with appropriate risk management systems. Also, as far as it is possible, the Bank has applied hedging policies for these risks, by using financial tools and models, in order to limit potential negative impact on the statement of financial position and its income statement.

Generally, and despite the fact that the present conditions constitute an extremely difficult period, the Management of the Bank pursues to maintain the basis of profitability from sources of recurring revenues and the control of its operational costs, while it works to ensure the most efficient management of liquidity possible, and the preservation of its high capital adequacy. However, the composition of the results of the Bank may exhibit variations between the sources of their origin.

**SIGNIFICANT TRANSACTIONS WITH RELATED PARTIES****a) Balances with members of the Board of Directors and Bank's Management**

<b>Amounts in €</b>	<b>30.06.2011</b>	<b>31.12.2010</b>
<b>Assets</b>		
Loans	4.148.098,23	3.240.227,42
<b>Total</b>	<b>4.148.098,23</b>	<b>3.240.227,42</b>
<b>Liabilities</b>		
Deposits	757.329,26	1.536.124,76
<b>Total</b>	<b>757.329,26</b>	<b>1.536.124,76</b>
<b>Amounts in €</b>	<b>30.06.2011</b>	<b>30.06.2010</b>
<b>Expenses</b>		
Fees and other provisions to members of the BoD and Management	<b>2.016.448,29</b>	<b>3.208.836,14</b>
Interest from deposits	2.999,67	18.277,99
<b>Total</b>	<b>2.019.447,96</b>	<b>3.227.114,13</b>
<b>Income</b>		
Interest from loans	39.939,69	40.449,48
<b>Total</b>	<b>39.939,69</b>	<b>40.449,48</b>

**b) Balances With Subsidiaries And Associates**

Transactions and balances between the Bank, its subsidiaries and associates are set out in the table below. Transactions and balances between the Bank, its subsidiaries and its associates are included on a stand-alone basis. On a consolidated basis, only transactions with associates are included, as transactions and balances with subsidiaries are eliminated on consolidation.

<b>Amounts in €</b>	<b>30.06.2011</b>	<b>31.12.2010</b>
<b>Assets</b>		
Interbank Loans and advances	703.299.022,45	62.483.909,59
Loans to subsidiaries and affiliates	3.000.000,00	3.000.000,00
<b>Total</b>	<b>706.299.022,45</b>	<b>65.483.909,59</b>
<b>Liabilities</b>		
Interbank deposits and liabilities	811.715,22	3.607.347,83
<b>Total</b>	<b>811.715,22</b>	<b>3.607.347,83</b>
<b>Amounts in €</b>	<b>30.06.2011</b>	<b>30.06.2010</b>
<b>Expenses</b>		
Interest expense from interbank loans and advances	26.904,16	37.202,13
<b>Total</b>	<b>26.904,16</b>	<b>37.202,13</b>
<b>Income</b>		



Interest income from interbank loans and advances	2.209.247,32	738.657,00
Interest of loans of affiliates and subsidiaries	93.835,08	213,89
Other income	107.604,65	0,00
<b>Total</b>	<b>2.410.687,05</b>	<b>738.870,89</b>

#### c) Transactions with government related entities

From 1/1/2011 the Group applies the revised I.A.S. 24, which concerns the disclosures of government-related entities' transactions. The Group has separated the government-related parties as follows: a) General government (Central government, regional authorities, prefecture authorities, social insurance funds, hospitals) and b) Public organizations and companies (Société Anonymes and organizations that are controlled by the public).

The balances of Group's loans with government related parties as well as the investments in Greek Government Bonds as at 30/6/2011 and 31/12/2010 are reported in notes 19, 20, 22 and 23 of interim financial information. The interest income from the aforementioned loans and bonds amount to € 131.244.757,33 for the period 1/1. – 30/6/2011 and to € 115.781.298,71 for the period 1/1.-30/6/2010

The Group's investment in EL.TA (percentage of 10%) amounts to € 32.840.000,00. Expenses related to the EL.TA network for the period 1/1.-30/6/2011 are referred to note 11 of the interim financial information.

The balances of Group's deposits with government related parties as at 30/6/2011 and 31/12/2010 are presented below:

<b>Amounts in €</b>	<b>30.06.2011</b>	<b>31.12.2010</b>
<b>Deposits</b>		
General Government	56.563.815,48	356.177.207,94
Public Organizations and Enterprises	195.545.473,06	174.730.321,21
<b>Total</b>	<b>252.109.288,54</b>	<b>530.907.529,15</b>

<b>Amounts in €</b>	<b>30.06.2011</b>	<b>30.06.2010</b>
<b>Interest expense</b>		
General Government	979.134,72	1.099.316,49
Public Organizations and Enterprises	1.199.042,13	47.386,61
<b>Total</b>	<b>2.178.176,85</b>	<b>1.146.703,10</b>

#### 4. EVALUATIONS FOR THE DEVELOPMENT OF THE ACTIVITIES DURING THE SECOND SEMESTER OF THE FISCAL YEAR

The second half of the current fiscal year is expected to be an unfavorable period for the Greek Government, the country's credit system and the Bank's as well. The implementation of the measures that are included in mid-term Public Finance Strategy Plan is expected to affect the household income and the employment rate. Therefore it is expected that the increased trend in Bank's non-performing loans will continue. Consequently, it is expected that the trend for potential impairment allowances will increase with a corresponding negative effect on Bank's results for the current fiscal year.

Due to the expected decrease in household income it is possible that the trend of decreasing deposits will be extended in order to cover household living expenses. Despite that deposits are likely to stabilize in current levels, such an event could lead to reduction of cash equivalents for the country's credit system and the Bank as well. Also it could lead to an increase in Bank's cost of deposits with a corresponding effect on Bank's results.

The Management aims, under the current unfavorable conditions, to maintain its figures and to improve its financial results from the sources of recurring income. The main factor of this strategy is the rational management of the loan portfolio as well as the maintenance of deposit stabilization, as the main source of funding, enhancing the trustworthy relationship between the Bank and its customers.

The maintenance of sufficient capital adequacy and allowances especially due to the financial circumstances constitute two of the main points for the strategy of Bank's immunization, in which the Management's efforts are focused.

Regarding the investments, the Bank intends to retain the policy of the reduction of the undertaken risk until the total replacement of every type of compound bonds as well as the hedging policy of financial assets portfolio. The effectiveness of Public Finance Strategy Plan's implementation, combined with the outcome of voluntary participation in to the plan of Private Sector Involvement (PSI), for reinforcing further the sustainability of Greek Government debt, will continue to be a crucial factor which will affect the valuations of the investment portfolio in the second half of the fiscal year.

Specifically, regarding the degree of estimated GGB impairment for the respective bonds that participate in the Plan (PSI), it is noted that the impairment has been based on the current levels of thirty-year mid-swap rate as well as on the Management's estimation for the four available options. Therefore, the final amount of impairment which will be determined on the date of the ultimate agreement with the Greek State (estimated in the middle of October 2011), it may vary according to final interest rates and Management's decision, concerning the four alternative options after the definition of their terms.

Under more strict credit criteria in retail banking and through a restrained growth of corporate loan portfolio, the Bank aims to maintain the utilization of its available liquidity and to enhance the recurring interest income, which is effective and is depicted in the financial information.

Specifically in retail banking sector considering the country's current fiscal situation, the Management aims to retain safe, effective and with sufficient provisions portfolios, to provide products that facilitate the servicing of non-performing loans and to maintain or increase its deposits. Additionally the Bank aims to ensure sufficient liquidity and to enhance the Bank's net interest income through a cost control policy.

Additionally, the provision of bank-assurance products which combine savings and insurance is sustained via the subsidiary Post Insurance Brokerage - Insurance Brokers S.A. which is expected to contribute in the repeated recurring commission income of the Bank, while further growth is expected in the Personal Banking and Custodian services.

Despite the significant cost reduction that the Bank achieved in 2010, the effort for further operational cost limitations will also continue in the second half of the fiscal year and it is expected that it will achieve results, mainly through the following actions:

- Continuous re-negotiation of contracts
- Better utilization of the current bank product distribution networks, through the increase of the number of ATMs.
- Completion of the computer application for the monitoring and the control of commission and service cost.
- Increase of client use and expansion of the functionality of the e-banking service, in order to reduce client service cost.

The Management of Hellenic Postbank aims to maintain the character of a Bank with a strong and modern image, which operates with private sector economic criteria and aims to follow a course of healthy and stable growth and profitability from sources of recurring revenues, for the benefit of the shareholders, the employees, the clients and all Greek citizens.

## **Report on Review of Interim Financial Information**

Translated from the original text in Greek

To the Shareholders of “TT HELLENIC POSTBANK S.A.”

### **Introduction**

We have reviewed the accompanying condensed company and consolidated statement of financial position of TT Hellenic Postbank S.A. (the “Bank”) and its subsidiaries (the “Group”) as of 30 June 2011, and the related condensed company and consolidated statements of income and comprehensive income, changes in equity and cash flows for the six-month period then ended and the selected explanatory notes, that comprise the interim condensed financial information and which form an integral part of the six-month financial report as required by article 5 of L.3556/2007. Management is responsible for the preparation and presentation of this condensed interim financial information in accordance with International Financial Reporting Standards as they have been adopted by the European Union and applied to interim financial reporting (International Accounting Standard “IAS 34”). Our responsibility is to express a conclusion on this interim condensed financial information based on our review.

### **Scope of review**

We conducted our review in accordance with International Standard on Review Engagements 2410, “Review of Interim Financial Information Performed by the Independent Auditor of the Entity”. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### **Conclusion**

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial information is not prepared, in all material respects, in accordance with IAS 34.

### **Reference to Other Legal and Regulatory Requirements**

Our review has not revealed any inconsistency or discrepancy of the other information included in the six-month financial report, as required by article 5 of L.3556/2007, with the accompanying interim condensed financial information.

Athens, 14 September 2011

The Certified Auditors - Accountants



PricewaterhouseCoopers  
268 Kifissias Avenue  
Halandri 152 32  
SOEL Reg. No 113

Marios Psaltis  
SOEL Reg. No. 38081

Despina Marinou  
SOEL Reg. No. 17681



**Interim Financial Information  
on Consolidated and Stand Alone Basis  
June 30<sup>st</sup>, 2011  
in accordance with  
International Accounting Standard 34**

**SEPTEMBER 2011**

INTERIM INCOME STATEMENT (ON CONSOLIDATED BASIS)	3
INTERIM INCOME STATEMENT (ON STAND ALONE BASIS)	4
INTERIM STATEMENT OF COMPREHENSIVE INCOME	5
INTERIM STATEMENT OF FINANCIAL POSITION	6
INTERIM STATEMENT OF CHANGES IN EQUITY 2010 (ON CONSOLIDATED BASIS)	7
INTERIM STATEMENT OF CHANGES IN EQUITY 30.6.2011 (ON CONSOLIDATED BASIS)	8
INTERIM STATEMENT OF CHANGES IN EQUITY 2010 (ON STAND ALONE BASIS)	9
INTERIM STATEMENT OF CHANGES IN EQUITY 30.6.2011 (ON STAND ALONE BASIS)	10
INTERIM STATEMENT OF CASH FLOWS	11
1. Information for the Bank	12
2. Significant accounting policies	17
2.1 Basis of preparation	17
2.2 Consolidation	22
2.3. Reclassification of amounts	22
2.4 Critical estimates and judgements	23
3. Financial risk management	23
3.1 Maximum exposure of credit risk in Bonds issued by the Greek Government	24
3.2 Analysis of Greek Government Bonds by maturity date	24
3.3 Reclassifications of Greek Government Bonds	25
4. Segment information	25
5. Net interest income	27
6. Net fee and commission income	28
7. Dividend income	28
8. Net gains / (losses) on financial instruments designated at fair value through profit or loss	29
9. Net gains / (losses) on investment securities	29
10. Personnel expenses	30
11. Other operating expenses	30
12. Allowance for the impairment of investments	30
13. Impairment losses of Greek Government Bonds	31
14. Other expenses	32
15. Income tax	32
16. Earnings / (losses) per share	33
17. Cash and balances with Central Bank	34
18. Due from Banks	35
19. Loans and advances due from customers	35
20. Financial assets designated at fair value through profit and loss	37
21. Derivative financial instruments - assets - liabilities	37
22. Investment securities available for sale and held to maturity	38
23. Debt securities	40
24. Property, plant and equipment	41
25. Goodwill and intangible assets	43
26. Investment in subsidiaries	44
27. Investment in associates	44
28. Deferred tax assets and liabilities	46
29. Current income tax assets and liabilities	47
30. Other assets	48
31. Due to Banks	48
32. Due to customers	49
33. Retirement benefit obligations	49
34. Other liabilities	50
35. Share capital	50
36. Other reserves, retained earnings, available-for-sale reserves and treasury shares	52
37. Commitments, contingent liabilities and assets	54
38. Transactions and balances of related parties	56
39. Cash and cash equivalent analysis	58
40. Post balance sheet events	58

# INTERIM INCOME STATEMENT (ON CONSOLIDATED BASIS)



June 30<sup>th</sup>, 2011

		ON CONSOLIDATED BASIS			
		From January 1 <sup>st</sup> to		From April 1 <sup>st</sup> to	
Amounts in €	Note	30.6.2011	30.6.2010	30.6.2011	30.6.2010
Interest and similar income		333.702.874,80	308.682.990,34	167.379.863,85	162.429.991,11
Interest expense and similar charges		(130.284.537,89)	(128.054.677,50)	(66.181.678,67)	(60.603.007,46)
<b>Net interest income</b>	5	<b>203.418.336,91</b>	<b>180.628.312,84</b>	<b>101.198.185,18</b>	<b>101.826.983,65</b>
Fee and commission income		6.731.180,23	8.548.028,90	3.298.847,03	4.590.197,03
Fee and commission expense		(488.025,29)	(623.211,56)	(306.049,75)	(223.138,58)
<b>Net fee and commission income</b>	6	<b>6.243.154,94</b>	<b>7.924.817,34</b>	<b>2.992.797,28</b>	<b>4.367.058,45</b>
Dividend income	7	2.092.517,28	3.545.348,09	954.099,91	2.363.493,05
Net gains / (losses) on financial instruments designated at fair value through profit and loss	8	(24.095.356,23)	(86.058.296,62)	(28.001.678,23)	(55.619.933,26)
Net gains / (losses) on investment securities	9	(1.045.652,47)	230.198,62	(245.349,84)	942.189,24
Other operating income		552.065,57	600.985,66	342.013,10	320.355,67
<b>Total operating income</b>		<b>187.165.066,00</b>	<b>106.871.365,93</b>	<b>77.240.067,40</b>	<b>54.200.146,80</b>
Personnel expenses	10	(63.909.936,01)	(65.044.386,46)	(31.684.886,88)	(31.771.085,52)
Other operating expenses	11	(43.512.740,40)	(43.470.565,99)	(23.118.935,03)	(24.229.179,24)
Depreciation and amortization expenses	24,25	(5.599.456,44)	(5.859.113,45)	(2.481.163,18)	(2.969.284,88)
Allow ances for loans impairment	19	(83.459.898,35)	(21.579.947,86)	(64.294.308,09)	(10.757.002,22)
Allow ance for the impairment of investments	12	-	-	-	32.957,25
Impairment losses of Greek Government bonds	13	(564.712.810,08)	-	(564.712.810,08)	-
Other expenses	14	(3.424.845,32)	(3.910.570,61)	(1.806.906,84)	(985.167,34)
<b>Total operating expenses</b>		<b>(764.619.686,60)</b>	<b>(139.864.584,37)</b>	<b>(688.099.010,10)</b>	<b>(70.678.761,95)</b>
Share of profit / (loss) of associates	27	(26.747.473,71)	(6.754.188,91)	(22.328.962,88)	(6.562.282,24)
<b>Profit / (loss) before tax</b>		<b>(604.202.094,31)</b>	<b>(39.747.407,35)</b>	<b>(633.187.905,58)</b>	<b>(23.040.897,39)</b>
Income tax	15	105.769.679,92	(10.990.831,37)	112.752.670,01	(6.643.608,09)
Extraordinary social responsibility tax		-	(4.376.210,86)	-	(4.376.210,86)
<b>Profit / (loss) for the period after tax</b>		<b>(498.432.414,39)</b>	<b>(55.114.449,58)</b>	<b>(520.435.235,57)</b>	<b>(34.060.716,34)</b>
<b>Attributable to :</b>					
Non- controlling interest		(820.103,34)	(423.189,76)	(825.349,28)	203.316,07
Own ers of the parent		(497.612.311,05)	(54.691.259,82)	(519.609.886,29)	(34.264.032,41)
<b>Earnings / (losses) per share</b>					
- Basic and diluted	16	<b>(1,8026)</b>	<b>(0,2248)</b>	<b>(1,8651)</b>	<b>(0,1371)</b>

Athens, September 14<sup>th</sup> 2011

CHAIRMAN

EXECUTIVE VICE -  
CHAIRMAN

CHIEF FINANCIAL  
OFFICER

DEPUTY CHIEF  
FINANCIAL OFFICER

DIRECTOR OF  
FINANCIAL  
SERVICES

KLEANTHIS  
PAPADOPOULOS

SPYRIDON  
PANTELIAS

GEORGE  
XIFARAS

APOSTOLOS  
KONSTANTINIDIS

ATHANASIOS  
DIONAS

# INTERIM INCOME STATEMENT (ON STAND ALONE BASIS)



June 30<sup>th</sup>, 2011

ON STAND ALONE BASIS					
		From January 1 <sup>st</sup> to		From April 1 <sup>st</sup> to	
Amounts in €	Note	30.6.2011	30.6.2010	30.6.2011	30.6.2010
Interest and similar income		324.241.464,61	298.239.774,81	162.605.113,09	157.167.150,37
Interest expense and similar charges		(130.301.837,25)	(128.069.836,54)	(66.196.727,28)	(60.618.034,12)
<b>Net interest income</b>	5	<b>193.939.627,36</b>	<b>170.169.938,27</b>	<b>96.408.385,81</b>	<b>96.549.116,25</b>
Fee and commission income		4.726.978,01	5.877.057,26	2.328.533,62	3.190.589,24
Fee and commission expense		(308.398,54)	(449.259,48)	(173.092,90)	(162.812,45)
<b>Net fee and commission income</b>	6	<b>4.418.579,47</b>	<b>5.427.797,78</b>	<b>2.155.440,72</b>	<b>3.027.776,79</b>
Dividend income	7	3.342.517,28	4.803.748,09	2.204.099,91	3.621.893,05
Net gains / (losses) on financial instruments designated at fair value through profit and loss	8	(24.050.077,79)	(86.043.565,05)	(27.948.008,58)	(55.599.150,01)
Net gains / (losses) on investment securities	9	(1.045.652,47)	230.198,62	(245.349,84)	942.189,24
Other operating income		497.076,20	567.826,74	270.455,85	327.704,10
<b>Total operating income</b>		<b>177.102.070,05</b>	<b>95.155.944,45</b>	<b>72.845.023,87</b>	<b>48.869.529,42</b>
Personnel expenses	10	(61.535.770,70)	(62.861.630,25)	(30.767.839,29)	(30.696.072,22)
Other operating expenses	11	(40.607.356,04)	(40.740.587,06)	(21.674.099,86)	(23.131.970,78)
Depreciation and amortization expenses	24,25	(5.186.336,34)	(5.462.594,37)	(2.269.901,67)	(2.770.228,40)
Allow ances for loans impairment	19	(77.186.503,48)	(15.076.115,58)	(60.145.913,22)	(8.172.522,27)
Allow ance for the impairment of investments	12	(13.843.857,80)	-	(13.843.857,80)	32.957,25
Impairment losses of Greek Government bonds	13	(564.712.810,08)	-	(564.712.810,08)	-
Other expenses	14	(3.375.327,64)	(3.828.672,99)	(1.772.680,37)	(939.638,90)
<b>Total operating expenses</b>		<b>(766.447.962,08)</b>	<b>(127.969.600,25)</b>	<b>(695.187.102,29)</b>	<b>(65.677.475,32)</b>
<b>Profit / (loss) before tax</b>		<b>(589.345.892,03)</b>	<b>(32.813.655,80)</b>	<b>(622.342.078,42)</b>	<b>(16.807.945,90)</b>
Income tax	15	106.703.535,75	(9.567.705,14)	113.291.220,74	(5.964.388,77)
Extraordinary social responsibility tax		-	(3.874.448,86)	-	(3.874.448,86)
<b>Profit / (loss) for the period after tax</b>		<b>(482.642.356,28)</b>	<b>(46.255.809,80)</b>	<b>(509.050.857,68)</b>	<b>(26.646.783,53)</b>
<b>Earnings / (losses) per share</b>					
- Basic and diluted	16	<b>(1,7491)</b>	<b>(0,1948)</b>	<b>(1,8273)</b>	<b>(0,1100)</b>

Athens, September 14<sup>th</sup> 2011

CHAIRMAN	EXECUTIVE VICE - CHAIRMAN	CHIEF FINANCIAL OFFICER	DEPUTY CHIEF FINANCIAL OFFICER	DIRECTOR OF FINANCIAL SERVICES
KLEANTHIS PAPADOPOULOS	SPYRIDON PANTELIAS	GEORGE XIFARAS	APOSTOLOS KONSTANTINIDIS	ATHANASIOS DIONAS

<i>Amounts in €</i>	ON CONSOLIDATED BASIS			
	From January 1 <sup>st</sup> to		From April 1 <sup>st</sup> to	
	30.6.2011	30.6.2010	30.6.2011	30.6.2010
<b>Profit / (loss) for the period (after tax)</b>	<b>(498.432.414,39)</b>	<b>(55.114.449,58)</b>	<b>(520.435.235,57)</b>	<b>(34.060.716,34)</b>
<b>Other comprehensive income / (expense):</b>				
Change in Available for Sale Reserve (after tax)	207.888.798,69	(304.898.142,56)	174.546.956,14	(146.799.881,60)
	<b>207.888.798,69</b>	<b>(304.898.142,56)</b>	<b>174.546.956,14</b>	<b>(146.799.881,60)</b>
<b>Total comprehensive income / (expense) for the period (after tax)</b>	<b>(290.543.615,70)</b>	<b>(360.012.592,14)</b>	<b>(345.888.279,43)</b>	<b>(180.860.597,94)</b>
<b>Attributable to :</b>				
Non - controlling interest	(820.103,34)	(423.189,76)	(825.349,28)	203.316,07
Owners of the parent	(289.723.512,36)	(359.589.402,38)	(345.062.930,15)	(181.063.914,01)

<i>Amounts in €</i>	ON STAND-ALONE BASIS			
	From January 1 <sup>st</sup> to		From April 1 <sup>st</sup> to	
	30.6.2011	30.6.2010	30.6.2011	30.6.2010
<b>Profit / (loss) for the period (after tax)</b>	<b>(482.642.356,28)</b>	<b>(46.255.809,80)</b>	<b>(509.050.857,68)</b>	<b>(26.646.783,53)</b>
<b>Other comprehensive income / (expense):</b>				
Change in Available for Sale Reserve (after tax)	200.445.738,62	(296.121.302,06)	168.166.151,09	(139.831.444,17)
	<b>200.445.738,62</b>	<b>(296.121.302,06)</b>	<b>168.166.151,09</b>	<b>(139.831.444,17)</b>
<b>Total comprehensive income / (expense) for the period (after tax)</b>	<b>(282.196.617,66)</b>	<b>(342.377.111,86)</b>	<b>(340.884.706,59)</b>	<b>(166.478.227,70)</b>

Athens, September 14<sup>th</sup> 2011

CHAIRMAN	EXECUTIVE VICE - CHAIRMAN	CHIEF FINANCIAL OFFICER	DEPUTY CHIEF FINANCIAL OFFICER	DIRECTOR OF FINANCIAL SERVICES
KLEANTHIS PAPADOPOULOS	SPYRIDON PANTELIAS	GEORGE XIFARAS	APOSTOLOS KONSTANTINIDIS	ATHANASIOS DIONAS



# INTERIM STATEMENT OF FINANCIAL POSITION



June 30<sup>th</sup>, 2011

Amounts in €	Note	ON CONSOLIDATED BASIS		ON STAND ALONE BASIS	
		30.6.2011	31.12.2010	30.6.2011	31.12.2010
ASSETS					
Cash and balances with Central bank	17	457.905.118,86	361.829.562,70	457.899.997,61	361.825.763,73
Due from banks	18	961.693.128,47	931.918.570,64	945.013.536,28	924.277.011,75
Financial assets designated at fair value through profit and loss	20	102.599.350,11	75.922.780,77	101.788.552,82	75.455.715,28
Derivative financial assets	21	2.616.120,64	3.581.660,27	2.616.120,64	3.581.660,27
Loans and advances due from customers	19	8.029.385.044,86	8.216.108.523,49	8.007.892.801,74	8.189.919.278,60
Less: Allow ances for impairment on loans and advances to customers	19	(299.695.046,55)	(216.340.782,92)	(268.184.677,45)	(191.103.808,69)
Investment securities available for sale	22	654.729.339,47	845.577.013,97	654.729.339,47	845.577.013,97
Investment securities held to maturity	22	2.216.400.705,94	2.135.527.615,97	2.216.400.705,94	2.135.527.615,97
Debt securities	23	3.153.885.899,62	3.200.427.318,82	3.153.885.899,62	3.200.427.318,82
Investment in subsidiaries	26	-	-	21.011.178,00	21.011.178,00
Investment in associates	27	99.863.834,44	119.525.213,08	110.406.142,20	124.250.000,00
Property, plant and equipment	24	136.785.885,50	135.624.795,81	136.639.328,39	135.463.924,22
Goodw ill and other Intangible assets	25	24.314.578,12	25.462.016,18	12.240.792,20	13.092.250,79
Deferred tax assets	28	280.462.160,88	221.275.983,28	280.288.587,49	221.145.444,13
Current income tax assets	29	56.305.382,96	38.590.881,25	56.305.382,96	38.590.881,25
Other assets	30	518.294.970,36	471.311.519,47	516.002.335,55	465.890.477,33
Total assets		16.395.546.473,68	16.566.342.672,78	16.404.936.023,46	16.564.931.725,42
LIABILITIES					
Due to banks	31	4.497.324.045,72	3.102.284.871,75	4.497.324.045,72	3.102.284.871,75
Due to customers	32	10.918.632.708,03	12.124.803.487,83	10.935.093.725,22	12.140.800.049,32
Derivative financial liabilities	21	101.159.886,19	154.993.975,32	101.159.886,19	154.993.975,32
Deferred tax liabilities	28	46.422.920,29	49.584.623,70	44.781.259,63	47.898.148,69
Current income tax liabilities	29	1.032.711,28	4.940.899,93	-	3.874.448,86
Retirement benefit obligations	33	22.493.895,38	21.933.217,53	22.125.128,34	21.370.087,03
Other liabilities	34	187.304.344,14	177.378.093,37	186.316.693,15	176.281.281,58
Total liabilities		15.774.370.511,03	15.635.919.169,43	15.786.800.738,25	15.647.502.862,55
EQUITY					
Share capital	35	1.277.484.066,80	1.277.484.066,80	1.277.484.066,80	1.277.484.066,80
Share premium		16.904.259,06	16.904.259,06	16.904.259,06	16.904.259,06
Treasury shares	36	(23.507.018,24)	(23.507.018,24)	(23.228.778,24)	(23.228.778,24)
Available for sale reserve	36	(285.532.840,47)	(493.421.639,16)	(282.211.297,87)	(482.657.036,49)
Other reserves	36	86.938.401,78	86.939.166,88	86.662.309,84	86.662.309,84
Retained earnings / (Accumulated losses)	36	(466.577.062,14)	48.488.408,81	(457.475.274,38)	42.264.041,90
Capital and reserves attributable to the owners of the parent		605.709.806,79	912.887.244,15	618.135.285,21	917.428.862,87
Non - controlling interest		15.466.155,86	17.536.259,20	-	-
Total equity		621.175.962,65	930.423.503,35	618.135.285,21	917.428.862,87
Total equity and liabilities		16.395.546.473,68	16.566.342.672,78	16.404.936.023,46	16.564.931.725,42

Athens, September 14<sup>th</sup> 2011

CHAIRMAN	EXECUTIVE VICE - CHAIRMAN	CHIEF FINANCIAL OFFICER	DEPUTY CHIEF FINANCIAL OFFICER	DIRECTOR OF FINANCIAL SERVICES
KLEANTHIS PAPADOPOULOS	SPYRIDON PANTELIAS	GEORGE XIFARAS	APOSTOLOS KONSTANTINIDIS	ATHANASIOS DIONAS

# INTERIM STATEMENT OF CHANGES IN EQUITY

(ON CONSOLIDATED BASIS)



June 30<sup>th</sup>, 2011

## Statement of changes in equity in 2010 on consolidated basis

Amounts in €	Attributable to the owners of the parent company						Non - controlling interest	Total equity
	Share Capital	Share premium	Statutory and other reserves	Available for Sale Reserve	Treasury shares	Retained earnings		
<b>Balance at January, 1<sup>st</sup> 2010</b>	<b>1.277.484.066,80</b>	<b>16.904.259,06</b>	<b>86.848.062,87</b>	<b>(227.854.811,88)</b>	<b>(23.507.018,24)</b>	<b>94.613.271,49</b>	<b>1.224.487.830,10</b>	<b>1.241.801.207,98</b>
<b>Changes in equity 1/1/2010 - 30/6/2010</b>								
Profit / (loss) for the period (after tax)	-	-	-	-	-	(54.691.259,82)	(54.691.259,82)	(55.114.449,58)
<b>Other comprehensive income for the period after tax</b>								
Changes in Available for Sale Reserve	-	-	-	(304.898.142,56)	-	-	(304.898.142,56)	(304.898.142,56)
<b>Total comprehensive income for the period after tax</b>	<b>0,00</b>	<b>0,00</b>	<b>0,00</b>	<b>(304.898.142,56)</b>	<b>0,00</b>	<b>(54.691.259,82)</b>	<b>(359.589.402,38)</b>	<b>(360.012.592,14)</b>
Dividends of subsidiaries	-	-	-	-	-	-	(1.258.400,00)	(1.258.400,00)
Preference shares dividend (after tax)	-	-	-	-	-	(11.453.578,59)	(11.453.578,59)	(11.453.578,59)
<b>Balance at June 30<sup>th</sup>, 2010</b>	<b>1.277.484.066,80</b>	<b>16.904.259,06</b>	<b>86.848.062,87</b>	<b>(532.752.954,44)</b>	<b>(23.507.018,24)</b>	<b>28.468.433,08</b>	<b>853.444.849,13</b>	<b>869.076.637,25</b>
Share capital increase of subsidiaries	-	-	-	-	-	-	286.750,00	286.750,00
Transfer to Statutory Reserve	-	-	91.104,01	-	-	(91.104,01)	-	-
Hybrid securities' dividend	-	-	-	-	-	(454.678,00)	(454.678,00)	(454.678,00)
Other changes for the period 1.7.2010 - 31.12.2010	-	-	-	39.331.315,28	-	20.565.757,74	59.897.073,02	61.514.794,10
<b>Balance at December 31<sup>st</sup>, 2010</b>	<b>1.277.484.066,80</b>	<b>16.904.259,06</b>	<b>86.939.166,88</b>	<b>(493.421.639,16)</b>	<b>(23.507.018,24)</b>	<b>48.488.408,81</b>	<b>912.887.244,15</b>	<b>930.423.503,35</b>

# INTERIM STATEMENT OF CHANGES IN EQUITY

(ON CONSOLIDATED BASIS)



June 30<sup>th</sup>, 2011

Statement of changes in equity as at June 30<sup>th</sup>, 2011 on consolidated basis

Attributable to the owners of the parent company

<i>Amounts in €</i>	Share Capital	Share premium	Statutory and other reserves	Available for Sale Reserve	Treasury shares	Retained earnings / (Accumulated losses)	Total	Non - controlling interest	Total equity
<b>Balance at January 1<sup>st</sup>, 2011</b>	1.277.484.066,80	16.904.259,06	86.939.166,88	(493.421.639,16)	(23.507.018,24)	48.488.408,81	912.887.244,15	17.536.259,20	930.423.503,35
<b>Changes in Equity 1/1/2011 - 30/6/2011</b>									
Profit / (loss) for the period (after tax)	-	-	-	-	-	(497.612.311,05)	(497.612.311,05)	(820.103,34)	(498.432.414,39)
<b>Other comprehensive income for the period after tax</b>									
Changes in Available for Sale Reserve	-	-	-	207.888.798,69	-	-	207.888.798,69	-	207.888.798,69
<b>Total comprehensive income for the period after tax</b>	0,00	0,00	0,00	207.888.798,69	0,00	(497.612.311,05)	(289.723.512,36)	(820.103,34)	(290.543.615,70)
Dividends of subsidiaries	-	-	-	-	-	-	-	(1.250.000,00)	(1.250.000,00)
Transfer to Statutory Reserve	-	-	(765,11)	-	-	765,11	-	-	-
Preference shares dividend (after tax)	-	-	-	-	-	(17.096.960,00)	(17.096.960,00)	-	(17.096.960,00)
Hybrid securities' dividend	-	-	-	-	-	(356.965,00)	(356.965,00)	-	(356.965,00)
<b>Balance at June 30<sup>th</sup>, 2011</b>	1.277.484.066,80	16.904.259,06	86.938.401,77	(285.532.840,47)	(23.507.018,24)	(466.577.062,13)	605.709.806,79	15.466.155,86	621.175.962,65

# INTERIM STATEMENT OF CHANGES IN EQUITY

(ON STAND ALONE BASIS)



June 30<sup>th</sup>, 2011

## Statement of changes in equity in 2010 on stand alone basis

<i>Amounts in €</i>	Share Capital	Share premium	Statutory and other reserves	Available for Sale Reserve	Treasury shares	Retained earnings	Total equity
<b>Balance at January, 1<sup>st</sup> 2010</b>	<b>1.277.484.066,80</b>	<b>16.904.259,06</b>	<b>86.662.309,84</b>	<b>(228.316.433,30)</b>	<b>(23.228.778,24)</b>	<b>94.765.320,15</b>	<b>1.224.270.744,31</b>
<b>Changes in equity 1/1/2010 - 30/6/2010</b>							
Profit / (loss) for the period (after tax)	-	-	-	-	-	(46.255.809,80)	(46.255.809,80)
<b>Other comprehensive income for the period after tax</b>							
Changes in Available for Sale Reserve	-	-	-	(296.121.302,06)	-	-	(296.121.302,06)
<b>Total comprehensive income for the period after tax</b>	<b>0,00</b>	<b>0,00</b>	<b>0,00</b>	<b>(296.121.302,06)</b>	<b>0,00</b>	<b>(46.255.809,80)</b>	<b>(342.377.111,86)</b>
Preference shares dividend (after tax)	-	-	-	-	-	(10.400.547,94)	(10.400.547,94)
<b>Balance at June 30<sup>th</sup>, 2010</b>	<b>1.277.484.066,80</b>	<b>16.904.259,06</b>	<b>86.662.309,84</b>	<b>(524.437.735,36)</b>	<b>(23.228.778,24)</b>	<b>38.108.962,41</b>	<b>871.493.084,51</b>
Other changes for the period 1.7.2010 - 31.12.2010	-	-	-	41.780.698,87	-	4.155.079,49	45.935.778,36
<b>Balance at December 31<sup>st</sup>, 2010</b>	<b>1.277.484.066,80</b>	<b>16.904.259,06</b>	<b>86.662.309,84</b>	<b>(482.657.036,49)</b>	<b>(23.228.778,24)</b>	<b>42.264.041,90</b>	<b>917.428.862,87</b>

# INTERIM STATEMENT OF CHANGES IN EQUITY

(ON STAND ALONE BASIS)



June 30<sup>th</sup>, 2011

## Statement of changes in equity as at June 30<sup>th</sup>, 2011 on stand alone basis

<i>Amounts in €</i>	Share Capital	Share premium	Statutory and other reserves	Available for Sale Reserve	Treasury shares	Retained earnings / (Accumulated losses)	Total equity
<b>Balance at January 1<sup>st</sup>, 2011</b>	1.277.484.066,80	16.904.259,06	86.662.309,84	(482.657.036,49)	(23.228.778,24)	42.264.041,90	917.428.862,87
<b>Changes in Equity 1/1/2011 - 30/6/2011</b>							
Profit / (loss) for the period (after tax)	-	-	-	-	-	(482.642.356,28)	(482.642.356,28)
<b>Other comprehensive income for the period after tax</b>							
Changes in Available for Sale Reserve	-	-	-	200.445.738,62	-	-	200.445.738,62
<b>Total comprehensive income for the period after tax</b>	0,00	0,00	0,00	200.445.738,62	0,00	(482.642.356,28)	(282.196.617,66)
Preference shares dividend (after tax)	-	-	-	-	-	(17.096.960,00)	(17.096.960,00)
<b>Balance at June 30<sup>th</sup>, 2011</b>	1.277.484.066,80	16.904.259,06	86.662.309,84	(282.211.297,87)	(23.228.778,24)	(457.475.274,38)	618.135.285,21

# INTERIM STATEMENT OF CASH FLOWS



June 30<sup>th</sup>, 2011

Amounts in €	Note	ON CONSOLIDATED BASIS		ON STAND ALONE BASIS	
		From January 1 <sup>st</sup> to		From January 1 <sup>st</sup> to	
		30.6.2011	30.6.2010	30.6.2011	30.6.2010
<b><u>Operating activities</u></b>					
Profit / (loss) before tax		(604.202.094,31)	(39.747.407,35)	(589.345.892,03)	(32.813.655,80)
Adjustments to profit / (loss) for:					
Depreciation of tangible assets	24	3.422.903,51	3.740.730,83	3.390.737,13	3.712.807,21
Amortization of intangible assets	25	2.176.552,93	2.118.382,62	1.795.599,21	1.749.787,16
Share of (profit) / loss of associates		26.747.473,71	6.754.188,91	-	-
Other adjustments		(32.234,73)	-	-	-
Allowance for loans impairment	19	83.459.898,35	21.579.947,86	77.186.503,48	15.076.115,58
Impairment loss of Greek Government Bonds	13	564.712.810,08	-	564.712.810,08	-
Allowance for impairment of associates	27	-	-	13.843.857,80	-
Amortization of premium / discount of investment and loans portfolio		(24.590.135,45)	8.240.268,54	(24.590.135,45)	8.240.268,54
Allowance for retirement benefit obligations		560.677,85	1.062.873,29	755.041,31	1.046.523,00
Contribution to Hellenic Deposit and Investment Guarantee Fund		3.580.892,75	6.302.596,62	3.580.892,75	6.302.596,62
(Gains) / losses due to hedging		26.722.980,22	(97.392.818,78)	26.722.980,22	(97.392.818,78)
Currency exchange differences		8.760.683,08	(22.313.186,22)	8.760.683,08	(22.313.186,22)
Net (gains) / losses from investment securities	9	1.045.652,47	(230.198,62)	1.045.652,47	(230.198,62)
Movement of income tax		(22.913.286,10)	(26.252.841,96)	(21.857.841,89)	(24.888.062,36)
		<b>69.452.774,36</b>	<b>(136.137.464,26)</b>	<b>66.000.888,16</b>	<b>(141.509.823,67)</b>
<b><u>Net change of operations related to assets and liabilities</u></b>					
Mandatory deposits with Bank of Greece		(89.185.733,06)	(172.973.163,88)	(89.185.733,06)	(172.973.163,88)
Financial assets designated at fair value through profit or loss		32.066.983,70	81.118.471,92	32.410.715,50	80.978.392,69
Loans and receivables from customers		175.936.953,76	(54.255.416,08)	171.239.951,99	(39.934.922,55)
Debt securities		(200.000.000,00)	(12.837.006,92)	(200.000.000,00)	(12.837.006,92)
Other assets		(46.983.450,84)	(20.284.447,88)	(50.111.858,22)	(21.737.171,27)
Due from / to banks (net amount)		1.475.601.586,44	551.234.767,38	1.475.601.586,44	551.234.767,38
Derivative financial instruments (net amount)		(52.868.549,50)	79.173.186,37	(52.868.549,50)	79.173.186,37
Due to customers		(1.206.170.779,80)	58.148.472,19	(1.205.706.324,10)	49.333.184,98
Other liabilities		(16.150.642,09)	(20.009.317,53)	(16.041.481,25)	(23.583.030,65)
		<b>72.246.368,61</b>	<b>489.315.545,57</b>	<b>65.338.307,80</b>	<b>489.654.236,15</b>
<b>Net cash flow from operating activities</b>		<b>141.699.142,97</b>	<b>353.178.081,31</b>	<b>131.339.195,96</b>	<b>348.144.412,48</b>
<b><u>Investing activities</u></b>					
Purchases of tangible and intangible assets	24,25	(5.589.020,16)	(8.901.227,28)	(5.510.281,92)	(8.848.423,41)
Investments in subsidiaries and associated companies		-	(28.561.422,11)	-	(28.561.422,11)
Purchases of investment securities	22	(1.562.822.739,78)	(1.622.706.897,12)	(1.562.822.739,78)	(1.622.706.897,12)
Proceeds from disposal and maturity of investment securities	22	1.603.924.816,59	1.518.521.492,08	1.603.924.816,59	1.518.521.492,08
Proceeds from disposal of assets		8.146,81	-	-	-
<b>Net cash flow from investing activities</b>		<b>35.521.203,46</b>	<b>(141.648.054,43)</b>	<b>35.591.794,89</b>	<b>(141.595.250,56)</b>
<b><u>Financing Activities</u></b>					
Dividends paid to the preference shareholders		-	(13.867.397,26)	-	(13.867.397,26)
Dividends paid		(1.250.000,00)	(1.258.400,00)	-	-
<b>Net cash flow from financing activities</b>		<b>(1.250.000,00)</b>	<b>(15.125.797,26)</b>	<b>-</b>	<b>(13.867.397,26)</b>
<b><u>Net increase/(decrease) of cash and cash equivalents</u></b>		<b>175.970.346,43</b>	<b>196.404.229,62</b>	<b>166.930.990,85</b>	<b>192.681.764,66</b>
Cash and cash equivalents at the beginning of the period		778.110.070,56	2.191.570.879,21	770.464.712,70	2.187.016.818,15
<b>Cash and cash equivalents at the end of the period</b>	39	<b>954.080.416,99</b>	<b>2.387.975.108,83</b>	<b>937.395.703,55</b>	<b>2.379.698.582,81</b>

## 1. Information for the Bank

### General information

- “TT Hellenic Postbank S.A.” (“Bank” or “Hellenic Postbank”) is a Société Anonyme, which in 2002 has substituted in all its rights and obligations the decentralized public entity “Postal Savings Bank”, which was established by virtue of Law GYMST/1909, as subsequently supplemented and amended by Compulsory Law 391/1936, Law 1118/1938 and other provisions. The General Assembly of Shareholders of May 2<sup>nd</sup>, 2008, and after the amendment of the relative article 2 of the Bank’s Articles of Association, decided the change in the trade name and the distinctive title used by the Bank in its international transactions as “TT HELLENIC POSTBANK S.A.” and “HELLENIC POSTBANK”, respectively, or an accurate translation of them in any foreign language.
- The Governor’s Act of the Bank of Greece No 2579/19.4.2006 was issued according to provisions of article 9 paragraph 5 of Law 3082/2002, which constitutes as a banking license. Therefore, the Bank is under the supervisory role of Bank of Greece according to Law 3601/2007 as amended.
- The Bank’s head office is located in the Municipality of Athens (2-6 Pasmazoglou Street, 101 75). By resolution of the Board of Directors, the Bank can establish and close down branches, correspondence offices, safe deposit boxes or agencies anywhere in Greece and abroad. The Bank is registered with the Registry of Société Anonyme registration number 54777/06/B/03/7 and its website is [www.ttbank.gr](http://www.ttbank.gr).
- As at June 30<sup>th</sup>, 2011, «HELLENIC POSTBANK’s» branch network comprises of 148 branches located in 66 cities throughout Greece.
- The term of the bank is set to 100 years from its establishment and may be extended by resolution of the General Assembly of the shareholders.
- These interim financial information for the period ended at June 30<sup>th</sup>, 2011, were approved by the Board of Directors on September 14<sup>th</sup>, 2011.
- Apart from the ATHEX Composite Index, Hellenic Postbank’s share is included in a series of other indices, such as DTR, FTSEA, FTSE, FTSE1 and FTSE/ATHEX-20.

### Collaboration Agreement with the TT Hellenic Post S.A.

On November 19<sup>th</sup>, 2001, the Bank entered into a 10-year exclusive collaboration agreement with the Hellenic Post (hereinafter “EL.TA”). The Board of Directors of both counterparties agreed to extend the collaboration agreement until December 31<sup>st</sup>, 2021.

#### • Major terms and conditions of the agreement

The agreement may be automatically extended provided that at least six (6) months prior to its expiry date none of the counterparties involved has notified in writing its intention to decline its extension.

The agreement may be immediately terminated by either party, with written notice, in case that a counterparty has failed to comply with any of its contractual obligations and has not remedied such failure within three (3) months from written notification. Upon expiry of the agreement, in accordance with its terms and conditions, all pending issues shall be settled within three (3) years.

Each counterparty may develop autonomously its main activities in terms of the financial products and services that it provides.

The branches of the respective network of each counterparty shall retain all their corporate identity marks so that the products of each counterparty are promoted and sold from the network of the other party in a distinct manner.

In case where the agreement expires or is terminated, all pending issues between the counterparties shall be settled and such settlements must be completed within three (3) years. During the settlement period the counterparties shall be bound by the exclusivity, secrecy and confidentiality obligations that were in effect during the term of the agreement.

#### • Financial Cost

After the modification of annex 6 of the collaboration agreement of November 19<sup>th</sup>, 2001 at 27/12/2006, 14/12/2007, 21/12/2007, 16/10/2008 and with joint agreement of both counterparties was decided that the total remuneration of EL.TA. derives from the sum of: 1) the cost of the Bank's access to the Network of EL.TA. Shops (transactions fees) in which the Lowest Guaranteed Annual Cost amounted to € 2,8 million

or € 0,70 million quarterly is included, 2) fee of commercial agreement in which the Lowest Guaranteed Annual Fee amounted to € 7 million annually or € 1,75 million quarterly is included (commission of sale of products and services of Hellenic Postbank from the network of EL.TA.'s Branches), and 3) additional fees calculated as a productivity percentage on the net increase of the amount of the deposit account balances serviced by the EL.TA network.

#### • Network used

The network of EL.TA branches, agencies, and postmen delivering in rural areas serve as a network providing the Bank's products, as well as other common products that the parties may develop in the future.

Based on the terms of the agreement, the Bank's products / services are sold at 803 EL.TA branches and 875 postmen delivering in rural areas, who act as EL.TA subcontractors in remote areas where there are no branches or agencies, while the EL.TA products / services can be sold through the Bank's network comprising of 148 branches.

Based on the terms of the agreement, the Bank has committed not to open branches in any area where an EL.TA branch already exists. Specifically, the Bank is not allowed to open a branch in a range from an EL.TA branch that would affect the overall turnover of EL.TA. The responsibility for the operation of each branch lies with its owner and each counterparty shall compensate the other for any damage incurred intentionally or due to negligence of its employees.



The exclusive collaboration agreement expressly acknowledges that EL.TA shall undertake to sell, exclusively, only the banking products of the Bank, provided that the Bank will neither use nor develop its branches network competitively to the EL.TA network.

#### • Products and Services

Each counterparty shall develop in an autonomous way its main activities in terms of the financial products and services it provides, and more specifically (a) the Bank in terms of its banking operations, and in particular its deposits and loans products; and (b) EL.TA in terms of the financial products and the operations related to the GIRO current accounts, such as national and international money transfer transactions (Western Union, Eurogiro, foreign checks), transactions related to quick payments (collections, payments), transactions on GIRO accounts and Social Security pension payments.

Based on the agreement between the counterparties, the Bank's branches shall sell EL.TA products of increased added value. Increased added value products are considered to be the following: Eurogiro, Western Union, Social Security pension payments, transactions on Giro accounts, cash on delivery checks, quick payments, courier services, as well as prepaid and philatelic products. The Bank's products/ services shall be available in the EL.TA branches.

Regarding any new products to be developed by either one of the counterparties, the agreement provides "the right of first refusal" to the other party. New products do not include variations or changes introduced to existing products, but rather distinct, new wide product categories aimed to

cover customers' needs not covered by existing products.

Especially, in the sector of loans, the collaboration which started in the summer of 2006 in the form of a pilot plan, continues with satisfactory results. As a result, the program was applied in a larger number of branches, which amounted to 306 until the end of June 2011.

In order to reinforce the presence of Hellenic PostBank in this network and finally reinforce its productivity in the fiscal year 2008, 81 special distinct spaces were created and operated inside the branches of the network of EL.TA (Shop in Shop).

#### **Bank's participation in ELTA's share capital**

The total number of the shares of EL.TA held by the Bank as at 30/6/2011 amounts to 20.047.900 shares (10% of the total shares).

Likewise, at 30/6/2011 EL.TA. was the second most significant owner of the Bank after the "Hellenic Public Sector" with 28.446.598 shares which represents the 10% of HELLENIC POSTBANK's share capital.

#### **Mortgage Savings**

According to article 10, paragraph 12, of the Bank's establishing law, L.3082/2002 (Government Gazette Issue No. 316/16.12.2002), and after the decision of the Bank's Board of Directors, an amount of € 17 million will be available from the Bank's existing reserves into an account that already exists or will be created by a similar decision. The return that proceeds from such an account will be available to cover mortgage

benefits to the Bank's employees. The Board of Directors will deal with any issue relating to this account.

The 17<sup>th</sup> meeting of the Board of Directors of the Hellenic Postbank held on September 23<sup>rd</sup>, 2003 decided unanimously to create and keep the account according to Law 3082/2002, since January 1<sup>st</sup>, 2003. Pursuant to Law 3082/2002, such account will be credited with the amount of € 17 million , as well as with the amounts relating to principal repayments of the mortgage loans paid each month by the employees which will be refinanced as a new loan to the beneficiaries bearing a special interest rate. Hellenic PostBank will reinvest the amounts related to the collected instalments together with the amount of € 17 million guaranteeing a minimum return. The investment policy for the product must cover a minimum annual net return of 5,25% aiming to reduce the total duration of the loans.

Beneficiaries of this account, include all persons that were employed with a salaried employment agreement on December 16<sup>th</sup>, 2002, as well as the retired employees of Hellenic Postbank .

The 29<sup>th</sup> meeting of the Board of Directors of Hellenic Postbank, held on March 4<sup>th</sup>, 2004, approved the "General Management and Operations Regulation for the Mortgage Allowance Investment Account". It should be clarified that Hellenic Postbank has established the aforementioned account.

Hellenic Postbank has assigned a specialized actuarial firm to prepare an actuarial report in order to calculate the cost of implementing the specific scheme.

The results of this report has been recorded in the financial information under Note 19 of the interim financial information "Loans and advances to customers" and specifically under item "Mortgage Loans". The respective result of the report amounted to approximately € 79.557 thousand as at June 30<sup>st</sup>, 2011 and to approximately € 81.220 thousand as at December 31<sup>st</sup>, 2010.

### Structure and activities of the Bank

The purpose of the Bank is to operate, for its own account or for the account of third parties, in Greece and abroad, independently or in collaboration or joint venture, operation, without limitation or other distinction, for the total of the operations and activities that are allowed from time to time to domestic financial institutions by the existing legislation. The following activities fall under the purposes of the Bank:

- ❖ The acceptance, on an interest-bearing or zero interest basis, of any type of deposits or other accepted funds in Euro, exchange or foreign currency.
- ❖ The granting of loans and credits of any kind, the offer of guarantees in favour of third parties, the undertaking of liabilities, the acquisition or transfer of claims, as well as the intermediation in the financing of companies or their collaboration.
- ❖ The receipt of loans, credits or guarantees and the issue of securities for the raising of funds.
- ❖ The acts of executing payments and funds transfer as well as the financing of overseas trade.
- ❖ The safeguarding, organizing and management of any kind of movable assets,

securities, financial products and generally of assets, including their portfolio, the operation of transactions over these, for own account or for the account of third parties, as well as the offer of relevant services and consultations.

- ❖ The establishment of, or participation in, domestic or foreign companies of any kind that are involved in the money market, capital market and generally in the wider financial and investment sector.

- ❖ The issuance and management of means of payment (credit cards, travellers cheques and letters of credit).

- ❖ The provision of underwriter's services, participation to issuance and distribution of securities, bond issuance covering and provision of similar services.

- ❖ The provision of services to enterprises regarding capital structure and corporate strategy, as well as services in the sectors of merger, disintegration and acquisition of enterprises, after the relevant subjects.

- ❖ The provision of reforming and financing restructuring services.

- ❖ Corporate factoring.

- ❖ The provision of commercial information, including evaluation services of credit worthiness of third parties

- ❖ The leasing of safe deposit boxes

- ❖ Pawnshop Operations

- ❖ The representation of third parties, who have or pursue relevant to the above aims, and generally transact business, transactions or activities pertinent to the above aims as they arise from the Bank's Articles of Association.

- ❖ The provision of intermediary services in the interbank market;

- ❖ leasing

- ❖ prepaid cards

- ❖ transactions on behalf of the institution or its clientele, that refer to:

- i. financial market instruments (securities, certificates of deposits etc.)

- ii. exchange

- iii. future contracts (or forwards) or options

- iv. interest rate swaps and currency swaps

- v. securities

- ❖ The activities, apart from the above-mentioned, which refer to the provision of major and sequential investment services, as those that are reported in the article 4 of Law 3606/2007 (Government Gazette 73 A). Within the framework of its operations the Bank, promotes the spirit of saving especially towards the youth, aids the lower income population groups in acquiring residence, promotes through its credit policy the general economic development of the country and of the local communities where it is active and contributes to the fulfillment of general public interest.

For the fulfillment of this scope the Bank can collaborate with individuals and any form of legal entities, enterprises or institutions and in order to create or participate in non-profit organizations in Greece or abroad.

### **Composition of the Bank's Board of Directors**

The new Board of Directors is composed of nine (9) members, two (2) executive and seven (7) non-executive members, the two (2) of which are independent. The term of the Board of Directors lasts 5 years, until the 11<sup>th</sup> of December 2014. The composition of Board of Directors of "Hellenic Postbank", after the decisions of the Extraordinary General Assembly on December 11<sup>th</sup>, 2009 (which was assembled at request of the main shareholder – "Greek State"), the meeting of Board of Directors

on February 9<sup>th</sup>, 2010, the Ordinary shareholders' General Assembly on June 11<sup>th</sup>, 2010, the meetings of Board of Directors on October 14<sup>th</sup>,

2010, on November 29<sup>th</sup>, 2010 and on June 22<sup>nd</sup>, 2011 is as follows:

TABLE: The Board of Directors	
Papadopoulos Kleanthis	Chairman, Executive Board Member
Pantelias Spyridon	Executive Vice-Chairman
Taprantzis Andreas	Non Executive Board Member
Siganos Xaralampos	Non Executive Board Member
Varsamis Christos	Non Executive Board Member
Siamidis Michail	Non Executive, Independent Board Member
Pittas Aristides	Non Executive, Independent Board Member
Kesti – Bastou Vasiliki	Non Executive Board Member - Employee representative
Papadopoulou Sofia	Non Executive Board Member - Employee representative

It is noted that on June 22<sup>nd</sup>, 2011, according to article 18, paragraph 7, L.2190/1920, Mr. Taprantzis Andreas and Mr. Siganos Xaralampos were elected as new non-executive Board

members, in replacement of the two resigned members (Mr. Michos Ioannis and Mrs. Katsimi Margarita) until their predecessors' end of term.

## 2. Significant accounting policies

### 2.1 Basis of preparation

The Interim Consolidated and Stand-alone Financial Information of the Bank as of June 30<sup>th</sup>, 2011 are prepared in accordance with International Accounting Standard (I.A.S. 34) "Interim Financial Reporting" and must be read in conjunction with Financial Statements of 2010 on consolidated and stand alone basis, which have been prepared in accordance with I.F.R.Ss, as these have been endorsed by the European Union, through the procedure of adoption which the European Committee follows.

The Bank's interim consolidated and stand-alone financial information have been prepared under the historic cost convention, as adjusted by the fair valuation of certain assets and liabilities, the going concern principle, taking into account I.A.S.B.'s requirements and comply with the Framework for Preparation and Presentation of the interim financial information.

The Group has maintained the accounting principles according to the International Financial Reporting Standards (I.F.R.S.). There are no changes in the accounting policies and

assumptions in comparison with the previous fiscal year ended on December 31<sup>st</sup>, 2010. During the fiscal years 2008 and 2010, "HELLENIC POSTBANK" made use of the amendments of International Accounting Standard (I.A.S.) 39 and International Financial Reporting Standard (I.F.R.S.) 7, which were published during October 2008 and are effective since 1/7/2008. The effects of applying the above amendments are set out in Note 22.

The preparation of interim financial information in accordance with International Financial Reporting

Standards (I.F.R.S.) requires management to make subjective judgments in the application of accounting principles and the use of certain critical accounting estimates. It is additionally required the use of estimates and assumptions that affect, the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the year under review. Although these estimates are based on the best knowledge of management in accordance with current events and actions, actual results may differ from those estimates.

### 2.1.1 New standards, amendments to standards and interpretations

Certain new standards, amendments to standards and interpretations have been issued that are mandatory for periods beginning during the current financial year and subsequent years. The Group's evaluation of the effect of these new standards, amendments to standards and interpretations is as follows:

#### a) Standards and Interpretations effective for the current financial year

##### **I.A.S. 24 (Revised) "Related Party Disclosures"**

This amendment attempts to reduce disclosures of transactions between government-related entities and clarify related-party definition. More specifically, it removes the requirement for government-related entities to disclose details of all transactions with the government and other government-related entities, clarifies and simplifies the definition of a related party and requires the disclosure not only of the relationships, transactions and outstanding balances between

related parties, but of commitments as well in both the consolidated and the individual financial statements. The Group has applied the above amendment since 1/1/2011.

##### **I.A.S. 32 (Amendment) "Financial Instruments: Presentation"**

This amendment clarifies how certain rights issues should be classified. In particular, based on this amendment, rights, options or warrants to acquire a fixed number of the entity's own equity instruments for a fixed amount of any currency are equity instruments if the entity offers the rights, options or warrants pro rata to all of its existing owners of the same class of its own non-derivative equity instruments. This amendment does not have an impact on the Group's financial statements.

##### **I.F.R.I.C. 19 "Extinguishing Financial Liabilities with Equity Instruments"**

This interpretation addresses the accounting by the entity that issues equity instruments to a creditor in order to settle, in full or in part, a

financial liability. This interpretation is not relevant to the Group.

**I.F.R.I.C. 14 (Amendment) “The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction”**

The amendments apply in limited circumstances: when an entity is subject to minimum funding requirements and makes an early payment of contributions to cover those requirements. The amendments permit such an entity to treat the benefit of such an early payment as an asset. This interpretation is not relevant to the Group.

**Amendments to standards that form part of the I.A.S.B.’s 2010 annual improvements project**

The amendments set out below describe the key changes to I.F.R.S.s following the publication on May 2010 of the results of the I.A.S.B.’s annual improvements project. Unless otherwise stated the following amendments do not have a material impact on the Group’s financial statements.

**I.F.R.S. 3 “Business Combinations”**

The amendments provide additional guidance with respect to: (i) contingent consideration arrangements arising from business combinations with acquisition dates preceding the application of I.F.R.S. 3 (2008); (ii) measuring non-controlling interests; and (iii) accounting for share-based payment transactions that are part of a business combination, including un-replaced and voluntarily replaced share-based payment awards.

**I.F.R.S. 7 “Financial Instruments: Disclosures”**

The amendments include multiple clarifications related to the disclosure of financial instruments.

**I.A.S. 1 “Presentation of Financial Statements”**

The amendment clarifies that entities may present an analysis of the components of other comprehensive income either in the statement of changes in equity or within the notes.

**I.A.S. 27 “Consolidated and Separate Financial Statements”**

The amendment clarifies that the consequential amendments to I.A.S. 21, I.A.S. 28 and I.A.S. 31 resulting from the 2008 revisions to I.A.S. 27 are to be applied prospectively.

**I.A.S. 34 “Interim Financial Reporting”**

The amendment places greater emphasis on the disclosure principles that should be applied with respect to significant events and transactions, including changes to fair value measurements, and the need to update relevant information from the most recent annual report.

**I.F.R.I.C. 13 “Customer Loyalty Programmes”**

The amendment clarifies the meaning of the term ‘fair value’ in the context of measuring award credits under customer loyalty programmes.

**b) Standards and Interpretations effective from periods beginning on or after 1<sup>st</sup> January 2012**

**I.F.R.S. 7 (Amendment) “Financial Instruments: Disclosures” – transfers of financial assets (effective for annual periods beginning on or after 1<sup>st</sup> July 2011)**

This amendment sets out disclosure requirements for transferred financial assets not derecognised in their entirety as well as on transferred financial assets derecognised in their entirety but in which the reporting entity has continuing involvement. It also provides guidance on applying the disclosure



requirements. This amendment has not yet been endorsed by the E.U.

**I.F.R.S. 9 “Financial Instruments”** (effective for annual periods beginning on or after 1<sup>st</sup> January 2013)

I.F.R.S. 9 is the first Phase of the Board’s project to replace I.A.S. 39 and deals with the classification and measurement of financial assets and financial liabilities. The I.A.S.B. intends to expand I.F.R.S. 9 in subsequent phases in order to add new requirements for impairment and hedge accounting. The Group is currently investigating the impact of I.F.R.S. 9 on its financial statements. The Group cannot currently early adopt I.F.R.S. 9 as it has not been endorsed by the E.U. Only once approved will the Group decide if I.F.R.S. 9 will be adopted prior to 1<sup>st</sup> January 2013.

**I.F.R.S. 13 “Fair Value Measurement”** (effective for annual periods beginning on or after 1<sup>st</sup> January 2013)

I.F.R.S. 13 provides new guidance on fair value measurement and disclosure requirements. These requirements do not extend the use of fair value accounting but provide guidance on how it should be applied where its use is already required or permitted by other standards within I.F.R.S.s. I.F.R.S. 13 provides a precise definition of fair value and a single source of fair value measurement and disclosure requirements for use across I.F.R.S.s. Disclosure requirements are enhanced and apply to all assets and liabilities measured at fair value, not just financial ones. This standard has not yet been endorsed by the E.U.

**I.A.S. 1 (Amendment) “Presentation of Financial Statements”** (effective for annual periods beginning on or after 1<sup>st</sup> July 2012)

The amendment requires entities to separate items presented in other comprehensive income into two groups, based on whether or not they may be recycled to profit or loss in the future. This amendment has not yet been endorsed by the E.U.

**I.A.S. 12 (Amendment) “Income Taxes”** (effective for annual periods beginning on or after 1<sup>st</sup> January 2012)

The amendment to I.A.S. 12 provides a practical approach for measuring deferred tax liabilities and deferred tax assets when investment property is measured using the fair value model according to I.A.S. 40 “Investment Property”. This amendment does not have an impact on the Group’s financial statements and has not yet been endorsed by the E.U.

**I.A.S. 19 (Amendment) “Employee Benefits”** (effective for annual periods beginning on or after 1<sup>st</sup> January 2013)

This amendment makes significant changes to the recognition and measurement of defined benefit pension expense and termination benefits (eliminates the corridor approach) and to the disclosures for all employee benefits. The key changes relate mainly to recognition of actuarial gains and losses, recognition of past service cost / curtailment, measurement of pension expense, disclosure requirements, treatment of expenses and taxes relating to employee benefit plans and distinction between “short-term” and “other long-term” benefits. This amendment has not yet been endorsed by the E.U.

**c) Group of standards on consolidation and joint arrangements** (effective for annual periods beginning on or after 1<sup>st</sup> January 2013)

The I.A.S.B. has published five new standards on consolidation and joint arrangements: I.F.R.S. 10, I.F.R.S. 11, I.F.R.S. 12, I.A.S. 27 (amendment) and I.A.S. 28 (amendment). These standards are effective for annual periods beginning on or after 1<sup>st</sup> January 2013. Earlier application is permitted only if the entire “package” of five standards is adopted at the same time. These standards have not yet been endorsed by the E.U. The Group is in the process of assessing the impact of the new standards on its consolidated financial statements. The main provisions are as follows:

#### **I.F.R.S. 10 “Consolidated Financial Statements”**

I.F.R.S. 10 replaces all of the guidance on control and consolidation in I.A.S. 27 and S.I.C. 12. The new standard changes the definition of control for the purpose of determining which entities should be consolidated. This definition is supported by extensive application guidance that addresses the different ways in which a reporting entity (investor) might control another entity (investee). The revised definition of control focuses on the need to have both power (the current ability to direct the activities that significantly influence returns) and variable returns (can be positive, negative or both) before control is present. The new standard also includes guidance on participating and protective rights, as well as on agency/ principal relationships.

#### **I.F.R.S. 11 “Joint Arrangements”**

I.F.R.S. 11 provides for a more realistic reflection of joint arrangements by focusing on the rights and obligations of the arrangement, rather than its legal form. The types of joint arrangements are reduced to two: joint operations and joint ventures. Proportional consolidation of joint ventures is no longer allowed. Equity accounting is mandatory for

participants in joint ventures. Entities that participate in joint operations will follow accounting much like that for joint assets or joint operations today. The standard also provides guidance for parties that participate in joint arrangements but do not have joint control.

#### **I.F.R.S. 12 “Disclosure of Interests in Other Entities”**

I.F.R.S. 12 requires entities to disclose information, including significant judgments and assumptions, which enable users of financial statements to evaluate the nature, risks and financial effects associated with the entity’s interests in subsidiaries, associates, joint arrangements and unconsolidated structured entities. An entity can provide any or all of the above disclosures without having to apply I.F.R.S. 12 in its entirety, or I.F.R.S. 10 or 11, or the amended I.A.S. 27 or 28.

#### **I.A.S. 27 (Amendment) “Separate Financial Statements”**

This Standard is issued concurrently with I.F.R.S. 10 and together, the two I.F.R.S.s supersede I.A.S. 27 “Consolidated and Separate Financial Statements”. The amended I.A.S. 27 prescribes the accounting and disclosure requirements for investment in subsidiaries, joint ventures and associates when an entity prepares separate financial statements. At the same time, the Board relocated to I.A.S. 27 requirements from I.A.S. 28 “Investments in Associates” and I.A.S. 31 “Interests in Joint Ventures” regarding separate financial statements.

#### **I.A.S. 28 (Amendment) “Investments in Associates and Joint Ventures”**

I.A.S. 28 “Investments in Associates and Joint Ventures” replaces I.A.S. 28 “Investments in



Associates". The objective of this Standard is to prescribe the accounting for investments in associates and to set out the requirements for the application of the equity method when accounting for investments in associates and joint ventures, following the issue of I.F.R.S. 11.

## 2.2 Consolidation

The interim consolidated financial information include the interim financial information of the Bank, its subsidiaries and its associates which are referred below:

a) The subsidiary "Hellenic Postbank - EL.TA. Mutual Fund Management S.A", is located in Athens, in which the Bank's holding percentage represents 51% of the share capital and the voting rights and is consolidated according to the method of full consolidation.

b) The subsidiary "Hellenic Post Credit S.A.", in which the Bank's percentage participation in the share capital and the voting rights of the said company amounts to 50% and is consolidated according to the method of full consolidation. The company is located in Paiania, Attica. It should be noted that the above company is consolidated using the full consolidation method as the Bank has the right to appoint the majority of the members of the Board of Directors and control the strategic planning and business activity of the company.

c) The subsidiary assurance brokerage company under the name "Post Insurance Brokerage S.A.", located in Athens, in which the Bank's participation percentage in the share capital and the voting rights of the said company amounts to 50,01% and

is consolidated according to the method of full consolidation.

d) The associate "ATTICA BANK S.A.", is located in Athens. The Bank's participation in its share capital and voting rights amounts to 22,43% and is consolidated with the equity method.

e) The associate "Post Bank Green Institute" in which the Bank's participation percentage in the share capital and voting rights amounts to 50% is consolidated with the equity method. The company is located in Metamorfosis, Attica. The aim of the company is to provide consulting in issues of strategic planning, coordination and administration of projects regarding sustainable development and environment.

f) The associate "T BANK S.A." (former "ASPIS BANK S.A."), is located in Athens. The Bank's participation in its share capital and voting rights amounts to 32,90% and is consolidated with the equity method.

## 2.3. Reclassification of amounts

Certain amounts of the interim financial information of the previous comparative period ended as at June 30<sup>th</sup>, 2010, have been reclassified compared to financial information of these periods, in order to conform to current period's presentation.

The analysis of lines "Other operating expenses" and "Net interest income" presented in the income statement for the period 1/1-30/6/2010 were restated, so as to be comparable to these of the current period.

Additionally, restatements have also been made for the analysis of related parties of the previous year

2010, so as to make them comparable with those of the current period.

It is noted that all the above adjustments and reclassifications do not affect the final result of the previous comparative period and Total Equity at 31/12/2010 as well.

## 2.4 Critical estimates and judgements

The preparation of financial statements in accordance with International Financial Reporting Standards (I.F.R.S.) requires management to make a number of judgments, estimates and assertions that affect the reported amount of assets, liabilities, income and expenses in consolidated and stand-alone Financial Statements and the accompanying notes. The Bank's management believes that the judgments, estimates and assertions used in the preparation of interim financial statements on consolidated and stand-alone basis, which have not changed in comparison with the previous fiscal year ended at December 31<sup>st</sup>, 2010, apart from the estimation of the impairment of Greek Government bonds, which are analysed in note 13 of Interim Financial Information.

## 3. Financial risk management

The Group due to its activities is exposed to numerous financial risks, from which the most important are the credit risk, market risk, liquidity risk and the variations of assets' fair value due to the general variations of the price levels and market's interest rates and the adequacy of supervisory and internal capital in acceptable levels for the support of the Group's activities. Market risk includes currency risk, interest risk and price variation risk.

The Group's policy is designed in a way that through proper functions identifies, monitors and analyses these risks, placing limits in their excessive accumulation. The Group regularly reevaluates its policies and the risk management models that he utilizes, in order to incorporate the market's developments as well as the products' and to develop more effective practices.

Risk management practices for the Group which are implemented by the Risk Management Department of the Bank, based on the policies designated by the Board of Directors. The Risk Management Department identifies, assesses, monitors and mitigates the financial risks in close cooperation with the operational units of the Bank. Other than the Risk Management Department there is also the Risk Management Committee, which has the following responsibilities:

- Risk strategy planning and capital management.
- The development of a risk management internal system and its incorporation in the process of business decision making.
- The evaluation of reports of the Risk Management Department and briefing the Board of Directors.
- The annual evaluation of completeness and effectiveness of risk management policies the financial institution uses.

Interim Financial information does not include the risk analysis on the same level with the one on the annual Financial Statements. The risk analysis as at 30/6/2011 that is presented below concern exclusively the Group's portfolio of Bonds as well as Treasury Bills issued by the Greek Government.

### 3.1 Maximum exposure of credit risk in Bonds issued by the Greek Government

30/06/2011 due to Bonds and Treasury Bills issued by the Greek Government separating those that participating in the plan and those that do not.

The table below shows information concerning the maximum exposure of credit risk the Group faces at

Eligible bonds	Nominal value	Carrying value	Fair value	Available for sale reserve (after tax)
<b>Greek Government Bonds</b>				
Held to maturity	639.983.000,00	636.687.790,18	538.799.401,25	(5.026.716,09)
Debt securities classified as loans	2.483.218.000,00	2.304.492.739,06	1.351.508.336,70	(191.688.330,81)
<b>Total</b>	<b>3.123.201.000,00</b>	<b>2.941.180.529,24</b>	<b>1.890.307.737,95</b>	<b>(196.715.046,90)</b>

Non eligible bonds	Nominal value	Carrying value	Fair value	Available for sale reserve (after tax)
<b>Greek Government Bonds</b>				
Available for sale	87.000.000,00	83.337.300,00	83.337.300,00	(2.357.167,37)
Trading	8.000,00	7.663,20	7.663,20	-
Debt securities classified as loans	1.214.930.000,00	1.082.312.644,64	679.069.758,16	(136.634.336,33)
<b>Greek Treasury Bill securities</b>				
Held to maturity	1.588.161.000,00	1.572.169.520,83	1.553.585.536,00	-
Trading	60.000.000,00	58.743.600,00	58.743.600,00	-
<b>Total</b>	<b>2.950.099.000,00</b>	<b>2.796.570.728,67</b>	<b>2.374.743.857,36</b>	<b>(138.991.503,70)</b>

For “Held to maturity” and “Debt Securities”, the “Available for Sale Reserve” (after tax) presented in the table above, represents the unamortized balance of the available for sale reserve resulting from the reclassification of Greek Government Bonds in 2010.

The fair value of Bonds in the table above was calculated according to quoted market prices (level 1), where those were available. In cases when quoted market prices were not available, prices from other sources (level 2) were used.

It is also noted that in the period 1/1/2011 – 30/6/2011 there were no changes in the

classification based on hierarchy levels of fair value on Bonds and Treasury Bills issued by the Greek Government that are measured at fair value in comparison to the previous year ended 31/12/2010.

### 3.2 Analysis of Greek Government Bonds by maturity

At 30/6/2011 the Group held Bonds and Treasury Bills issued by the Greek Government of nominal value € 6.073.300.000,00 which are analysed by maturity date in the table below :

	Nominal value (amounts in €)			
Category	until 2014	between 2014 and 2020	after 2020	Total
ELIGIBLE				
Greek Government Bonds				
Held to maturity	599.983.000,00	40.000.000,00	-	639.983.000,00
Debt securities classified as loans	269.664.000,00	2.213.554.000,00	-	2.483.218.000,00
Total	869.647.000,00	2.253.554.000,00	0,00	3.123.201.000,00
NON ELIGIBLE				
Greek Government Bonds				
Available for sale	87.000.000,00	-	-	87.000.000,00
Trading	8.000,00	-	-	8.000,00
Debt securities classified as loans	424.960.000,00	-	789.970.000,00	1.214.930.000,00
Greek Treasury Bill securities				
Held to maturity	1.588.161.000,00	-	-	1.588.161.000,00
Trading	60.000.000,00	-	-	60.000.000,00
Total	2.160.129.000,00	0,00	789.970.000,00	2.950.099.000,00

It is noted that GGBs of total nominal value of € 87 million of “Available for Sale” and GGBs of nominal

value € 8 thousand of “Trading Portfolio”, have already matured in August 2011.

### 3.3 Reclassifications of Greek Government Bonds

It is noted that there were no reclassifications of Bonds and Treasury Bills issued by the Greek

Government between portfolios in the period 1/1/2011–30/6/2011.

## 4. Segment information

A segment is defined as a group of assets and operations that provide products and services, that are subject to risks and rewards different from those of other segments.

A geographical segment is a geographical area where products and services provided, are subject to risks and rewards different from those of other areas. The Bank’s activities take place exclusively in Greece.

It is noted that for the determination of the business sector results, income and expenses from financing costs those ones which are

included in the “Net interest income” between the sectors according to management assumptions. The Group has divided its activities in different business segments:

**1. Retail Banking:** This segment comprises the total of private individuals - clients. Via the network of its branches, its subsidiaries “ Hellenic Post Credit S.A.”, “Post Insurance Brokerage S.A” and the alternative network of EL.TA shops, the Bank provides its clients with a range of mortgage and consumer credit products, insurance products, credit cards and deposit products.

**2. Public Sector - Corporate:** This segment comprises of public companies, corporate debt securities and loans to affiliates. The Group provides loans to customers of this segment and has not issued any letter of credit. It is also noted that, corporate bonds from the line “Debt securities” in the Statement of Financial Position are also included in this segment.

equivalents. Moreover, this section includes the subsidiary “HELLENIC POSTBANK-ELTA MUTUAL FUNDS MANAGEMENT S.A” and Group’s associates. Financial products which the Bank invests on are mainly Greek government bonds, derivative products, shares listed in both Athens Stock Exchange and foreign stock exchanges and foreign currency transactions.

**3. Treasury:** This segment comprises the management of Group's securities and cash

Segment Reporting on Consolidated Basis				
Amounts in €	Retail Banking	Treasury	Public Sector- Corporate	Total
<b>From January 1<sup>st</sup> to June 30<sup>th</sup>, 2011</b>				
Net income from interest	126.195.333,06	62.502.505,32	14.720.498,53	<b>203.418.336,91</b>
Net income from commissions	5.584.551,80	640.562,42	18.040,72	<b>6.243.154,94</b>
Net other operating income	(10.490.916,70)	(11.365.310,75)	(640.198,40)	<b>(22.496.425,85)</b>
<b>Total net income</b>	<b>121.288.968,16</b>	<b>51.777.756,99</b>	<b>14.098.340,85</b>	<b>187.165.066,00</b>
Expenses	(101.452.870,25)	(7.580.979,47)	(1.813.672,01)	<b>(110.847.521,73)</b>
Depreciation	(5.215.224,88)	(353.489,21)	(30.742,35)	<b>(5.599.456,44)</b>
Allowances for loans impairment	(45.515.405,10)	-	(37.944.493,25)	<b>(83.459.898,35)</b>
Impairment losses of Greek Government bonds	-	(564.712.810,08)	-	<b>(564.712.810,08)</b>
Share of profit / (loss) of associates	-	(26.747.473,71)	-	<b>(26.747.473,71)</b>
<b>Profit / (loss) before tax</b>	<b>(30.894.532,07)</b>	<b>(547.616.995,48)</b>	<b>(25.690.566,76)</b>	<b>(604.202.094,31)</b>
Income taxes	-	-	-	105.769.679,92
<b>Net profit / (loss) after tax</b>	-	-	-	<b>(498.432.414,39)</b>
Capital expenditure 30.6.2011	5.398.661,75	155.890,88	34.467,53	<b>5.589.020,16</b>
Total assets at 30.6.2011	7.383.014.714,67	7.642.931.667,52	1.369.600.091,49	<b>16.395.546.473,68</b>
Total liabilities at 30.6.2011	10.493.518.059,51	4.711.155.553,60	569.696.897,92	<b>15.774.370.511,03</b>
<b>From January 1<sup>st</sup> to June 30<sup>th</sup>, 2010</b>				
Net income from interest	115.450.725,39	57.034.092,48	8.143.494,97	<b>180.628.312,84</b>
Net income from commissions	7.759.776,88	143.675,27	21.365,19	<b>7.924.817,34</b>
Net other operating income	4.275.617,28	(87.214.412,40)	1.257.030,87	<b>(81.681.764,25)</b>
<b>Total net income</b>	<b>127.486.119,55</b>	<b>(30.036.644,65)</b>	<b>9.421.891,03</b>	<b>106.871.365,93</b>
Expenses	(102.055.204,15)	(8.345.248,24)	(2.025.070,67)	<b>(112.425.523,06)</b>
Depreciation	(5.403.095,95)	(424.158,96)	(31.858,54)	<b>(5.859.113,45)</b>
Allowances for loans impairment	(21.002.885,85)	-	(577.062,01)	<b>(21.579.947,86)</b>
Share of profit / (loss) of associates	-	(6.754.188,91)	-	<b>(6.754.188,91)</b>
<b>Profit / (loss) before tax</b>	<b>(975.066,40)</b>	<b>(45.560.240,76)</b>	<b>6.787.899,81</b>	<b>(39.747.407,35)</b>
Income taxes	-	-	-	(10.990.831,37)
Extraordinary social responsibility tax	-	-	-	(4.376.210,86)
<b>Net profit / (loss) after tax</b>	-	-	-	<b>(55.114.449,58)</b>
Capital expenditure 30.6.2010	8.630.411,93	223.540,61	47.275,90	<b>8.901.228,44</b>
Total assets at 31.12.2010	7.332.128.684,49	7.677.863.222,46	1.556.350.765,83	<b>16.566.342.672,79</b>
Total liabilities at 31.12.2010	11.399.212.093,22	3.337.334.637,43	899.372.438,78	<b>15.635.919.169,42</b>

**Segment Reporting on stand alone Basis**

Amounts in €	Retail Banking	Treasury	Public Sector - Corporate	Total
<b>From January 1<sup>st</sup> to June 30<sup>th</sup>, 2011</b>				
Net income from interest	116.722.996,67	62.496.132,16	14.720.498,53	<b>193.939.627,36</b>
Net income from commissions	4.292.656,65	107.882,10	18.040,72	<b>4.418.579,47</b>
Net other operating income	(9.289.583,32)	(11.326.355,06)	(640.198,40)	<b>(21.256.136,78)</b>
<b>Total net income</b>	<b>111.726.070,00</b>	<b>51.277.659,20</b>	<b>14.098.340,85</b>	<b>177.102.070,05</b>
Expenses	(96.444.711,28)	(7.260.071,09)	(1.813.672,01)	<b>(105.518.454,38)</b>
Depreciation	(4.811.785,70)	(343.808,29)	(30.742,35)	<b>(5.186.336,34)</b>
Allowances for loans impairment	(39.242.010,23)	-	(37.944.493,25)	<b>(77.186.503,48)</b>
Impairment losses of Greek Government Bonds	-	(564.712.810,08)	-	<b>(564.712.810,08)</b>
Allowance for the impairment of investments	-	(13.843.857,80)	-	<b>(13.843.857,80)</b>
<b>Profit / (loss) before tax</b>	<b>(28.772.437,21)</b>	<b>(534.882.888,06)</b>	<b>(25.690.566,76)</b>	<b>(589.345.892,03)</b>
Income taxes				106.703.535,75
<b>Net profit / (loss) after tax</b>				<b>(482.642.356,28)</b>
Capital expenditure 30.6.2011	5.281.922,44	191.314,54	37.044,94	<b>5.510.281,92</b>
Total assets at 30.6.2011	7.162.102.816,01	7.653.823.804,79	1.589.009.402,66	<b>16.404.936.023,46</b>
Total liabilities at 30.6.2011	10.489.560.177,64	4.711.085.689,68	586.154.870,93	<b>15.786.800.738,25</b>
<b>From January 1<sup>st</sup> to June 30<sup>st</sup>, 2010</b>				
Net income from interest	105.016.772,59	57.025.242,25	8.127.923,43	<b>170.169.938,27</b>
Net income from commissions	5.628.121,00	(221.688,41)	21.365,19	<b>5.427.797,78</b>
Net other operating income	5.508.507,14	(87.207.329,61)	1.257.030,87	<b>(80.441.791,60)</b>
<b>Total net income</b>	<b>116.153.400,73</b>	<b>(30.403.775,77)</b>	<b>9.406.319,49</b>	<b>95.155.944,45</b>
Expenses	(97.364.810,63)	(8.041.009,00)	(2.025.070,67)	<b>(107.430.890,30)</b>
Depreciation	(5.017.949,45)	(412.786,38)	(31.858,54)	<b>(5.462.594,37)</b>
Allowances for loans impairment	(14.499.053,57)	-	(577.062,01)	<b>(15.076.115,58)</b>
<b>Profit / (loss) before tax</b>	<b>(728.412,92)</b>	<b>(38.857.571,15)</b>	<b>6.772.328,27</b>	<b>(32.813.655,80)</b>
Income taxes				(9.567.705,14)
Extraordinary social responsibility tax				(3.874.448,86)
<b>Net profit / (loss) after tax</b>				<b>(46.255.809,80)</b>
Capital expenditure 30.6.2010	8.522.223,82	275.884,34	50.315,25	<b>8.848.423,41</b>
Total assets at 31.12.2010	7.118.447.249,23	7.683.224.615,04	1.763.259.861,16	<b>16.564.931.725,42</b>
Total liabilities at 31.12.2010	11.394.860.990,48	3.337.276.914,04	915.364.958,03	<b>15.647.502.862,55</b>

## 5. Net interest income

Net interest income is analysed as follows:

Amounts in €	ON CONSOLIDATED BASIS		ON STAND ALONE BASIS	
	1.1-30.6.2011	1.1-30.6.2010	1.1-30.6.2011	1.1-30.6.2010
<i>Interest income from:</i>				
Fixed income securities	138.137.364,42	128.889.640,86	138.137.364,42	128.889.640,86
Loans and advances, due from customers	187.356.789,01	164.732.206,54	178.142.680,02	154.343.942,77
Amounts due from banks	4.798.935,74	13.247.999,64	4.551.634,54	13.193.047,88
Deposits in Bank of Greece	1.314.608,38	1.269.497,73	1.314.608,38	1.269.497,73
Contribution to Hellenic Deposit and Investment Guarantee fund	2.095.177,25	543.645,57	2.095.177,25	543.645,57
<b>Interest and similar income</b>	<b>333.702.874,80</b>	<b>308.682.990,34</b>	<b>324.241.464,61</b>	<b>298.239.774,81</b>
<i>Interest expense from:</i>				
Amounts due to banks	20.075.477,25	18.612.209,95	20.075.477,25	18.612.209,95
Amounts due to customers	103.369.257,87	102.052.401,81	103.387.927,58	102.067.973,35
Contribution to Hellenic Deposit and Investment Guarantee Fund	5.880.809,26	6.302.596,62	5.880.809,26	6.302.596,62
Other interest bearing liabilities	958.993,51	1.087.469,12	957.623,16	1.087.056,62
<b>Interest and similar expenses</b>	<b>130.284.537,89</b>	<b>128.054.677,50</b>	<b>130.301.837,25</b>	<b>128.069.836,54</b>
<b>Net interest income</b>	<b>203.418.336,91</b>	<b>180.628.312,84</b>	<b>193.939.627,36</b>	<b>170.169.938,27</b>

## 6. Net fee and commission income

Net fee and commission income are analysed as follows:

<i>Amounts in €</i>	ON CONSOLIDATED BASIS		ON STAND ALONE BASIS	
	1.1-30.6.2011	1.1-30.6.2010	1.1-30.6.2011	1.1-30.6.2010
Commissions from securities & insurance contracts	552.143,06	389.544,54	19.233,44	23.258,88
Fund management fees & commissions from foreign exchange operations	172.672,83	202.668,64	172.672,83	202.668,64
Commissions from credit cards and consumer loans	1.971.734,19	2.151.702,25	203.862,49	260.602,18
Other commission income	4.034.630,15	5.804.113,47	4.331.209,25	5.390.527,56
<b>Total commission income</b>	<b>6.731.180,23</b>	<b>8.548.028,90</b>	<b>4.726.978,01</b>	<b>5.877.057,26</b>
Credit cards commission expenses	91.068,88	86.636,77	91.068,88	86.636,77
Other commission expenses	396.956,41	536.574,79	217.329,66	362.622,71
<b>Total commission expenses</b>	<b>488.025,29</b>	<b>623.211,56</b>	<b>308.398,54</b>	<b>449.259,48</b>
<b>Net commission income</b>	<b>6.243.154,94</b>	<b>7.924.817,34</b>	<b>4.418.579,47</b>	<b>5.427.797,78</b>

## 7. Dividend income

Dividend income is analysed as follows:

<i>Amounts in €</i>	ON CONSOLIDATED BASIS		ON STAND ALONE BASIS	
	1.1-30.6.2011	1.1-30.6.2010	1.1-30.6.2011	1.1-30.6.2010
Dividend income from affiliates	-	-	1.250.000,00	1.258.400,00
Dividends from shares of domestic companies listed and unlisted	854.833,51	1.019.660,37	854.833,51	1.019.660,37
Dividends from shares of companies listed on foreign stock markets	1.237.683,77	2.525.687,72	1.237.683,77	2.525.687,72
<b>Total</b>	<b>2.092.517,28</b>	<b>3.545.348,09</b>	<b>3.342.517,28</b>	<b>4.803.748,09</b>



## 8. Net gains / (losses) on financial instruments designated at fair value through profit or loss

Net gains / (losses) on financial instruments designated at fair value through profit or loss is analysed as follows:

<i>Amounts in €</i>	ON CONSOLIDATED BASIS		ON STAND ALONE BASIS	
	1.1-30.6.2011	1.1-30.6.2010	1.1-30.6.2011	1.1-30.6.2010
<b>Gains / (Losses) on financial assets at fair value through P&amp;L</b>				
- Debt securities	2.174.216,55	(7.821.869,78)	2.174.216,55	(7.821.869,78)
- Mutual Funds	(1.934.475,74)	(2.879.506,99)	(1.908.323,06)	(2.877.113,11)
<u>Total of Gains / (Losses) on financial assets at fair value through P&amp;L</u>	<b>239.740,81</b>	<b>(10.701.376,77)</b>	<b>265.893,49</b>	<b>(10.698.982,89)</b>
<b>Gains / (Losses) on trade portfolio</b>				
- Debt securities and derivatives	(24.432.657,28)	(76.066.096,89)	(24.409.324,78)	(76.066.096,89)
- Equity securities	11.209,16	343.730,14	1.054,52	348.419,05
Foreign exchange gains / (losses)	86.351,08	365.446,90	92.298,98	373.095,68
<u>Total of trade portfolio</u>	<b>(24.335.097,04)</b>	<b>(75.356.919,85)</b>	<b>(24.315.971,28)</b>	<b>(75.344.582,16)</b>
<b>Total</b>	<b>(24.095.356,23)</b>	<b>(86.058.296,62)</b>	<b>(24.050.077,79)</b>	<b>(86.043.565,05)</b>

Since July 1<sup>st</sup>, 2008 the Bank has applied fair value hedge accounting for a part of fixed rate mortgage and consumer loans portfolio using interest rate swaps. Moreover, since 1/10/2008, the Bank has carried out fair value hedge accounting as regards bonds in Available for Sale and Loans portfolio, using interest rate swaps and futures. For the period 1/1/2011 - 30/6/2011, the

net result of interest rate swaps and futures valuation amounted to a profit of € 15.436.982,96 while the net result of loans and debt securities valuation at fair value amounted to a loss of € 15.564.823,98. The difference of the above results amounting to € 127.841,02 has been added to "Other expenses".

## 9. Net gains / (losses) on investment securities

The gains / (losses) on investment portfolio is analysed as follows:

<i>Amounts in €</i>	ON CONSOLIDATED BASIS		ON STAND ALONE BASIS	
	1.1-30.6.2011	1.1-30.6.2010	1.1-30.6.2011	1.1-30.6.2010
<b>Net gains / (losses) on the available for sale securities</b>				
- Shares	1.637.237,22	468.438,76	1.637.237,22	468.438,76
- Bonds and other securities	(2.042.343,52)	(5.041,51)	(2.042.343,52)	(5.041,51)
- Impairment	(640.546,17)	(233.198,63)	(640.546,17)	(233.198,63)
<b>Total</b>	<b>(1.045.652,47)</b>	<b>230.198,62</b>	<b>(1.045.652,47)</b>	<b>230.198,62</b>



## 10. Personnel expenses

The number of Group employees as of June 30<sup>th</sup>, 2011 amounts to 2.497 (134 of which are related to subsidiaries) as compared to 2.527 (129 of which are related to subsidiaries) as of June 30<sup>th</sup>, 2010.

Personnel expenses affect the Interim Income Statement of the period as follows:

<i>Amounts in €</i>	ON CONSOLIDATED BASIS		ON STAND ALONE BASIS	
	1.1-30.6.2011	1.1-30.6.2010	1.1-30.6.2011	1.1-30.6.2010
Wages and salaries	52.964.744,28	55.005.138,04	51.216.357,70	53.215.380,32
Social security contributions	7.024.485,29	6.792.788,09	6.851.204,87	6.504.936,04
Provision for staff termination indemnity	2.188.186,35	1.809.730,59	1.759.889,96	1.772.371,00
Other personnel expenses	1.732.520,09	1.436.729,74	1.708.318,17	1.368.942,89
<b>Total</b>	<b>63.909.936,01</b>	<b>65.044.386,46</b>	<b>61.535.770,70</b>	<b>62.861.630,25</b>

## 11. Other operating expenses

Other operating expenses are analysed as follows:

<i>Amounts in €</i>	ON CONSOLIDATED BASIS		ON STAND ALONE BASIS	
	1.1-30.6.2011	1.1-30.6.2010	1.1-30.6.2011	1.1-30.6.2010
Associated law yers & engineers fees	1.132.467,56	1.638.016,50	1.132.467,56	1.638.016,50
Electronic data support fees	1.510.729,70	1.751.979,57	565.143,82	812.048,14
Other third party fees and expenses	6.098.334,19	5.385.294,22	5.942.926,89	5.214.400,75
Expenses of EL.TA. Netw ork	7.747.148,25	8.105.112,73	7.747.148,25	8.105.112,73
Brokerage fees of Post Credit	-	-	17.714,46	63.301,53
Rental expenses	3.227.352,04	3.290.783,94	3.045.800,55	3.117.974,83
Insurance expenses	760.102,81	780.881,64	754.194,49	769.796,05
Telephone-postal expenses	2.824.647,83	2.736.016,96	2.143.863,48	2.002.943,24
Repairs and maintenance	1.992.421,04	1.893.012,09	1.940.799,86	1.807.230,20
Office supplies	849.606,15	824.527,46	736.790,37	697.994,97
Promotion and advertising expenses	5.707.702,90	6.120.079,71	5.302.457,46	5.874.897,02
Electricity expenses	876.940,11	854.606,18	876.940,11	854.606,18
Cleaning expenses	107.333,89	113.239,71	107.333,89	113.057,20
Tax and duties - VAT	5.037.760,42	4.375.921,04	4.910.869,48	4.364.580,71
Subscription-contributions	1.067.440,77	1.035.683,98	933.212,86	849.651,31
Security services expenses	2.191.302,93	2.266.254,45	2.191.302,93	2.266.254,45
Other operating expenses	2.381.449,81	2.299.155,81	2.258.389,58	2.188.721,25
<b>Total</b>	<b>43.512.740,40</b>	<b>43.470.565,99</b>	<b>40.607.356,04</b>	<b>40.740.587,06</b>

## 12. Allowance for the impairment of investments

The amount of € 13.843.857,80 at 30/6/2011 concerns exclusively the impairment provision of the Bank's investment in the associate company T Bank S.A. (former Aspis Bank S.A.).

### 13. Impairment losses of Greek Government Bonds

On July 21<sup>st</sup>, 2011, a decision of the euro zone country leaders and the members of the European Union was announced concerning the need of Private Sector Involvement (PSI) to further reinforce the sustainability of Greek Government debt. The above-mentioned plan involves the voluntary exchange of certain Greek Government Bonds (GGBs) expiring till 2020 with newly issued GGBs with duration up to 30 years. The plan will be applied according to the specific terms of four possible options, as announced by the International Institute of Finance (I.I.F.) on the aforementioned date.

Management estimates that the private sector involvement in the voluntary PSI will be adequate and that the rest of the terms of the new initiative for the refinancing of the Greek State (reduction of interest rate towards public sector, expansion of current funding by E.U. / I.M.F. from 7,5 to 15 years, active participation of E.F.S.F. and possibility of immediate repurchase of Bonds in market prices) increase the possibilities of achieving the Mid-Term Program goals and servicing of the Greek Government debt.

The Group has the intention to participate in the aforementioned plan contributing in the achievement of the minimum participation percentage of the private sector and the goal for further reinforcement of the total sustainability of Greek Government debt.

Therefore, Management believes that the plan must be considered as an “adjusting event” according to I.A.S. 10 “Events after the reporting

period”, since it confirms the conditions existed on June 30<sup>th</sup>, 2011. These conditions refer to the increased possibility of an economic restructuring of the debtor/issuer, with less favorable terms for the investors, as it was published in the aforementioned plan (requirements of paragraph 59, I.A.S. 39).

Therefore, the Group estimated the impairment of the GGBs, of its portfolio which are eligible to participate in the plan, recording an impairment loss of € 451,77 mil (after tax) in the current financial information. The impairment includes : a) the total amount which was included in the “Available for sale reserve” because of previous reclassification of bonds and b) impairment loss of the carrying value of the GGBs, which was calculated based on the present value of the estimated future cash flows of the new bonds taking into account the existing options of the exchange / roll-over as set out in the plan.

The future cash flows were estimated based on the current levels of the thirty-year mid-swap rate, as well as on the current estimate of Management regarding the four available options. Therefore, the impairment loss which will be measured at the date of the final agreement with the Greek Government (which is estimated to be in the mid October 2011), may be different because of the different rate and the final decision of Management in relation to the four available options after finalisation of their terms.

The table below presents the impairment for the eligible GGBs per portfolio at 30/6/2011:

Category (amounts in €)	Impairment of bonds	Available for sale reserve of reclassified bonds recognised in the income statement	Total effect of impairment to p/l 1.1-30.6.2011
Debt securities classified as loans	(255.807.164,98)	(239.610.413,52)	(495.417.578,50)
Held to maturity	(63.011.836,47)	(6.283.395,11)	(69.295.231,58)
<b>Total before tax</b>	<b>(318.819.001,45)</b>	<b>(245.893.808,63)</b>	<b>(564.712.810,08)</b>
Tax	63.763.800,29	49.178.761,73	112.942.562,02
<b>Total after tax</b>	<b>(255.055.201,16)</b>	<b>(196.715.046,90)</b>	<b>(451.770.248,06)</b>

The carrying value of eligible bonds per portfolio before and after impairment as at 30/6/2011 is presented in the table below :

Category (amounts in €)	Carrying value 30.6.2011	Impairment of bonds	Carrying value after impairment 30.6.2011
Debt securities classified as loans	2.304.492.739,06	(255.807.164,98)	2.048.685.574,08
Held to maturity	636.687.790,18	(63.011.836,47)	573.675.953,71
<b>Total</b>	<b>2.941.180.529,24</b>	<b>(318.819.001,45)</b>	<b>2.622.361.527,79</b>

#### 14. Other expenses

Amounts in €	ON CONSOLIDATED BASIS		ON STAND ALONE BASIS	
	1.1-30.6.2011	1.1-30.6.2010	1.1-30.6.2011	1.1-30.6.2010
Ineffectiveness of hedge accounting	127.841,02	1.590.398,15	127.841,02	1.590.398,15
Cost of loans to employees	3.079.365,08	1.256.066,12	3.079.365,08	1.256.066,12
Other expenses	217.639,22	1.064.106,34	168.121,54	982.208,72
<b>Total</b>	<b>3.424.845,32</b>	<b>3.910.570,61</b>	<b>3.375.327,64</b>	<b>3.828.672,99</b>

#### 15. Income tax

Tax expense affects the comprehensive income of the period as follows:

Amounts in €	ON CONSOLIDATED BASIS		ON STAND ALONE BASIS	
	1.1-30.6.2011	1.1-30.6.2010	1.1-30.6.2011	1.1-30.6.2010
Income Tax	1.290.595,74	21.734.801,05	268.891,32	20.239.821,75
Deferred Tax	(107.060.275,66)	(10.743.969,68)	(106.972.427,07)	(10.672.116,61)
<b>Total</b>	<b>(105.769.679,92)</b>	<b>10.990.831,37</b>	<b>(106.703.535,75)</b>	<b>9.567.705,14</b>

The current income tax of the Group for the period 1/1/2011 – 30/6/2011 is calculated at a tax rate of

20%, while for the period 1/1/2010 - 30/6/2010 at a tax rate of 24%. Current income tax is recorded as

an expense for the current period and is calculated with the use of effective tax rate.

According to article 14 of L. 3943/31.3.2011 "Opposition of tax evasion, staffing of auditing services and other provisions of Ministry of Finance" the income tax rate, for the fiscal years after 1/1/2011, of legal entities is determined to 20%.

It is also anticipated that in case of profit distribution which is approved by a General Assembly after January 1<sup>st</sup>, 2012 the income tax rate withheld is equal to 25%. Especially for profits distributed during 2011, the income tax rate withheld is equal to 21%.

It is noted that the amount of € 268.891,32 that appears on income tax of the period 1/1 – 30/6/2011 on a stand-alone basis concerns the overcharge because of the difference between the existing provision for tax audit differences of the Bank and the final amount that was charged by the tax audit for 2009 fiscal year that was concluded on June 2011.

It is noted that deferred tax for the period 1/1 - 30/6/2011 on stand-alone and consolidated basis includes the amount of € 112.942.562,02 that was estimated for the impairment loss of bonds incorporated in the plan, as described in the note 13.

## 16. Earnings / (losses) per share

The calculation of basic and diluted earnings / (losses) per share on both consolidated and stand alone basis is based on net profit / (loss) of the period and weighted average number of shares outstanding minus the weighted average number of treasury shares.

The basic and diluted earnings / (losses) per share for the periods 1/1/2011 - 30/6/2011 and 1/1/2010 - 30/6/2010 are calculated as follows:

<b>Amounts in €</b>	<b>On consolidated basis</b>		<b>On stand alone basis</b>	
	<b>1.1-30.6.2011</b>	<b>1.1-30.6.2010</b>	<b>1.1-30.6.2011</b>	<b>1.1-30.6.2010</b>
Net profit / (loss) attributable to the owners of the Bank	(497.612.311,05)	(54.691.259,82)	(482.642.356,28)	(46.255.809,80)
<b>Less :</b> Preference shares dividends	8.924.440,54	8.478.218,52	8.924.440,54	8.478.218,52
Net profit / (loss) attributable to the parent company's common shareholders	(506.536.751,59)	(63.169.478,34)	(491.566.796,82)	(54.734.028,32)
Weighted average number of shares outstanding	281.000.944	281.000.944	281.032.944	281.032.944
Basic and diluted earnings / (losses) per share	<b>(1,8026)</b>	<b>(0,2248)</b>	<b>(1,7491)</b>	<b>(0,1948)</b>

<i>Amounts in €</i>	On consolidated basis		On stand alone basis	
	1.4.-30.6.2011	1.4.-30.6.2010	1.4.-30.6.2011	1.4.-30.6.2010
Net profit / (loss) attributable to the owners of the Bank	(519.609.886,29)	(34.264.032,41)	(509.050.857,68)	(26.646.783,53)
<b>Less</b> : Preference shares dividends	4.486.873,42	4.262.529,76	4.486.873,42	4.262.529,76
Net profit / (loss) attributable to the parent company's common shareholders	(524.096.759,71)	(38.526.562,17)	(513.537.731,10)	(30.909.313,29)
Weighted average number of shares outstanding	281.000.944	281.000.944	281.032.944	281.032.944
Basic and diluted earnings / (losses) per share	<b>(1,8651)</b>	<b>(0,1371)</b>	<b>(1,8273)</b>	<b>(0,1100)</b>

According to I.A.S.33, for the calculation of earnings per share, the after-tax amount of preference dividends of the current and previous period, must be deducted from profit attributable to the parent company's shareholders. The aforementioned dividend is deducted, whether or not the dividends have been declared. As presented above,

dividends are shown after tax for the respective period, which corresponds to 10% of € 224.960.000,00 preference shares' value. It is noted that there were no potential shares to be included in the calculation of the diluted earnings per share as at June 30<sup>th</sup>, 2011.

## 17. Cash and balances with Central Bank

Cash and Balances with Central Bank are analysed as follows:

<i>Amounts in €</i>	ON CONSOLIDATED BASIS		ON STAND ALONE BASIS	
	30.6.2011	31.12.2010	30.6.2011	31.12.2010
Cash	43.235.055,54	36.345.232,44	43.229.934,29	36.341.433,47
Balances with Central Bank	414.670.063,32	325.484.330,26	414.670.063,32	325.484.330,26
<b>Total</b>	<b>457.905.118,86</b>	<b>361.829.562,70</b>	<b>457.899.997,61</b>	<b>361.825.763,73</b>

Cash and balances with Central Bank as at 30/6/2011 and 31/12/2010 refer to mandatory deposits to Bank of Greece.

## 18. Due from Banks

Amounts due from banks are analysed as follows:

<i>Amounts in €</i>	ON CONSOLIDATED BASIS		ON STAND ALONE BASIS	
	30.6.2011	31.12.2010	30.6.2011	31.12.2010
Time deposits with banks	258.348.623,96	610.005.636,00	244.148.623,96	604.405.636,00
Correspondent Banks	3.203.444,55	3.635.904,18	3.203.444,55	3.635.904,18
Sight deposits	12.277.200,63	6.203.384,94	9.715.839,02	4.161.826,05
Margin accounts	10.342.081,26	20.042.070,31	10.342.081,26	20.042.070,31
Reverse repos	568.000.000,00	100.136.904,23	568.000.000,00	100.136.904,23
Collaterals & others	109.521.778,07	191.894.670,98	109.603.547,49	191.894.670,98
<b>Total</b>	<b>961.693.128,47</b>	<b>931.918.570,64</b>	<b>945.013.536,28</b>	<b>924.277.011,75</b>

## 19. Loans and advances due from customers

Amounts due from customers are analysed as follows:

<i>Amounts in €</i>	ON CONSOLIDATED BASIS		ON STAND ALONE BASIS	
	30.6.2011	31.12.2010	30.6.2011	31.12.2010
Public sector (loans & debt securities)	453.395.483,59	660.340.381,42	453.395.483,59	660.340.381,42
Consumer loans	1.680.740.741,37	1.747.890.212,14	1.680.740.741,37	1.747.890.212,14
Mortgage loans	4.789.889.602,92	4.768.795.103,80	4.789.889.602,92	4.768.795.103,80
Credit cards	257.631.161,97	249.991.676,33	16.730.171,23	16.893.683,82
Corporate debt securities	844.728.055,01	786.091.149,80	844.728.055,01	786.091.149,80
Loans to affiliates	3.000.000,00	3.000.000,00	222.408.747,62	209.908.747,62
<b>Total</b>	<b>8.029.385.044,86</b>	<b>8.216.108.523,49</b>	<b>8.007.892.801,74</b>	<b>8.189.919.278,60</b>
Less: Allowances for impairment of loans	(299.695.046,55)	(216.340.782,92)	(268.184.677,45)	(191.103.808,69)
<b>Net Total</b>	<b>7.729.689.998,31</b>	<b>7.999.767.740,57</b>	<b>7.739.708.124,29</b>	<b>7.998.815.469,91</b>

Lines "Corporate debt securities", "Public sector (loans and debt securities)" and "Mortgage loans" as at 30/6/2011 include loans of total amortized cost € 400.291.014,51 pledged for the distribution

of specific government bonds of total amount of € 329 million for the raising of funds, according to article 3 of L. 3723/2008.

The movement of allowances for impairment of loans and advances, due from customers is analysed as follows :

**ON CONSOLIDATED BASIS**

<i>Amounts in €</i>	Consumer loans	Mortgages	Credit Cards	Debt securities and other loans	Total
<b>Balance at January 1<sup>st</sup>, 2011</b>	<b>76.578.190,69</b>	<b>84.664.280,00</b>	<b>40.441.291,23</b>	<b>14.657.021,00</b>	<b>216.340.782,92</b>
Allow ances for loans impairment	18.789.748,00	20.588.238,82	6.137.418,08	37.944.493,45	83.459.898,35
Loans w ritten off	(81.343,79)	(13.104,82)	(13.362,85)	-	(107.811,46)
Returns from w ritten off loans of the period	-	-	2.176,74	-	2.176,74
<b>Balance at June 30<sup>th</sup>, 2011</b>	<b>95.286.594,89</b>	<b>105.239.414,00</b>	<b>46.567.523,20</b>	<b>52.601.514,45</b>	<b>299.695.046,54</b>

<i>Amounts in €</i>	Consumer loans	Mortgages	Credit Cards	Debt securities and other loans	Total
<b>Balance at January 1<sup>st</sup>, 2010</b>	<b>64.402.256,84</b>	<b>58.816.736,00</b>	<b>32.559.491,67</b>	<b>7.096.220,99</b>	<b>162.874.705,50</b>
Allow ances for loans impairment	12.225.676,77	26.577.601,59	7.877.472,11	7.560.800,01	54.241.550,48
Loans w ritten off	(49.742,92)	(730.057,59)	-	-	(779.800,51)
Returns from w ritten off loans of the year	-	-	4.327,45	-	4.327,45
<b>Balance at December 31<sup>st</sup>, 2010</b>	<b>76.578.190,69</b>	<b>84.664.280,00</b>	<b>40.441.291,23</b>	<b>14.657.021,00</b>	<b>216.340.782,92</b>

**ON STAND ALONE BASIS**

<i>Amounts in €</i>	Consumer loans	Mortgages	Credit Cards	Debt securities and other loans	Total
<b>Balance at January 1<sup>st</sup>, 2011</b>	<b>76.578.190,69</b>	<b>84.664.280,00</b>	<b>15.204.317,00</b>	<b>14.657.021,00</b>	<b>191.103.808,69</b>
Allow ances for loans impairment	18.789.748,00	20.588.238,82	(135.976,78)	37.944.493,45	77.186.503,48
Loans w ritten off / tranfers of provisions of the period	(81.343,79)	(13.104,82)	(13.362,85)	-	(107.811,46)
Returns from w ritten off loans of the period	-	-	2.176,74	-	2.176,74
<b>Balance at June 30<sup>th</sup>, 2011</b>	<b>95.286.594,89</b>	<b>105.239.414,00</b>	<b>15.057.154,11</b>	<b>52.601.514,45</b>	<b>268.184.677,45</b>

<i>Amounts in €</i>	Consumer loans	Mortgages	Credit Cards	Debt securities and other loans	Total
<b>Balance at January 1<sup>st</sup>, 2010</b>	<b>64.402.256,84</b>	<b>58.816.736,00</b>	<b>16.416.282,00</b>	<b>7.096.220,99</b>	<b>146.731.495,83</b>
Allow ances for loans impairment	12.225.676,77	26.577.601,59	(492.081,45)	7.560.800,01	45.871.996,92
Loans w ritten off / tranfers of provisions of the year	(49.742,92)	(730.057,59)	(724.211,00)	-	(1.504.011,51)
Returns from w ritten off loans of the year	-	-	4.327,45	-	4.327,45
<b>Balance at December 31<sup>st</sup>, 2010</b>	<b>76.578.190,69</b>	<b>84.664.280,00</b>	<b>15.204.317,00</b>	<b>14.657.021,00</b>	<b>191.103.808,69</b>

The pledged bonds in loans portfolio as at 30/6/2011 are analysed as follows :

**Pledged bonds included in loans portfolio**

<b>Type of collateral</b>	<b>Unamortised Cost 30.6.2011</b>
Pledged assets for daily liquidity (Bank of Greece)	241.628.622,95
<b>Total</b>	<b>241.628.622,95</b>

## 20. Financial assets designated at fair value through profit and loss

Amounts in €	ON CONSOLIDATED BASIS		ON STAND ALONE BASIS	
	30.6.2011	31.12.2010	30.6.2011	31.12.2010
<b>Financial assets designated at fair value through profit and loss</b>				
Bonds issued by financial institutions	12.125.120,00	22.874.714,00	12.125.120,00	22.874.714,00
Mutual fund units	24.985.747,08	26.422.776,24	24.421.617,29	25.980.710,75
Alternative investments	6.479.000,00	14.886.500,00	6.479.000,00	14.886.500,00
<b>Total financial assets designated at fair value through profit and loss</b>	<b>43.589.867,08</b>	<b>64.183.990,24</b>	<b>43.025.737,29</b>	<b>63.741.924,75</b>
<b>Trading securities</b>				
<u>Bonds and other debt securities</u>				
Greek government bonds	10.727,94	10.774,90	10.727,94	10.774,90
Bonds issued by financial institutions	-	9.538.800,00	-	9.538.800,00
Corporate bonds	246.667,50	2.181.782,56	-	2.156.782,56
Treasury Bills	58.743.600,00	-	58.743.600,00	-
	<b>59.000.995,44</b>	<b>11.731.357,46</b>	<b>58.754.327,94</b>	<b>11.706.357,46</b>
<u>Shares</u>				
Shares listed on the ASE	8.487,59	7.433,07	8.487,59	7.433,07
	<b>8.487,59</b>	<b>7.433,07</b>	<b>8.487,59</b>	<b>7.433,07</b>
<b>Total trading securities</b>	<b>59.009.483,03</b>	<b>11.738.790,53</b>	<b>58.762.815,53</b>	<b>11.713.790,53</b>
<b>Total</b>	<b>102.599.350,11</b>	<b>75.922.780,77</b>	<b>101.788.552,82</b>	<b>75.455.715,28</b>

The pledged bonds in trade portfolio as at 30/6/2011 are analysed as follows :

### Pledged bonds included in trading portfolio

Type of collateral	Fair Value 30.6.2011
Interbank repos	12.125.120,00
<b>Total</b>	<b>12.125.120,00</b>

## 21. Derivative financial instruments - assets - liabilities

Derivative financial instruments analysis as at June 30<sup>th</sup>, 2011 and December 31<sup>st</sup>, 2010 is presented as follows:

Amounts in €	ON CONSOLIDATED & STAND ALONE BASIS					
	June 30 <sup>th</sup> , 2011			December 31 <sup>st</sup> , 2010		
	Notional Contract Amount	Fair Value		Notional Contract Amount	Fair Value	
		Assets	Liabilities		Assets	Liabilities
Interest rate sw aps	1.987.703.506,54	323.594,42	63.216.318,39	2.066.189.202,22	-	92.409.778,25
Credit default sw aps	96.140.732,03	54.546,00	5.881.166,45	99.744.649,00	128.416,00	6.195.759,64
Currency sw aps	28.428.432,42	651.873,39	1.403.436,23	30.401.633,49	39.908,37	3.574.896,73
Futures	1.080.000.000,00	-	3.348.490,00	1.657.200.000,00	1.337.775,00	5.540.225,00
Fx forw ards	71.822.398,72	698.104,19	108.594,05	97.336.361,07	1.386.920,59	454,88
Embedded derivatives	138.259.322,33	888.002,64	27.201.881,07	163.875.256,61	688.640,31	44.606.235,82
Options	-	-	-	22.471.117,50	-	2.666.625,00
<b>Total</b>	<b>3.402.354.392,04</b>	<b>2.616.120,64</b>	<b>101.159.886,19</b>	<b>4.137.218.219,89</b>	<b>3.581.660,27</b>	<b>154.993.975,32</b>



From the aforementioned derivative financial instruments the Bank, at 30/6/2011, holds for fair value hedge accounting purposes: a) currency and interest rate swaps to hedge “Loans and receivables” (line “Debt securities” in Statement of Financial Position) and “Available for sale portfolio” of nominal value € 1.159.832.950,92 for which the

net fair value results to a liability of € 35.757.396,60 and b) futures to hedge “Loans and receivables” (line “Debt securities” in Statement of Financial Position) of nominal amount € 1.080.000.000,00 for which the net fair value results to a liability of € 3.348.490,00.

## 22. Investment securities available for sale and held to maturity

Investment securities available for sale and held to maturity are analysed as follows:

Amounts in €	ON CONSOLIDATED & STAND ALONE BASIS	
	30.6.2011	31.12.2010
<b>Available for sale securities</b>		
<b>Debt securities</b>		
Greek government bonds	83.337.300,00	83.847.990,00
Foreign government bonds	62.864.250,00	63.482.725,00
Corporate bonds	146.515.715,38	143.906.100,30
Bonds issued by financial institutions	251.425.309,58	417.633.000,35
<b>Total of debt securities</b>	<b>544.142.574,96</b>	<b>708.869.815,65</b>
<b>Equity securities</b>		
Share listed on ASE	77.058.837,48	103.158.167,14
Unlisted shares	33.335.745,01	33.341.154,70
Venture capital	192.182,02	207.876,48
<b>Total equity securities</b>	<b>110.586.764,51</b>	<b>136.707.198,32</b>
<b>Total available for sale securities</b>	<b>654.729.339,47</b>	<b>845.577.013,97</b>
<b>Securities held to maturity</b>		
<b>Debt securities</b>		
Greek government bonds	573.675.953,71	1.009.267.514,66
Bonds issued by financial institutions	65.650.340,48	77.295.821,59
Corporate bonds	4.904.890,92	4.781.721,66
Greek Treasury Bill securities	1.572.169.520,83	1.044.182.558,06
<b>Total held to maturity securities</b>	<b>2.216.400.705,94</b>	<b>2.135.527.615,97</b>
<b>Total investment portfolio</b>	<b>2.871.130.045,41</b>	<b>2.981.104.629,94</b>

The Management of the Bank, taking into account the rare circumstances of the financial market in the second semester of 2008 and the second quarter of 2010, applied the amendments of I.A.S.39 and I.F.R.S.7, issued in October 2008 and applied from 1/7/2008.

Securities that were transferred on 1/7/2008 from “Trading securities” portfolio either to “Held to maturity” or “Loans and receivables” (line “Debt securities” in Statement of Financial Position) with a fair value of € 41,42 million at 30/6/2011 have been measured at amortized cost. Consequently, a fair value profit amounting to € 0,11 million for

the period from January 1<sup>st</sup> to June 30<sup>th</sup>, 2011, if they had been measured at fair value, has had no effect on the comprehensive income statement of the period. Moreover, securities and stocks that were transferred from “Trading securities” portfolio to “Available for sale securities” portfolio have been evaluated at 30/6/2011 at € 47,70 million and the fair value loss amounted to € 0,17 million for the period 1/1/2011 – 30/6/2011, was recognized in “Available for sale reserve”.

Finally in April 2010, Greek Government Bonds were reclassified as follows: a) securities from “Available for sale” portfolio either to “Held to maturity” portfolio or “Loans and receivables” (line “Debt securities” in Statement of Financial Position) with fair value at 30/6/2011 amounting to € 497,31 million, that have been evaluated to amortized cost. As a result, the negative

evaluation amounting to € 128,2 million for the period 1/1 - 30/6/2011, that would have been accounted if they were evaluated at fair value, has not been accounted to “Available for sale reserve” in Equity, b) securities from “Trading portfolio” either to “Held to maturity” or “Loans and receivables” (line “Debt securities” in Statement of Financial Position) with fair value at 30/6/2011 amounting to € 21,00 thousands that have been evaluated in amortized cost. As a result, the negative evaluation amounting to € 0,88 thousands for the period 1/1 - 30/6/2011 that would have been accounted if they were evaluated in fair value, has not been recognized to the results of the period. For the Greek Government Bonds reclassified on April 2010, participated in Voluntary Program of debt exchange / roll-over, further analysis is presented in notes 3 and 13 of the Interim Financial Information.

The fair values of pledged bonds at 30/6/2011 are included in investment portfolio as follows:

**Pledged debt securities included in investment portfolio**

Type of collateral	Fair Value 30.6.2011
Interbank repos	330.743.790,49
Pledged assets for daily liquidity (Bank of Greece)	2.033.459.019,26
<b>Total</b>	<b>2.364.202.809,75</b>

The movement of available for sale and held to maturity securities for the period 1/1/2011 – 30/6/2011 is analysed as follows:

	Investments available for sale	Investments held to maturity	Total
<b>Opening balance as at 1.1.2011</b>	<b>845.577.013,97</b>	<b>2.135.527.615,97</b>	<b>2.981.104.629,94</b>
Additions	6.073.363,03	1.556.749.376,75	1.562.822.739,78
Impairment losses for Government bonds	-	(63.011.836,47)	(63.011.836,47)
Disposals / write offs / maturities	(164.772.816,59)	(1.439.152.000,00)	(1.603.924.816,59)
Foreign exchange differences	(7.065.890,57)	(734.410,09)	(7.800.300,66)
Premium / discount amortization	4.494.771,13	27.021.959,78	31.516.730,91
Adjustment to fair value recognized directly in reserves	(29.577.101,50)	-	(29.577.101,50)
<b>Closing balance as at 30.6.2011</b>	<b>654.729.339,47</b>	<b>2.216.400.705,94</b>	<b>2.871.130.045,41</b>

The movement of investment securities available for sale for the fiscal year 1/1/2010 - 31/12/2010 is analysed as follows:

	Investments available for sale	Investments held to maturity	Total
<b>Opening balance as at 1.1.2010</b>	<b>5.773.764.441,36</b>	<b>450.736.603,03</b>	<b>6.224.501.044,39</b>
Additions	1.301.916.514,40	1.719.170.616,46	3.021.087.130,86
Transfers to debt securities	(3.103.698.151,80)	-	(3.103.698.151,80)
Transfers to "Held to maturity" portfolio	(769.920.899,65)	769.920.899,65	-
Transfers from "Trading securities" portfolio	-	132.891.960,20	132.891.960,20
Disposals / write offs / maturities	(2.055.719.164,25)	(967.615.295,35)	(3.023.334.459,60)
Foreign exchange differences	9.210.284,71	1.193.825,16	10.404.109,87
Premium / discount amortization	33.475,11	29.229.006,82	29.262.481,93
Adjustment to fair value recognized directly in reserves	(310.009.485,91)	-	(310.009.485,91)
<b>Closing balance as at 31.12.2010</b>	<b>845.577.013,97</b>	<b>2.135.527.615,97</b>	<b>2.981.104.629,94</b>

## 23. Debt securities

The movement of debt securities is analysed as follows:

	ON CONSOLIDATED BASIS & STAND ALONE BASIS	
<b>Amounts in €</b>	<b>30.6.2011</b>	<b>31.12.2010</b>
Greek Government bonds	3.130.998.218,72	3.176.041.186,79
Corporate bonds	22.887.680,90	24.386.132,03
<b>Total</b>	<b>3.153.885.899,62</b>	<b>3.200.427.318,82</b>

The movement of debt securities for the period 1/1/2011 - 30/6/2011 and the fiscal year 2010 is analysed as follows:

<b>Amounts in €</b>	<b>30.6.2011</b>	<b>31.12.2010</b>
<b>Opening balance</b>	<b>3.200.427.318,82</b>	<b>22.701.717,70</b>
Additions	200.000.000,00	12.897.733,62
Transfers from available for sale portfolio	-	3.103.698.151,81
Transfers from "Trading securities" portfolio	-	10.307.547,68
Impairment losses of Greek Government Bonds	(255.807.164,98)	-
Foreign exchange differences	(960.382,43)	922.007,69
Premium / discount amortization	20.777.427,05	29.867.178,39
Hedging effectiveness	(10.551.298,84)	20.032.981,93
<b>Closing balance</b>	<b>3.153.885.899,62</b>	<b>3.200.427.318,82</b>

Pledged debt securities of loan portfolio as at 30/6/2011 are as follows:

**Pledged debt securities**

Type of collateral	Unamortised Cost 30.6.2011
Interbank repos	78.145.466,80
Pledged assets for daily liquidity (Bank of Greece)	2.605.705.893,82
<b>Total</b>	<b>2.683.851.360,62</b>

## 24. Property, plant and equipment

The movement of property, plant and equipment on consolidated and stand alone basis is analysed as follows:

**ON CONSOLIDATED BASIS**

Amounts in €	Land	Buildings & Building installations	Mechanical Equipment & vehicles	Furniture and other equipment	Assets under Construction	Total
<b>Cost</b>						
January 1 <sup>st</sup> , 2010	65.606.461,77	65.018.025,10	3.615.505,67	50.928.558,41	5.322,58	185.173.873,53
Additions	-	4.031.983,27	19.750,00	2.674.021,89	1.076.618,46	7.802.373,62
Transfers	3.151.752,36	(3.151.752,36)	-	(64.667,53)	-	(64.667,53)
<b>June 30<sup>th</sup>, 2010</b>	<b>68.758.214,13</b>	<b>65.898.256,01</b>	<b>3.635.255,67</b>	<b>53.537.912,77</b>	<b>1.081.941,04</b>	<b>192.911.579,62</b>
<b>Accumulated depreciation</b>						
January 1 <sup>st</sup> , 2010	-	(10.905.280,09)	(3.424.371,40)	(40.394.259,16)	-	(54.723.910,65)
Disposals & write offs	-	-	-	64.666,41	-	64.666,41
Depreciation	-	(1.472.025,99)	(45.458,26)	(2.223.246,62)	-	(3.740.730,87)
<b>June 30<sup>th</sup>, 2010</b>	<b>0,00</b>	<b>(12.377.306,08)</b>	<b>(3.469.829,66)</b>	<b>(42.552.839,37)</b>	<b>0,00</b>	<b>(58.399.975,11)</b>
<b>Net book value at June 30<sup>th</sup>, 2010</b>	<b>68.758.214,13</b>	<b>53.520.949,93</b>	<b>165.426,01</b>	<b>10.985.073,40</b>	<b>1.081.941,04</b>	<b>134.511.604,51</b>
<b>Cost</b>						
July 1 <sup>st</sup> , 2010	68.758.214,13	65.898.256,01	3.635.255,67	53.537.912,77	1.081.941,04	192.911.579,62
Additions	-	3.294.004,56	15.600,00	2.849.652,37	(979.202,46)	5.180.054,47
<b>December 31<sup>st</sup>, 2010</b>	<b>68.758.214,13</b>	<b>69.192.260,57</b>	<b>3.650.855,67</b>	<b>56.387.565,14</b>	<b>102.738,58</b>	<b>198.091.634,09</b>
<b>Accumulated depreciation</b>						
July 1 <sup>st</sup> , 2010	-	(12.377.306,08)	(3.469.829,66)	(42.552.839,37)	-	(58.399.975,11)
Depreciation	-	(1.511.466,11)	(43.738,36)	(2.511.658,70)	-	(4.066.863,17)
<b>December 31<sup>st</sup>, 2010</b>	<b>0,00</b>	<b>(13.888.772,19)</b>	<b>(3.513.568,02)</b>	<b>(45.064.498,07)</b>	<b>0,00</b>	<b>(62.466.838,28)</b>
<b>Net book value at December 31<sup>st</sup>, 2010</b>	<b>68.758.214,13</b>	<b>55.303.488,38</b>	<b>137.287,65</b>	<b>11.323.067,07</b>	<b>102.738,58</b>	<b>135.624.795,81</b>

Amounts in €	Land	Buildings & Building installations	Mechanical Equipment & vehicles	Furniture and other equipment	Assets under Construction	Total
<b>Cost</b>						
January 1 <sup>st</sup> , 2011	68.758.214,13	69.192.260,57	3.650.855,67	56.387.565,14	102.738,58	198.091.634,09
Additions	-	2.185.475,56	-	2.398.517,65	-	4.583.993,21
Transfers	-	(8.168,56)	-	(64.666,36)	-	(72.834,92)
<b>June 30<sup>th</sup>, 2011</b>	<b>68.758.214,13</b>	<b>71.369.567,57</b>	<b>3.650.855,67</b>	<b>58.721.416,43</b>	<b>102.738,58</b>	<b>202.602.792,38</b>
<b>Accumulated depreciation</b>						
January 1 <sup>st</sup> , 2011	-	(13.888.772,19)	(3.513.568,02)	(45.064.498,07)	-	(62.466.838,28)
Transfers	-	8.168,56	-	64.666,36	-	72.834,92
Depreciation	-	(1.052.099,32)	(37.880,41)	(2.332.923,79)	-	(3.422.903,52)
<b>June 30<sup>th</sup>, 2011</b>	<b>0,00</b>	<b>(14.932.702,95)</b>	<b>(3.551.448,43)</b>	<b>(47.332.755,50)</b>	<b>0,00</b>	<b>(65.816.906,88)</b>
<b>Net book value at June 30<sup>th</sup>, 2011</b>	<b>68.758.214,13</b>	<b>56.436.864,62</b>	<b>99.407,24</b>	<b>11.388.660,93</b>	<b>102.738,58</b>	<b>136.785.885,50</b>

ON STAND ALONE BASIS

Amounts in €	Land	Buildings & Building installations	Mechanical Equipment & vehicles	Furniture and other equipment	Assets under Construction	Total
<b>Cost</b>						
January 1 <sup>st</sup> , 2010	65.606.461,77	64.895.552,95	3.610.206,60	50.169.038,23	5.322,58	184.286.582,13
Additions	-	4.018.831,00	19.750,00	2.658.008,50	1.076.618,46	7.773.207,96
Transfers	3.151.752,36	(3.151.752,36)	-	-	-	-
<b>June 30<sup>th</sup>, 2010</b>	<b>68.758.214,13</b>	<b>65.762.631,59</b>	<b>3.629.956,60</b>	<b>52.827.046,73</b>	<b>1.081.941,04</b>	<b>192.059.790,09</b>
<b>Accumulated depreciation</b>						
January 1 <sup>st</sup> , 2010	-	(10.847.030,32)	(3.420.754,25)	(39.710.132,36)	-	(53.977.916,93)
Depreciation	-	(1.466.066,64)	(45.060,84)	(2.201.679,73)	-	(3.712.807,21)
<b>June 30<sup>th</sup>, 2010</b>	<b>0,00</b>	<b>(12.313.096,96)</b>	<b>(3.465.815,09)</b>	<b>(41.911.812,09)</b>	<b>0,00</b>	<b>(57.690.724,14)</b>
<b>Net book value at June 30<sup>th</sup>, 2010</b>	<b>68.758.214,13</b>	<b>53.449.534,63</b>	<b>164.141,51</b>	<b>10.915.234,64</b>	<b>1.081.941,04</b>	<b>134.369.065,95</b>
<b>Cost</b>						
July 1 <sup>st</sup> , 2010	68.758.214,13	65.762.631,59	3.629.956,60	52.827.046,73	1.081.941,04	192.059.790,09
Additions	-	3.294.004,56	15.600,00	2.726.658,14	(979.202,46)	5.057.060,24
Transfers	-	-	-	-	-	-
<b>December 31<sup>st</sup>, 2010</b>	<b>68.758.214,13</b>	<b>69.056.636,15</b>	<b>3.645.556,60</b>	<b>55.553.704,87</b>	<b>102.738,58</b>	<b>197.116.850,33</b>
<b>Accumulated depreciation</b>						
July 1 <sup>st</sup> , 2010	-	(12.313.096,96)	(3.465.815,09)	(41.911.812,09)	-	(57.690.724,14)
Depreciation	-	(1.489.461,12)	(43.340,92)	(2.429.399,93)	-	(3.962.201,97)
<b>December 31<sup>st</sup>, 2010</b>	<b>0,00</b>	<b>(13.802.558,08)</b>	<b>(3.509.156,01)</b>	<b>(44.341.212,02)</b>	<b>0,00</b>	<b>(61.652.926,11)</b>
<b>Net book value at December 31<sup>st</sup>, 2010</b>	<b>68.758.214,13</b>	<b>55.254.078,07</b>	<b>136.400,59</b>	<b>11.212.492,85</b>	<b>102.738,58</b>	<b>135.463.924,22</b>
<b>Amounts in €</b>	<b>Land</b>	<b>Buildings &amp; Building installations</b>	<b>Mechanical Equipment &amp; vehicles</b>	<b>Furniture and other equipment</b>	<b>Assets under Construction</b>	<b>Total</b>
<b>Cost</b>						
January 1 <sup>st</sup> , 2011	68.758.214,13	69.056.636,15	3.645.556,60	55.553.704,87	102.738,58	197.116.850,33
Additions	-	2.185.475,55	-	2.380.665,75	-	4.566.141,30
<b>June 30<sup>th</sup>, 2011</b>	<b>68.758.214,13</b>	<b>71.242.111,70</b>	<b>3.645.556,60</b>	<b>57.934.370,62</b>	<b>102.738,58</b>	<b>201.682.991,63</b>
<b>Accumulated depreciation</b>						
January 1 <sup>st</sup> , 2011	-	(13.802.558,08)	(3.509.156,01)	(44.341.212,02)	-	(61.652.926,11)
Depreciation	-	(1.045.618,17)	(37.482,98)	(2.307.635,98)	-	(3.390.737,13)
<b>June 30<sup>th</sup>, 2011</b>	<b>0,00</b>	<b>(14.848.176,25)</b>	<b>(3.546.638,99)</b>	<b>(46.648.848,00)</b>	<b>0,00</b>	<b>(65.043.663,24)</b>
<b>Net book value at June 30<sup>th</sup>, 2011</b>	<b>68.758.214,13</b>	<b>56.393.935,45</b>	<b>98.917,61</b>	<b>11.285.522,62</b>	<b>102.738,58</b>	<b>136.639.328,39</b>

## 25. Goodwill and intangible assets

The movement of intangible assets on stand alone and consolidated basis is analysed as follows:

	ON CONSOLIDATED BASIS	ON CONSOLIDATED BASIS	ON CONSOLIDATED BASIS	ON CONSOLIDATED BASIS	ON STAND ALONE BASIS
<i>Amounts in €</i>	CUSTOMER RELATIONSHIPS	GOODWILL	SOFTWARE	Total Goodwill and other Intangible assets	SOFTWARE
<b>Cost</b>					
January 1 <sup>st</sup> , 2010	9.492.000,00	3.907.498,57	25.887.059,83	39.286.558,40	24.806.983,40
Additions	-	-	1.098.854,82	1.098.854,82	1.075.215,45
June 30 <sup>th</sup> , 2010	<b>9.492.000,00</b>	<b>3.907.498,57</b>	<b>26.985.914,65</b>	<b>40.385.413,22</b>	<b>25.882.198,85</b>
<b>Accumulated amortisation</b>					
January 1 <sup>st</sup> , 2010	(632.800,00)	-	(13.203.085,44)	(13.835.885,44)	(12.398.090,28)
Amortization	(316.400,00)	-	(1.801.982,59)	(2.118.382,59)	(1.749.787,16)
June 30 <sup>th</sup> , 2010	<b>(949.200,00)</b>	<b>0,00</b>	<b>(15.005.068,03)</b>	<b>(15.954.268,03)</b>	<b>(14.147.877,44)</b>
<b>Net book value at June 30<sup>th</sup>, 2010</b>	<b>8.542.800,00</b>	<b>3.907.498,57</b>	<b>11.980.846,62</b>	<b>24.431.145,19</b>	<b>11.734.321,41</b>
<b>Cost</b>					
July 1 <sup>st</sup> , 2010	9.492.000,00	3.907.498,57	26.985.914,65	40.385.413,22	25.882.198,85
Additions	-	-	3.052.379,31	3.052.379,31	3.009.446,73
December 31 <sup>st</sup> , 2010	<b>9.492.000,00</b>	<b>3.907.498,57</b>	<b>30.038.293,96</b>	<b>43.437.792,53</b>	<b>28.891.645,58</b>
<b>Accumulated amortisation</b>					
July 1 <sup>st</sup> , 2010	(949.200,00)	-	(15.005.068,03)	(15.954.268,03)	(14.147.877,44)
Amortization	(316.400,00)	-	(1.705.108,32)	(2.021.508,32)	(1.651.517,35)
December 31 <sup>st</sup> , 2010	<b>(1.265.600,00)</b>	<b>0,00</b>	<b>(16.710.176,35)</b>	<b>(17.975.776,35)</b>	<b>(15.799.394,79)</b>
<b>Net book value at December 31<sup>st</sup>, 2010</b>	<b>8.226.400,00</b>	<b>3.907.498,57</b>	<b>13.328.117,61</b>	<b>25.462.016,18</b>	<b>13.092.250,79</b>

	ON CONSOLIDATED BASIS	ON CONSOLIDATED BASIS	ON CONSOLIDATED BASIS	ON CONSOLIDATED BASIS	ON STAND ALONE BASIS
<i>Amounts in €</i>	CUSTOMER RELATIONSHIPS	GOODWILL	SOFTWARE	Total Goodwill and other Intangible assets	SOFTWARE
<b>Cost</b>					
January 1 <sup>st</sup> , 2011	9.492.000,00	3.907.498,57	30.038.293,96	43.437.792,53	28.891.645,58
Disposals & write offs	-	-	(8.146,81)	(8.146,81)	-
Additions	-	-	1.005.026,95	1.005.026,95	944.140,62
June 30 <sup>th</sup> , 2011	<b>9.492.000,00</b>	<b>3.907.498,57</b>	<b>31.035.174,10</b>	<b>44.434.672,67</b>	<b>29.835.786,20</b>
<b>Accumulated amortisation</b>					
January 1 <sup>st</sup> , 2011	(1.265.600,00)	-	(16.710.176,35)	(17.975.776,35)	(15.799.394,79)
Transfers	-	-	32.234,72	32.234,72	-
Amortization	(316.400,00)	-	(1.860.152,92)	(2.176.552,92)	(1.795.599,21)
June 30 <sup>th</sup> , 2011	<b>(1.582.000,00)</b>	<b>0,00</b>	<b>(18.538.094,55)</b>	<b>(20.120.094,55)</b>	<b>(17.594.994,00)</b>
<b>Net book value at June 30<sup>th</sup>, 2011</b>	<b>7.910.000,00</b>	<b>3.907.498,57</b>	<b>12.497.079,55</b>	<b>24.314.578,12</b>	<b>12.240.792,20</b>

The amount of goodwill above that was created in October 2008, derived from the difference between the acquisition price and the assets consolidated in the Group's financial statements from the

acquisition of 50% of the subsidiary "HELLENIC POST CREDIT S.A." The purchase price allocation (P.P.A.) which was based on the estimation of the fair value of identifiable intangible assets, fixed

assets and other assets and liabilities has been concluded at the end of the fiscal year 2009.

## 26. Investment in subsidiaries

The Bank's ownership interest percentages in its subsidiaries as at 30/6/2011 and 31/12/2010 respectively, are analysed as follows:

Name	Country of incorporation	Participation Type	Bank's ownership interest % 30.6.2011	Bank's ownership interest % 31.12.2010	Participation Cost 30.6.2011	Participation Cost 31.12.2010
HELLENIC POSTBANK-ELTA MUTUAL FUNDS MANAGEMENT S.A.	Greece	Direct	51,00%	51,00%	1.360.878,00	1.360.878,00
HELLENIC POST CREDIT S.A	Greece	Direct	50,00%	50,00%	18.900.200,00	18.900.200,00
POST INSURANCE BROKERAGE S.A.	Greece	Direct	50,01%	50,01%	750.100,00	750.100,00
<b>TOTAL</b>					<b>21.011.178,00</b>	<b>21.011.178,00</b>

The aforementioned companies are consolidated with the full consolidation method.

## 27. Investment in associates

The Bank's ownership interest percentages in its associates as at 30/6/2011 and 31/12/2010 respectively, are analysed as follows:

Name	Country of incorporation	Participation Type	Bank's ownership interest % 30.6.2011	Bank's ownership interest % 31.12.2010	Participation Cost 30.6.2011	Participation Cost 31.12.2010
ATTICA BANK S.A.	Greece	Direct	22,43%	22,43%	107.300.000,00	107.300.000,00
POST BANK GREEN INSTITUTE	Greece	Direct	50,00%	50,00%	250.000,00	250.000,00
T-BANK S.A.	Greece	Direct	32,90%	32,90%	2.856.142,20	16.700.000,00
<b>TOTAL</b>					<b>110.406.142,20</b>	<b>124.250.000,00</b>

The aforementioned companies are consolidated under the equity method. For the period 1/1/2011 – 30/6/2011, the proportion of profit and loss of the associates has been recognized in the Group's Interim Income Statement.

The movement of investment in associates for the period 1/1/2011 – 30/6/2011 and for the fiscal year 2010 is analysed as follows:

Amounts in €	ON CONSOLIDATED BASIS		ON STAND ALONE BASIS	
	30.6.2011	31.12.2010	30.6.2011	31.12.2010
<b>Balance at January 1<sup>st</sup></b>	<b>119.525.213,08</b>	<b>125.683.029,22</b>	<b>124.250.000,00</b>	<b>125.710.000,00</b>
Additions of the period	-	28.561.422,11	-	28.561.422,11
Share in profit / (loss) after tax	(26.747.473,71)	(18.246.147,60)	-	-
Share in profit / (loss) of other comprehensive income (after tax)	7.443.060,07	(11.226.224,09)	-	-
Preference shares dividends (after tax)	-	(1.053.030,65)	-	-
Hybrid securities' dividend	(356.965,00)	(454.678,00)	-	-
Other changes	-	(3.329,25)	-	-
Impairment	-	(3.735.828,66)	(13.843.857,80)	(30.021.422,11)
<b>Balance at the end of the period</b>	<b>99.863.834,44</b>	<b>119.525.213,08</b>	<b>110.406.142,20</b>	<b>124.250.000,00</b>

ATTICA BANK S.A. was recognized for the first time as an associate on December 23<sup>rd</sup>, 2008 when the participation rate in its share capital and voting rights surpassed 20% and was transferred from "Available for sale" portfolio to "Investment in associates".

The associate "Post Bank Green Institute" was incorporated in 2009.

The Bank's participation in share capital and voting rights of the associate "T BANK S.A." (former "ASPIS BANK S.A."), amounts to 32,90% and took place on April 22<sup>nd</sup>, 2010 after the Bank's participation in the share capital increase of the aforementioned Bank via the "Book of Demand" for the distribution of outstanding shares. After the capital increase completion, the Bank directly acquired 47.602.370 new, common registered, with voting rights, shares at the disposal price of € 0,60 per share.

The impairment amounting to € 13.843.857,80 presented in the table above and in note 12 concerns exclusively the associate company T Bank S.A. (former Aspis Bank S.A.).

It is noted that the Boards of Directors of the Bank and its associate "T BANK S.A.", decided during their meetings which took place on June 22<sup>nd</sup>, 2011, the merging of the two companies, with the absorption of "T BANK S.A." from the Bank. Further reference is presented on Note 40 of the interim financial information.



The consolidated information of the associates for the periods ended as at 30/6/2011 and 31/12/2010 is presented as follows:

	Country of incorporation	Total assets 30.6.2011	Total equity 30.6.2011	Total liabilities 30.6.2011	Profit/ (loss) after tax 30.6.2011	Other comprehensive income after taxes 30.6.2011
ATTICA BANK S.A.	Greece	4.608.436.718,67	490.386.393,85	4.118.050.324,82	(66.298.863,65)	34.355.174,29
POST BANK GREEN INSTITUTE	Greece	2.034.537,31	(1.353.712,98)	3.388.250,29	(1.735.925,14)	0,00
T-BANK S.A.	Greece	2.579.270.000,00	21.991.000,00	2.557.279.000,00	(52.830.000,00)	(801.000,00)

	Country of incorporation	Total assets 31.12.2010	Total equity 31.12.2010	Total liabilities 31.12.2010	Profit/ (loss) after tax 31.12.2010	Other comprehensive income after taxes 31.12.2010
ATTICA BANK S.A.	Greece	4.770.229.383,34	522.330.083,21	4.247.899.300,13	(7.113.982,28)	(50.057.075,14)
POST BANK GREEN INSTITUTE	Greece	3.560.563,74	382.212,16	3.178.351,58	(63.846,28)	0,00
T-BANK S.A.	Greece	2.732.456.000,00	76.684.000,00	2.655.772.000,00	(71.561.000,00)	(3.284.000,00)

Goodwill amounting to € 19.725.346,14, generated from the acquisition of the associate company “Attica Bank S.A.”, is included in the line “Investment in associates” on the consolidated Interim Financial Position.

It is noted that during the consolidation of the associates “Post Bank Green Institute” and “T BANK S.A.”, that were consolidated under the equity method, where the Bank’s share on the

forementioned companies exceeded the value of the investment no further losses were recognized since there are no constructive or legal obligations for these associates.

It is also noted that the fair value of the associate companies “ATTICA BANK S.A.” and “T BANK S.A” on 30/6/2011, which arises from their stock market closing price, amounts to € 42.847.732,98 and € 2.856.142,20 respectively.

## 28. Deferred tax assets and liabilities

Deferred tax assets and liabilities have been calculated based on the nominal tax rate at which temporary taxable and deductible differences are

expected to be offset. Deferred tax assets and liabilities are analysed as follows:

Amounts in €	ON CONSOLIDATED BASIS			
	30.6.2011		31.12.2010	
	Assets	Liabilities	Assets	Liabilities
Property plant and equipment	-	2.721.070,77	-	2.644.577,25
Intangible assets	846.147,45	1.634.701,77	1.134.589,74	1.671.590,59
Share capital increase expenses	755.957,34	-	1.087.394,88	-
Investment in associates	5.255.370,35	-	5.255.370,35	-
Financial assets designated at fair value through profit and loss	10.025.926,98	951,64	13.743.839,62	4.474,51
Available for sale and held to maturity investment securities	69.188.578,74	17.402.107,82	51.896.821,50	18.172.833,03
Loans and advances due from customers & debt securities	142.116.065,68	22.432.978,15	91.032.566,12	21.642.465,42
Retirement benefits obligations	4.484.583,98	-	4.373.992,66	-
Derivative financial instruments	19.494.006,47	-	29.642.994,41	-
Other assets	2.638.689,97	-	2.474.126,40	-
Accrued personnel expenses	1.501.693,28	-	1.427.672,98	-
Accrued income and expenses	2.538.155,08	2.231.110,14	3.389.795,97	5.448.682,90
Tax losses	21.616.985,56	-	15.816.818,65	-
<b>Total</b>	<b>280.462.160,88</b>	<b>46.422.920,29</b>	<b>221.275.983,28</b>	<b>49.584.623,70</b>

Amounts in €	ON STAND ALONE BASIS			
	30.6.2011		31.12.2010	
	Assets	Liabilities	Assets	Liabilities
Property plant and equipment	-	2.714.111,88	-	2.633.426,60
Intangible assets	846.147,45	-	1.134.589,74	-
Share capital increase expenses	755.957,34	-	1.087.394,88	-
Investment in associates	5.255.370,35	-	5.255.370,35	-
Financial assets designated at fair value through profit and loss	10.025.398,98	951,64	13.743.398,02	740,74
Available for sale and held to maturity investment securities	69.188.578,74	17.402.107,82	51.896.821,50	18.172.833,03
Loans and advances due from customers & debt securities	142.116.065,68	22.432.978,15	91.032.566,12	21.642.465,42
Retirement benefits obligations	4.425.025,67	-	4.274.017,41	-
Derivative financial instruments	19.494.006,47	-	29.642.994,41	-
Other assets	2.638.689,97	-	2.474.126,40	-
Accrued personnel expenses	1.388.206,20	-	1.397.550,68	-
Accrued income and expenses	2.538.155,08	2.231.110,14	3.389.795,97	5.448.682,90
Tax losses	21.616.985,56	-	15.816.818,65	-
<b>Total</b>	<b>280.288.587,49</b>	<b>44.781.259,63</b>	<b>221.145.444,13</b>	<b>47.898.148,69</b>

## 29. Current income tax assets and liabilities

Current tax assets are analysed as follows:

Amounts in €	ON STAND ALONE AND CONSOLIDATED BASIS	
	30.6.2011	31.12.2010
Advance payment regarding income tax and other income tax assets to be offset	56.306.930,67	40.093.875,14
Income tax liabilities	(1.547,71)	(1.502.993,89)
<b>Net income tax assets</b>	<b>56.305.382,96</b>	<b>38.590.881,25</b>

Current tax liabilities are analysed as follows:

Amounts in €	ON CONSOLIDATED BASIS		ON STAND ALONE BASIS	
	30.6.2011	31.12.2010	30.6.2011	31.12.2010
Income tax liabilities	783.712,74	568.454,03	-	-
Extraordinary social responsibility tax (L.3845/2010)	248.998,54	4.372.445,90	-	3.874.448,86
<b>Total</b>	<b>1.032.711,28</b>	<b>4.940.899,93</b>	<b>0,00</b>	<b>3.874.448,86</b>

### 30. Other assets

Other assets are analysed as follows:

Amounts in €	ON CONSOLIDATED BASIS		ON STAND ALONE BASIS	
	30.6.2011	31.12.2010	30.6.2011	31.12.2010
Foreclosed assets	1.958.315,50	2.007.512,95	1.958.315,50	2.007.512,95
Commissions receivable	-	55.503,33	-	-
Due from Greek State	505.988,56	625.218,55	497.130,12	518.977,52
Accrued interest on loans	75.869.532,42	70.808.474,61	75.869.532,42	70.808.474,61
Accrued interest on Interbank deposits	340.659,13	670.785,24	340.659,13	670.785,24
Portfolio accrued interest	143.048.354,52	138.773.179,92	143.048.354,52	138.773.179,92
Additional contribution to Hellenic Deposit and Investment Guarantee Fund	168.264.074,01	143.464.615,76	168.264.074,01	143.464.615,76
Guarantees	40.345.632,00	40.345.632,00	40.345.632,00	40.345.632,00
Other assets	134.320.341,29	120.918.524,18	132.036.564,92	115.659.226,40
Provision for impairment of other assets	(46.357.927,07)	(46.357.927,07)	(46.357.927,07)	(46.357.927,07)
<b>Total</b>	<b>518.294.970,36</b>	<b>471.311.519,47</b>	<b>516.002.335,55</b>	<b>465.890.477,33</b>

In accordance with article 6 of L.3714/7.11.2008, the amount of deposits guaranteed by the deposit guarantee fund, increased from € 20.000,00 to € 100.000,00 per depositor. It is noted that the validity of the aforementioned regulation was extended until 31/12/2015 by the number 23384/27.5.2011, (Government Gazette 1309 16.6.2011) decision of Minister of Finance, which was issued by the authorization of paragraph 1 of article 6 of L. 3714/2008.

The L. 3746/16.2.2009 concerning the “Hellenic Deposit and Investment Guarantee Fund” provides that the difference between the regular annual contribution of credit institutions resulting from the application of article 6 of L. 3714/2008, will be included in a special asset group whose elements are jointly included in the proportion of each participant in credit institutions.

### 31. Due to Banks

Amounts in €	ON CONSOLIDATED & STAND ALONE BASIS	
	30.6.2011	31.12.2010
Deposits from other banks	4.212.223.236,72	2.805.311.441,67
Securities sold under repurchase agreement (Repos)	285.100.809,00	296.973.430,08
<b>Total</b>	<b>4.497.324.045,72</b>	<b>3.102.284.871,75</b>

In the line “Deposits from other banks” as at 30/6/2011 an amount equal to € 4,2 billion, which concerns intraday liquidity that is provided to the bank (against pledged securities) from the European Central Bank, is included. The relevant amount for the fiscal year 2010 was € 2,8 billion.

### 32. Due to customers

Deposits and other customer accounts are analysed as follows:

Amounts in €	ON CONSOLIDATED BASIS		ON STAND ALONE BASIS	
	30.6.2011	31.12.2010	30.6.2011	31.12.2010
Sight deposits	95.623.771,28	96.370.936,88	111.534.788,47	111.802.498,37
Savings deposits	5.601.053.760,51	5.928.226.196,76	5.601.053.760,51	5.928.226.196,76
Time deposits	5.209.245.047,23	6.089.513.166,11	5.209.795.047,23	6.090.078.166,11
Other liabilities	12.710.129,01	10.693.188,08	12.710.129,01	10.693.188,08
<b>Total</b>	<b>10.918.632.708,03</b>	<b>12.124.803.487,83</b>	<b>10.935.093.725,22</b>	<b>12.140.800.049,32</b>

### 33. Retirement benefit obligations

Amounts in €	ON STAND ALONE BASIS	
	30.6.2011	31.12.2010
<b>Liabilities in statement of financial position:</b>		
Lump sum retirement benefits		
- Unfunded	<b>22.125.128,34</b>	<b>21.370.087,03</b>

The amounts included in the statement of financial position are:

Amounts in €	30.6.2011	31.12.2010
Present value of unfunded benefits payable	30.404.331,07	30.123.264,87
Unrecognised actuarial profits / (losses)	(8.279.202,73)	(8.753.177,83)
<b>Liability in statement of financial position</b>	<b>22.125.128,34</b>	<b>21.370.087,03</b>

The amounts recognised in profit or loss are:

Amounts in €	30.6.2011	31.12.2010
Current service cost	711.521,04	1.505.657,42
Financial cost	843.451,42	1.585.271,07
Recognition of actuarial loss / (gain)	134.917,50	275.007,00
Recognised cost of previous employment	70.000,00	503.919,95
<b>Total included in personnel expenses</b>	<b>1.759.889,96</b>	<b>3.869.855,44</b>

The movement in the retirement benefit obligations is as follows:

Amounts in €	30.6.2011	31.12.2010
Opening balance	21.370.087,03	19.644.199,23
Total expense recognised in income statement	1.759.889,96	3.869.855,44
Benefits paid by the employer	(1.004.848,65)	(2.143.967,64)
<b>Closing balance</b>	<b>22.125.128,34</b>	<b>21.370.087,03</b>

The main actuarial assumptions used for accounting purposes are:

	30.6.2011	31.12.2010
Future salary increase	4,00%	4,00%
Expected remaining service life	21,28	21,56
Inflation	2,50%	2,50%

Retirement benefit obligations are not analysed on consolidated basis because the amounts of subsidiaries are not significant.

### 34. Other liabilities

Other liabilities are analysed as follows:

Amounts in €	ON CONSOLIDATED BASIS		ON STAND ALONE BASIS	
	30.6.2011	31.12.2010	30.6.2011	31.12.2010
Other taxes payable	5.739.632,52	5.721.446,32	5.149.737,78	5.552.189,81
Accrued interest on deposits	41.141.220,42	58.542.420,38	41.141.220,42	58.542.420,38
Accrued interbank interest	817.569,44	533.333,33	817.569,44	533.333,33
Accrued interest on financial securities	45.938.422,92	44.892.537,64	45.938.422,92	44.892.537,64
Insurance premium payables	1.721.307,61	3.299.321,59	1.651.020,54	3.129.668,20
Suppliers	25.308.575,45	19.565.082,57	23.919.396,60	18.554.295,36
Other liabilities	15.556.527,27	15.980.612,86	16.618.236,94	16.233.498,18
Due to Hellenic Deposit and Investment Guarantee Fund	28.585.088,51	28.843.338,68	28.585.088,51	28.843.338,68
Dividends of preference shares	22.496.000,00	-	22.496.000,00	-
<b>Total</b>	<b>187.304.344,14</b>	<b>177.378.093,37</b>	<b>186.316.693,15</b>	<b>176.281.281,58</b>

### 35. Share capital

The common shares of share capital are analysed as follows:

	Number of common shares	Par Value	Share Capital of common shares
Balance at January 1 <sup>st</sup> , 2010	284.465.964	3,7	1.052.524.066,80
Balance at December 31 <sup>st</sup> , 2010	<b>284.465.964</b>	<b>3,7</b>	<b>1.052.524.066,80</b>
Balance at June 30 <sup>th</sup> , 2011	<b>284.465.964</b>	<b>3,7</b>	<b>1.052.524.066,80</b>

The preference shares of share capital are analysed as follows :

	Number of preference shares	Par Value	Share Capital of preference shares
Balance at January 1 <sup>st</sup> , 2010	60.800.000	3,7	224.960.000,00
Balance at December 31 <sup>st</sup> , 2010	60.800.000	3,7	224.960.000,00
Balance at June 30 <sup>th</sup> , 2011	60.800.000	3,7	224.960.000,00

The Bank's Board of Directors Meeting, according to N. 136/ 25/5/2009 decision, in compliance with article 11 of L. 2190/1920, proceeded with the certification of the full payment of € 224.960.000,00 of share capital increase by issuing 60.800.000 preference shares, as the Extraordinary General Meeting of the shareholders (owners of common shares) decided on January 28<sup>th</sup>, 2009, according to article 1 of L. 3723/2008 "The enhancement of liquidity of the economy in response to the impact of the international financial crisis". The share capital increase was undertaken by the Hellenic Republic, according to the relevant signed contract at May 14<sup>th</sup>, 2009 between the Bank and the Hellenic Republic, by contributing 224.960 bonds of total face value € 224.960.000,00 within the deadline defined by article 11 of L. 2190/1920.

The preference shares pay a non-cumulative coupon of 10%, subject to the following conditions: (a) meeting Bank of Greece minimum capital adequacy requirements at Bank and Group level, following such coupon payment, (b) availability of distributable reserves in accordance to article 44a of L. 2190/1920, and (c) the approval of the General Assembly of the Bank's Common Shareholders.

In case of Bank's liquidation, preference shares are in priority in comparison to common shares. In case the Bank does not satisfy the minimum capital adequacy ratios set by the Bank of Greece, five years after the issue of the preference shares, the shares are converted to common shares, subject to the approval of the Minister of Economy and Finance. If however, the Bank has sufficient capital adequacy, then the preference shares must be redeemed after five years or optionally before that, but not before July 1<sup>st</sup>, 2009.

The above recapitalisation scheme was approved by the European Union ("E.U.") in November 2008. In January 2009, the E.U. issued relevant application guidelines, clarifying that although the recapitalisation measures aim to enhance the capital adequacy of the banking sector and should not have the characteristics of debt, they should also contain appropriate incentives for State capital to be redeemed when the market and the regulator allows so.

On January 28<sup>th</sup>, 2011 the Extraordinary General Meeting of Bank's Shareholders decided the lump sum or partial repurchase up to the total number of Bank's preference shares of L.3723/2008 i.e. 60,8 million shares, with total amount equal to € 224.960.000,00, which are held by the Greek Public sector, in accordance with: a) the No

2/24004/0025/31.03.2009 (Government Gazette B 652/9.04.2009) decision of the Minister of Economics and Finance (after the relevant suggestion by the Bank of Greece Governor) and b) the “Stock purchase agreement” between the Bank and the Greek Public State, which was signed on May 14<sup>th</sup>, 2009. The aforementioned repurchase will take place by cash payment after the necessary approval by the relevant authorities.

It is noted that, preference shares have been recognised directly to equity, but in case that the amount of preference shares was recognized as a financial liability, the effect on the Group and the stand alone income statement would be the following:

Amounts in €	ON CONSOLIDATED BASIS		ON STAND ALONE BASIS	
	1.1-30.6.2011	1.1-30.6.2010	1.1-30.6.2011	1.1-30.6.2010
Net interest income for the period	203.418.336,91	180.628.312,84	193.939.627,36	170.169.938,27
Profit / (loss) before tax for the period	(604.202.094,31)	(39.747.407,35)	(589.345.892,03)	(32.813.655,80)
Finance cost of preference dividend and effective rate for the preference share recognised as financial liability	(11.376.122,43)	(11.361.775,48)	(11.376.122,43)	(11.361.775,48)
Adjusted net interest income	192.042.214,48	169.266.537,36	182.563.504,93	158.808.162,79
Adjusted profit / (loss) before tax for the period	(615.578.216,74)	(51.109.182,83)	(600.722.014,46)	(44.175.431,28)
Income tax for the period	105.769.679,92	(15.367.042,23)	106.703.535,75	(13.442.154,00)
Profit from deferred tax asset generated from preference shares recognised as financial liability	2.275.224,49	2.726.826,12	2.275.224,49	2.726.826,12
Adjusted income tax for the period	108.044.904,41	(12.640.216,11)	108.978.760,24	(10.715.327,88)
Profit / (loss) after tax for the period	(498.432.414,39)	(55.114.449,58)	(482.642.356,28)	(46.255.809,80)
Adjusted profit / (loss) after tax for the period	(507.533.312,33)	(63.749.398,94)	(491.743.254,22)	(54.890.759,16)
Total effect on profit / (loss) for the period	(9.100.897,94)	(8.634.949,36)	(9.100.897,94)	(8.634.949,36)

### 36. Other reserves, retained earnings, available-for-sale reserves and treasury shares

Amounts in €	ON CONSOLIDATED BASIS		ON STAND ALONE BASIS	
	30.6.2011	31.12.2010	30.6.2011	31.12.2010
Statutory reserve for the period	69.938.401,78	69.939.166,88	69.662.309,84	69.662.309,84
Special reserves	17.000.000,00	17.000.000,00	17.000.000,00	17.000.000,00
Retained earnings	(466.577.062,14)	48.488.408,81	(457.475.274,38)	42.264.041,90
<b>Total</b>	<b>(379.638.660,36)</b>	<b>135.427.575,69</b>	<b>(370.812.964,54)</b>	<b>128.926.351,74</b>

According to article 44 of L. 2190/1920, an annual 5% retention of Bank's net profits is held for statutory reserve until this reserve equals 1/3 of Share Capital. The tax free reserves are included in the Retained Earnings and are generated from the disposal of securities as well as share of profits from taxable and non taxable income (with

decreased factors), such as income from interest on Greek government bonds and treasury bills that have not been distributed. The non-taxable reserves as at 30/6/2011 amount to € 59.694.422,91 on stand alone and consolidated basis.

According to par.3 article 1 of L. 3723/2008, the distribution of dividends to shareholders of credit institutions that participate to the economic enhancement program, cannot exceed 35% of profits as stated in L. 148/1967. Through the 20708/B.1175/23.4.2009 decision of Minister of Finance it was clarified that in case of distributable profits, their distribution by way of dividends is limited from zero up to a maximum of 35% of the profits. Moreover, according to the combination of

article 19 of L. 3965/2011 and article 39 of L. 3844/2010, the financial institutions that participate in the economic enhancement program, are allowed to distribute dividend to their shareholders of common shares, only in the form of stock dividend. It is noted that the Annual General Assembly of June 30<sup>th</sup>, 2011 approved the non-distribution of dividends for the common shares' holders, due to losses that arose from the fiscal year 2010.

The movement of the Available for sale reserve is analysed as follows:

<b>Amount in €</b>	<b>ON CONSOLIDATED BASIS</b>		<b>ON STAND ALONE BASIS</b>	
	<b>30.6.2011</b>	<b>31.12.2010</b>	<b>30.6.2011</b>	<b>31.12.2010</b>
Balance at the beginning of the period	(616.807.320,92)	(292.980.183,30)	(603.365.705,14)	(293.572.005,63)
Less: Deferred tax	123.385.681,76	65.125.371,42	120.708.668,65	65.255.572,33
<b>Net opening balance</b>	<b>(493.421.639,16)</b>	<b>(227.854.811,88)</b>	<b>(482.657.036,49)</b>	<b>(228.316.433,30)</b>
Net profits / (losses) transferred to income statement	1.045.652,32	(4.543.419,97)	1.045.652,32	(4.543.419,97)
Net profits / (losses) transferred to income statement due to Greek Bonds reclass	29.853.412,09	45.907.785,57	29.853.412,09	45.907.785,57
Net profits / (losses) transferred to income statement due to impairment losses of Greek Government Bonds	245.893.808,63	-	245.893.808,63	-
Net profits / (losses) transferred to income statement due to hedging	3.341.401,66	(41.148.579,20)	3.341.401,66	(41.148.579,20)
Net profits / (losses) from changes in fair value	(20.207.394,16)	(324.042.924,02)	(29.577.101,50)	(310.009.485,91)
Deferred tax movement	(52.038.081,85)	58.260.310,34	(50.111.434,58)	55.453.096,32
<b>Balance at the end of the period</b>	<b>(285.532.840,47)</b>	<b>(493.421.639,16)</b>	<b>(282.211.297,87)</b>	<b>(482.657.036,49)</b>

## Treasury shares

The number of treasury shares on consolidated basis as at 30/6/2011 is 3.465.020 shares at a value of € 23.507.018,24 while on stand alone basis the number of treasury shares is 3.433.020 shares at a value of € 23.228.778,24.

It is noted that according to Law 3756/2009, "Amendments to Law on Dematerialized Securities System, on the Capital Market, taxation issues and other provisions" (Government Gazette 53A/31.03.2009), the purchase of treasury shares is not allowed, during participation of financial

institutions in the programs on the enhancement of liquidity of the economy of L. 3723/2008. Following the decision of the Extraordinary General Assembly of the shareholders on 28/1/2009, to participate in the aforementioned programs, the Bank did not proceed with the acquisition of treasury shares after 19/02/2009.



### 37. Commitments, contingent liabilities and assets

#### a) Contingent tax liabilities

The tax liabilities of the Bank and its related parties are not final, as there are periods that have not been subjected to tax audits. Such years are:

GROUP	OPEN TAX YEARS
TT HELLENIC POSTBANK S.A.	2010
HELLENIC POSTBANK – EL.TA. MUTUAL FUND MANAGEMENT S.A.	2010
HELLENIC POST CREDIT S.A.	2009-2010
POST INSURANCE BROKERAGE S.A.	2010

Due to the fact that the tax audit may not recognize the business objective of certain expenses or assess other differences, it is possible that additional tax will be imposed for fiscal years that have not been audited by the tax authorities.

The accumulated provision that has been raised until June 30<sup>th</sup>, 2011 for the unaudited tax periods, amounts to € 1.600.000,00, with corresponding reduction in the relevant deferred tax asset in the

recognized losses in the tax books. As far as it concerns the unaudited tax periods of Group's subsidiaries on June 30<sup>th</sup>, 2011 the cumulative provision amounts to € 10.461,56 for "Hellenic Postbank - EL.TA Mutual Fund Management S.A." and € 90.000,00 for "Hellenic Post Credit S.A" .

#### b) Operating leases

The Bank's commitments (as lessee) mainly arise from buildings which are used as branches and vehicles used by Management. Its receivables (as

lessor) mainly relate to rentals of buildings leased to Bank's subsidiaries.

The minimum future lease payments for the Bank are:

	ON CONSOLIDATED BASIS		ON STAND ALONE BASIS	
	30.6.2011	31.12.2010	30.6.2011	31.12.2010
- within one year	5.978.905,24	5.944.642,40	5.947.160,54	5.916.965,12
- over one year and up to 5 years	22.851.974,58	19.297.509,66	22.610.341,57	19.275.029,22
- over 5 years	19.518.941,68	20.894.209,57	19.518.941,68	20.894.209,57
<b>Total</b>	<b>48.349.821,50</b>	<b>46.136.361,64</b>	<b>48.076.443,79</b>	<b>46.086.203,92</b>

The minimum future lease receipts for the Bank are:

		ON STAND ALONE BASIS	
		30.6.2011	31.12.2010
-	within one year	91.623,60	88.803,60
-	over one year and up to 5 years	407.359,66	411.400,32
-	over 5 years	419.641,31	519.607,97
	<b>Total</b>	<b>918.624,57</b>	<b>1.019.811,89</b>

**Note** : Concerns rental income from leased buildings to Bank's subsidiaries thus there is no analysis on consolidated basis

#### c) Other contingent liabilities

Amounts in €	ON CONSOLIDATED BASIS		ON STAND ALONE BASIS	
	30.6.2011	31.12.2010	30.6.2011	31.12.2010
Commitments to extend credit	134.584.570,54	152.167.375,14	215.175.822,92	245.133.627,52

#### d) Legal issues

There are certain claims and lawsuits against the Bank in the ordinary course of business. The total amount claimed by third parties in lawsuits filed against the Bank based on the opinion of Bank's legal department stands at € 9,63 million. In addition, the total amount claimed by the Bank stands at € 0,14 million. The accumulated

provision raised for the unsettled legal claims amounts to € 1,44 million and according to the Management and the Legal Advisor is considered to be adequate. This provision is included in the line «Other liabilities».

#### e) Pledged assets

The Bank in appliance to Article 3 of L. 3723/2008 on "Enhancement of the liquidity of the economy for facing the impact of the international financial crisis" has signed a bilateral "Agreement borrowing intangible specific securities" of the Greek government, with a nominal value of € 329 million of three years issued on 19/4/2010 maturing on 19/4/2013, in order to strengthen its available for pledging portfolio securities to a

possible need for raising additional liquidity in the future.

The Bank's pledged assets are referred to the notes 19, 20, 22 and 23 of the interim financial information.

### 38. Transactions and balances of related parties

Related parties are considered to be the members of the Board of Directors, the Bank's managers that participate in Committees, or in the

management of subsidiaries and associates of the Group, as well as their close relatives (spouses, children etc).

#### a) Transactions with the Board of Directors' members and Bank's Management

The Group's transactions with related parties are analysed as follows :

Amounts in €	ON CONSOLIDATED BASIS		ON STAND ALONE BASIS	
	30.6.2011	31.12.2010	30.6.2011	31.12.2010
<b>Assets</b>				
Loans	4.148.098,23	3.240.227,42	4.148.098,23	3.240.227,42
<b>Total</b>	<b>4.148.098,23</b>	<b>3.240.227,42</b>	<b>4.148.098,23</b>	<b>3.240.227,42</b>
<b>Liabilities</b>				
Deposits	757.329,26	1.536.124,76	757.329,26	1.536.124,76
<b>Total</b>	<b>757.329,26</b>	<b>1.536.124,76</b>	<b>757.329,26</b>	<b>1.536.124,76</b>

  

Amounts in €	30.6.2011	30.6.2010	30.6.2011	30.6.2010
<b>Expenses</b>				
Board of Directors and Management fees and other benefits	2.016.448,29	3.208.836,14	1.966.644,55	3.197.672,96
Interest from deposits	2.999,67	18.277,99	2.999,67	18.277,99
<b>Total</b>	<b>2.019.447,96</b>	<b>3.227.114,13</b>	<b>1.969.644,22</b>	<b>3.215.950,95</b>
<b>Income</b>				
Interest income from loans	39.939,69	40.449,48	39.939,69	40.449,48
<b>Total</b>	<b>39.939,69</b>	<b>40.449,48</b>	<b>39.939,69</b>	<b>40.449,48</b>

#### b) Transactions with subsidiaries and associates

Transactions and balances between the Bank, its subsidiaries and associates are set out in the table below. Transactions and balances between the Bank, its subsidiaries and its associates are included on a stand-alone basis. On a consolidated

basis, only transactions with associates are included, as transactions and balances with subsidiaries are eliminated on consolidation.

Amounts in €	ON CONSOLIDATED BASIS		ON STAND ALONE BASIS	
	30.6.2011	31.12.2010	30.6.2011	31.12.2010
<b>Assets</b>				
Interbank loans and advances	703.299.022,45	62.483.909,59	703.299.022,45	62.483.909,59
Loans to subsidiaries and associates	3.000.000,00	3.000.000,00	222.408.747,62	209.908.747,62
Other assets	-	-	3.859.240,28	31.990,79
<b>Total</b>	<b>706.299.022,45</b>	<b>65.483.909,59</b>	<b>929.567.010,35</b>	<b>272.424.648,00</b>
<b>Liabilities</b>				
Interbank deposits and liabilities	811.715,22	3.607.347,83	17.272.732,41	19.603.909,32
Other liabilities	-	-	1.074.865,16	267.999,75
<b>Total</b>	<b>811.715,22</b>	<b>3.607.347,83</b>	<b>18.347.597,57</b>	<b>19.871.909,07</b>
<b>Amounts in €</b>	<b>30.6.2011</b>	<b>30.6.2010</b>	<b>30.6.2011</b>	<b>30.6.2010</b>
<b>Expenses</b>				
Interest expense from interbank deposits and loans	26.904,16	37.202,13	45.573,87	52.773,67
Other expenses	-	-	17.714,46	63.301,53
<b>Total</b>	<b>26.904,16</b>	<b>37.202,13</b>	<b>63.288,33</b>	<b>116.075,20</b>
<b>Income</b>				
Interest income from interbank loans and advances	2.209.247,32	738.657,00	2.209.247,32	738.657,00
Interest income of subsidiaries and associates	93.835,08	213,89	2.467.717,99	1.816.720,55
Other income	107.604,65	-	2.684.772,39	1.461.191,02
<b>Total</b>	<b>2.410.687,05</b>	<b>738.870,89</b>	<b>7.361.737,70</b>	<b>4.016.568,57</b>

### c) Transactions with government-related entities

From 1/1/2011 the Group applies the revised I.A.S. 24, which concerns the disclosures of government-related entities' transactions. The Group has separated the government-related parties as follows: a) General government (Central government, regional authorities, prefecture authorities, social insurance funds, hospitals) and b) Public organizations and companies (Société Anonymes and organizations that are controlled by the public).

The balances of Group's loans with government related parties as well as the investments in Greek Government Bonds as at 30/6/2011 and 31/12/2010 are reported in notes 19, 20, 22 and 23 of interim financial information. The interest income from the

mentioned loans and bonds amount to € 131.244.757,33 for the period 1/1. – 30/6/2011 and to € 115.781.298,71 for the period 1/1.-30/6/2010

The Group's investment in EL.TA (percentage of 10%) amounts to € 32.840.000,00. Expenses related to the EL.TA network for the period 1/1.-30/6/2011 are referred to note 11 of the interim financial information.

The balances of Group's deposits with government related parties as at 30/6/2011 and 31/12/2010 are presented below:

<b>Amounts in €</b>	<b>ON STAND ALONE &amp; CONSOLIDATED BASIS</b>	
	<b>30.6.2011</b>	<b>31.12.2010</b>
<b>Deposits</b>		
General Government	56.563.815,48	356.177.207,94
Public organizations & companies	195.545.473,06	174.730.321,21
<b>Total</b>	<b>252.109.288,54</b>	<b>530.907.529,15</b>
<b>Amounts in €</b>	<b>30.6.2011</b>	<b>30.6.2010</b>
<b>Interest expense</b>		
General Government	979.134,72	1.099.316,49
Public organizations & companies	1.199.042,13	47.386,61
<b>Total</b>	<b>2.178.176,85</b>	<b>1.146.703,10</b>

There have been made adjustments in the related parties' analysis so that they would be comparative with those of the previous fiscal year.

### 39. Cash and cash equivalent analysis

For the purpose of preparing the statement of cash flow, account balances whose maturity is shorter than 3 months from the acquiring date as well as Greek Government Bonds from trading portfolio, are considered as cash and cash equivalents.

<b>Amounts in €</b>	<b>ON CONSOLIDATED BASIS</b>		<b>ON STAND ALONE BASIS</b>	
	<b>30.6.2011</b>	<b>30.6.2010</b>	<b>30.6.2011</b>	<b>30.6.2010</b>
Cash and balances with Central Bank	43.235.055,54	39.566.980,87	43.229.934,29	39.563.745,98
Due from banks	852.091.033,51	2.348.382.555,94	835.411.441,32	2.340.109.264,82
Greek Government Bonds held for trading	58.754.327,94	25.572,02	58.754.327,94	25.572,02
<b>Cash and cash equivalents</b>	<b>954.080.416,99</b>	<b>2.387.975.108,83</b>	<b>937.395.703,55</b>	<b>2.379.698.582,82</b>

### 40. Post balance sheet events

#### Merger with T BANK S.A

The Bank's Board of Directors and its associate named "T BANK S.A.", consolidated with the equity method, decided during their meetings, the merger of the two companies, with the absorption of T BANK from TT at 22/6/2011 according to the provisions of article 16 of L. 2515/1997, articles 69-77a of L. 2190/1920 and articles 1-5 of L. 2166/93 as applied and according to the Rules of Athens Stock Exchange. The merger will take place with the consolidation of assets and liabilities of the merging companies, as these are appeared on their

special purpose prepared financial information as at 31<sup>st</sup> March 2011 according to paragraph 5 of article 16, L.2515/1997 and paragraph 1 of article 2 L. 2166/1993.

The Board of Directors of the aforementioned companies during their meetings at 7/7/2011, approved according to article 69 of L. 2190/1920, the Merger Agreement Plan, which was signed by their authorization on July 7<sup>th</sup>, 2011 as well. Summary of the Merger Agreement, audited by two

independent chartered certified accountants, was set under the required by the law publicity formalities.

The proposed exchange ratio of “T Bank” shares to new Bank’s shares is 50 to 1. From the aforementioned stock exchange process, no change in Bank’s number of shares, held by shareholder, will arise.

The proposed merger will take place with Bank’s common shares capital increase of € 58.737.719,96. The amount of € 58.737.719,96 arises from a) the merger of the absorbed (T BANK S.A.) by the amount of € 58.251.414,00 after the deduction of the amount that corresponds to the nominal value of “T Bank” shares which owned by the Bank and b) partial capitalization of Bank’s premium reserve amounted to € 486.305,96, for rounding purposes by increase of the share’s nominal price from € 3,70 to € 3,88 and by the issue of 1.941.713 new common with voting rights shares, that with will be the distributed to the shareholders of T BANK S.A. according to the proposed share’s exchange rate.

The completion of the merger is subject to the approval of the Merger Agreement by the General Assembly of the merged companies’ shareholders, as well as from the acquisition of necessary licences and approvals by the authorities. It is noted that according to I.F.R.S.s the date of acquisition for the initial full method consolidation will be when the General Assembly of both companies’ shareholders approve the Merger Agreement Plan.

According to the decision of the Bank’s Board of Directors, during the meeting of 30<sup>th</sup> August 2011, there is an intention for Extraordinary common shareholders’ General Assembly to be convened, in order to decide the approval of Bank’s Merged Agreement with the “T BANK S.A.” by absorption of the latter from the Bank, following the provisions of article 16, of L. 2515/1997, of articles 69-77a, of main L. 2190/1920 and of the articles 1-5 of L. 2166/93.

### **Voluntary replacement plan of Greek Government Bonds**

On July 21<sup>st</sup>, 2011, a decision of European country leaders of the euro zone and the members of the European Union was announced, concerning the need of Private Sector Involvement (PSI) to further reinforce the sustainability of Greek Government debt. The above-mentioned plan involves the voluntary exchange of certain Greek Government Bonds (GGBs), that mature up to year 2020, with newly issued GGBs with duration up to 30 years. The plan will be applied according to the specific terms of four possible options, as announced by the International Institute of Finance (IIF) on the aforementioned date. For the preparation of the current financial information, management considered the aforementioned plan as an “adjusting event”, according to I.A.S. 10 “Events After the Reporting Period”, recognizing in the income statement the estimated impairment loss for the GGB’s, that will participate in the plan. Further reference is made in note 13 of the Interim Financial Information.

*This Interim Financial Information has been translated from the original which was prepared in the Greek language. All possible care has been taken to ensure that the translation is an accurate representation of the original. However, in all matters of interpretation of information, views or opinions, the original Greek language version of the interim financial information takes precedence over this translation.*